

lealth Care REIT, Inc. Profile

| ealth Care REIT. Inc. is a self-administered, equity real estate investment trust |
|---|
| hat invests in health care facilities, primarily skilled nursing and assisted living |
| acilities. The Company also invests in specialty care facilities. Founded in 1970, the |
| Company was the first real estate investment trust to invest exclusively in health care |
| |
| |
| |
| s of December 31, 2004, skilled nursing and assisted living facilities comprised 93% |
| the investment portfolio. The Company had approximately \$2.5 billion of net real |
| estate investments, inclusive of credit enhancements, in 394 facilities located in 35 |
| |
| states and managed by 50 different operators. The portfolio included 234 assisted |
| tring facilities, 152 skilled nursing facilities and eight specialty care facilities. |
| |
| |
| |
| |

| ma Seriente sino 1500 A. Roy 1475 Tale: Ohio 1500 11 1 2500 12 1 2500 13 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 |
|--|
| 500 1500 50 800 1475 11 1500 |
| H-Nov. 1475 H-Nov. 1475 H-Nov. 1475 |
| Exits: 0116-18603-1475 |
| 1300 United 5005-14.5 |
| |
| |
| The state of the s |
| |
| |
| |
| |
| |
| |
| |
| |

Health Care REIT, Inc. Financial Highlights

| | | | | | Year | Ended Decemi | oer 31 | | | |
|---|----|---|----|-----------|--------|------------------|--------|-----------|----|-----------|
| | | | | (In | thousa | ınds, except per | share | data) | | |
| | | 2004 | | 2003 | | 2002 | | 2001 | | 2000 |
| Operating Data | | | | | | | | | | |
| Revenues | \$ | 251,395 | \$ | 196,739 | \$ | 150,320 | \$ | 116,331 | \$ | 117,098 |
| Total expenses (1) | | 166,522 | | 122,226 | | 88,835 | | 62,546 | | 58,580 |
| Income from continuing operations | | 84,873 | | 74,513 | | 61,485 | | 53,785 | | 58,518 |
| Discontinued operations, net | | 498 | | 8,227 | | 6,174 | | 6,764 | | 9,538 |
| Net income | | 85,371 | | 82,740 | | 67,659 | | 60,549 | | 68.056 |
| Preferred stock dividends | | 12,737 | | 9,218 | | 12,468 | | 13,505 | | 13,490 |
| Preferred stock redemption charge | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | 2,790 | | , | | -, | | |
| Net income available to common stockholders | \$ | 72,634 | \$ | 70,732 | \$ | 55,191 | \$ | 47,044 | \$ | 54,566 |
| Other Data | | | | | | | | | | |
| Average diluted common shares outstanding | | 52,082 | | 44,201 | | 37,301 | | 31,027 | | 28,643 |
| Funds from operations (2) | \$ | 146,742 | Ś | 119,463 | \$ | 96,573 | \$ | 77,531 | \$ | 77,531 |
| Funds from operations - adjusted (2) | \$ | 147,056 | \$ | 125,045 | \$ | 98.871 | \$ | 77,531 | \$ | 77,531 |
| Funds available for distribution (3) | \$ | 132,950 | \$ | 104,535 | \$ | 87,317 | \$ | 70,917 | \$ | 70,799 |
| Funds available for distribution - adjusted (3) | \$ | 133,264 | \$ | 110,117 | \$ | 89,615 | \$ | 70,917 | \$ | 70,799 |
| Per Share Data | | | | | | | | | | |
| Net income available to common stockholders (diluted) | \$ | 1.39 | \$ | 1.60 | \$ | 1.48 | \$ | 1.52 | \$ | 1.91 |
| Funds from operations (diluted) (2) | Ψ | 2.82 | Ψ | 2.70 | Ψ | 2.59 | Ψ | 2.50 | Ψ | 2.71 |
| Funds from operations - adjusted (diluted) (2) | | 2.82 | | 2.83 | | 2.65 | | 2.50 | | 2.71 |
| Funds available for distribution (diluted) (3) | | 2.55 | | 2.36 | | 2.34 | | 2.29 | | 2.47 |
| Funds available for distribution - adjusted (diluted) (3) | | 2.56 | | 2.49 | | 2.40 | | 2.29 | | 2.47 |
| Cash distributions per common share | | 2.385 | | 2.34 | | 2.34 | | 2.34 | | 2.335 |
| Balance Sheet Data | | | | | | | | | | |
| Net real estate investments | \$ | 2,441,972 | ¢ | 1,992,446 | \$ | 1,524,457 | Ś | 1.213,564 | \$ | 1.121.419 |
| Total assets | φ | 2,549,643 | φ | 2,182,731 | Ψ | 1,594,110 | Ψ | 1,269,843 | φ | 1,156,904 |
| Total debt | | 1,186,225 | | 1,013,184 | | 676,331 | | 491,216 | | 439,752 |
| Total liabilities | | 1,214,364 | | 1,013,164 | | 696,878 | | 511,973 | | 458,297 |
| Total stockholders' equity | | 1,335,279 | | 1,149,679 | | 897.232 | | 757,870 | | 698,607 |
| rotal stockholders equity | | 1,337,477 | | 1,117,079 | | 077,534 | | 777,070 | | 0,00,007 |

⁽¹⁾ Effective January 1, 2003, in accordance with FASB Statement No. 145, we reclassified the losses on extinguishments of debt in 2001 and 2002 to income from continuing operations rather than as extraordinary items as previously required under FASB Statement No. 4.

data is now being provided by the National Investment Center in its study entitled Market Area Profiles ("MAPTM"). Prior to MAPTM, the long-term care sector lacked the transparency readily available in other property classes. The MAPTM study now provides a quarterly database with comprehensive supply and demand data for independent living, assisted living, dementia, nursing and continuum of care retirement communities for the top 30 MSAs. Our President and CFO, Ray Braun, served as co-chairman of this seminal project along with Kathy Sweeney of AEW Capital Management, L.P.

This enhanced transparency has brought more efficiency to the long-term care market and has contributed to the competition for investments. Despite this increased competition, we view this "mainstreaming" as positive for us in the long run. Over time, our cost of capital should be reduced relative to other real estate sectors permitting us to compete effectively. We also have the specialized knowledge base and operator relationships that long-term care investing requires. With an estimated 85% of the long-term care facilities operated by private regional operators, our ability to capture a reasonable share of the investment opportunities should be assured even as market perceptions of the long-term sector shift.

Final Thoughts

Our success during the last three years in making \$1.6 billion of attractive investments provides a long-term predictable revenue stream with an internal growth component due to our new lease structure. Our successful issuance of \$1.3 billion of equity and debt securities, together with the extension and expansion of our unsecured lines of credit, completed an extraordinarily successful three-year period. This success during an opportunistic investment cycle permits us to carefully evaluate the transition that apparently is occurring in the long-term care sector. We will be patient, making new investments selectively and continuing to eliminate underperforming operators and properties from our portfolio. If this cycle is like past ones, there will be new, more fertile investment periods in the future. Yet, even in these challenging times, we remain cautiously optimistic that we will continue to find appropriate new investment opportunities. We have the preeminent marketing team in the sector and a reputation as a solid real estate partner for emerging companies. The addition of 20 net new operators during the last three years increased our operator base to 50. Our operators play a critical

role in driving future growth as they bring new opportunities to us as their investment partner.

While we are comfortable with our ability to generate solid returns to our stockholders, we continue to seek ways to leverage the "intellectual capital" of our management team to drive greater returns and address the inevitable investment cycles in the long-term care sector. Whether additional investment programs or acquisitions ultimately provide a way to produce greater risk adjusted returns will be determined only after the most thorough analysis.

We remain proud of our 17% compounded annual stockholder return during our 34-year history. We have achieved these results by continuously improving our management capabilities and maintaining our focus on fundamentals of portfolio management. Most importantly, we have maintained our long-term perspective on the marketplace and its cycles, believing that this approach produces the most consistent returns for our stockholders. As always, we appreciate your support.

George L. Chapman

Chairman and Chief Executive Officer

March 11, 2005

investment opportunities as they arise.

During this period, we increased our employee base by 50%. We added several key employees. Scott Estes joined us as our Vice President-Finance and is being groomed for the CFO role. Jeff Miller was hired as Vice President and General Counsel and is contributing in all areas of our business. Chris Urban joined us as a marketing person, giving us a better platform for seeking West Coast business. We also added depth in accounting, asset management, research, and the closing process. We believe we have the deepest, broadest management team in our sector.

Long-Term Care Sector

The operating fundamentals for long-term care continued to improve during the last few years. Revenue for our nursing home operators benefited from higher occupancy and stable reimbursement. The growing elderly population and a decreasing nursing bed supply resulted in a third consecutive year of improvement in national occupancy. In addition, Medicare rates increased roughly 3% in October 2004 and most of our states were able to increase Medicaid rates at or above inflationary levels. Only two of our states cut Medicaid rates in 2004, and one of those states subsequently increased rates in January 2005. Staffing turnover and vacancy were lower than in previous years and the growth in liability insurance costs have moderated. Although fundamentals are currently healthy, there is reimbursement uncertainty over the next 12 months due to budget shortfalls at the state and national level. In addition, certain Medicare add-on payments, equivalent to roughly 7% of the existing rate, will expire when the Centers for Medicare & Medicaid Services refines the nursing home Resource Utilization Group ("RUG") classification system, which may occur as early as fiscal 2006. The refinement has been delayed due to insufficient cost of care data. Some believe that the add-on payments may ultimately be redistributed rather than eliminated. We continue to monitor such risks. This reimbursement uncertainty may in fact create investment opportunities for those of us with the specialized sector knowledge who are better able to assess investment risk. Over time, long-term care has proven to be a resilient industry driven by compelling demographics and cost-effective care. We believe these factors create an attractive environment for real estate partners such as Health Care REIT.

The operating environment for assisted living continued to

strengthen in 2004. Revenue growth was driven by increased census and pricing power. On average, our operators increased rental rates by 6%, consistent with national trends. In addition, occupancy continues to improve due to favorable demographic trends and a significant slowdown in new construction. Unit supply is growing at roughly 1% per year, which trails the projected annual growth in the elderly population. Assisted living operators have also benefited from the trends in staffing and liability insurance described above. We anticipate continued improvement in 2005, which should have a positive impact on our portfolio.

2005 Outlook

With a generally favorable long-term care environment as we enter 2005, we believe that our existing portfolio should continue to improve. The primary concern relates to the possible Medicare RUG refinements that, if implemented, could negatively impact coverages for skilled nursing facilities.

Our 2005 guidance for net new investments is only \$200.0 million. A number of factors contributed to this conservative estimate when compared to our last three years' investment totals. First, there are probable repayments of existing loans and the sale of real property. Moreover, as we review our portfolio seeking to improve portfolio performance and coverages, there are several portfolio operators with properties that either currently underperform or may do so in the future due to reimbursement or market trends. In this favorable investment environment, we will actively pursue dispositions of such properties despite possible near term dilution.

Second, the favorable operating environment in long-term care has dramatically increased competition for investments, especially in the assisted living sector. As a result, cap rates have reached unprecedented lows. While there are some who argue that this is the beginning of the convergence of cap rates for the multi-family and assisted living sectors, we remain uncomfortable paying prices that significantly exceed replacement costs. We will be watching the assisted living sector carefully in order to determine whether the pricing trends are the usual cyclical swings or an indication of a paradigm shift in assisted living facility valuations.

As a result of the last several years of stability in the sector, the long-term care sector is becoming more mainstream. The case for long-term care investing has improved as objective, benchmarking

(2) The following table represents a reconciliation of net income available to common stockholders and funds from operations.

| | | | Year . | Ended Decemb | er 31 | | |
|--|---------------|---------------|---------|-----------------|----------|--------|--------------|
| | | (In | thousar | ids, except per | share da | rta) | |
| | 2004 | 2003 | | 2002 | | 2001 | 2000 |
| Net income available to common stockholders | \$ 72,634 | \$ 70,732 | \$ | 55,191 | \$ | 47,044 | \$ 54,566 |
| Provision for depreciation | 74,015 | 52,870 | | 40,350 | | 30,227 | 22,706 |
| Loss on investment | | | | | | | 2,000 |
| Loss (gain) on sales of properties | 143 | (4,139) | | 1,032 | | 1,250 | (1,684) |
| Prepayment fees | (50) | | | | | (990) | (57) |
| Funds from operations | 146,742 | 119,463 | | 96,573 | | 77,531 | 77,531 |
| Impairment of assets | 314 | 2.792 | | 2.298 | | | |
| Preferred stock redemption charge | | 2,790 | | | | | |
| Funds from operations - adjusted | \$ 147,056 | \$ 125,045 | \$ | 98.871 | \$ | 77.531 | \$ 77,531 |
| Average diluted common shares outstanding | 52,082 | 44,201 | | 37,301 | | 31,027 | 28,643 |
| Funds from operations per diluted share - adjusted | \$ 2.82 | \$ 2.83 | \$ | 2.65 | \$ | 2.50 | \$ 2.71 |
| Cash distributions per common share | \$ 2.385 | \$ 2.34 | \$ | 2.34 | \$ | 2.34 | \$ 2.335 |
| Funds from operations payout ratio - adjusted | 85% | 83% | | 88% | | 94% | 86% |

 $^{(3) \}textit{ The following table represents a reconciliation of net income available to common stockbolders and funds available for distribution.}$

| | | | Year . | Ended Decemb | per 31 | | |
|---|---------------|---------------|---------|----------------|----------|---------|--------------|
| | | (In | thousar | ds, except per | share da | ta) | |
| | 2004 | 2003 | | 2002 | | 2001 | 2000 |
| Net income available to common stockholders | \$ 72,634 | \$ 70,732 | \$ | 55,191 | \$ | 47,044 | \$ 54,566 |
| Provision for depreciation | 74,015 | 52,870 | | 40,350 | | 30,227 | 22,706 |
| Loss on investment | | | | | | | 2,000 |
| Loss (gain) on sales of properties | 143 | (4,139) | | 1,032 | | 1,250 | (1,684) |
| Prepayment fees | (50) | | | | | (990) | (57) |
| Rental income in excess of cash received | (13,792) | (14,928) | | (9,256) | | (6,614) | (6,732) |
| Funds available for distribution | 132,950 | 104,535 | | 87,317 | | 70,917 | 70,799 |
| Impairment of assets | 314 | 2,792 | | 2,298 | | | |
| Preferred stock redemption charge | | 2,790 | | | | | |
| Funds available for distribution - adjusted | \$ 133,264 | \$ 110,117 | \$ | 89,615 | \$ | 70,917 | \$ 70,799 |
| Average diluted common shares outstanding | 52,082 | 44,201 | | 37,301 | | 31,027 | 28,643 |
| Funds available for distribution per diluted share - adjusted | \$ 2.56 | \$ 2.49 | \$ | 2.40 | \$ | 2.29 | \$ 2.47 |
| Cash distributions per common share | \$ 2.385 | \$ 2.34 | \$ | 2.34 | \$ | 2.34 | \$ 2.335 |
| Funds available for distribution payout ratio - adjusted | 93% | 94% | | 98% | | 102% | 95% |

Non-GAAP Financial Measures

We believe that net income, as defined by U.S. generally accepted accounting principles ("U.S. GAAP"), is the most appropriate earnings measurement. However, we consider funds from operations ("FFO") and funds available for distribution ("FAD") to be useful supplemental measures of our operating performance. Historical cost accounting for real estate assets in accordance with U.S. GAAP implicitly assumes that the value of real estate assets diminishes predictably over time as evidenced by the provision for depreciation. However, since real estate values have bistorically risen or fallen with market conditions, many industry investors and analysts have considered presentations of operating results for real estate companies that use historical cost accounting to be insufficient. In response, the National Association of Real Estate Investment Trusts ("NAREIT") created FFO as a supplemental measure of operating performance for REITs that excludes historical cost depreciation net income. FFO, as defined by NAREIT, means net income, computed in accordance with U.S. GAAP, excluding gains (or losses) from sales of real estate, plus depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. Additionally, our historical results include adjustments for preferred stock redemption charges and impairment charges. FAD represents FFO excluding the non-cash straight line rental adjustments.

In August 2003, we adopted the SEC clarification of Emerging Issues Task Force ("EITF") Topic D-42. To implement the clarified accounting pronouncement, our 2003 results reflect a reduction in net income available to common stockholders resulting from a non-cash, non-recurring charge of \$2,790,000, or \$0.06 per diluted share, due to the redemption of our 8.875% Series B Cumulative Redeemable Preferred Stock in July 2003. NAREIT has issued its recommendation that preferred stock redemption charges should not be added back to net income in the calculation of FFO. Although we have adopted this recommendation, we have also disclosed FFO and FAD adjusted for the preferred stock redemption charge for enhanced clarity. Additionally, we believe that the nature of the charge is non-recurring because there was not a similar charge during the two preceding years and we do not anticipate a similar charge in the succeeding two years.

In October 2003, NAREIT informed its member companies that the SEC had changed its position on certain aspects of the NAREIT FFO definition, including impairment charges. Previously, the SEC accepted NAREIT's view that impairment charges were effectively an early recognition of an expected loss on an impending sale of property and thus should be added back to net income in the calculation of FFO similar to other gains and losses on sales. However, the SEC's clarified interpretation is that recurring impairments taken on real property may not be added back to net income in the calculation of FFO. Although we have adopted this interpretation, we have also disclosed FFO and FAD adjusted for the impairment charges for enhanced clarity.

FFO and FAD are financial measures that are widely used by investors, equity and debt analysts and rating agencies in the valuation, comparison, rating and investment recommendations of companies. Management uses these financial measures to facilitate internal and external comparisons to our historical operating results, in making operating decisions and for budget planning purposes. Additionally, FFO and FAD are internal evaluation metrics utilized by the Board of Directors to evaluate management. FFO and FAD do not represent net income or cash flow provided from operating activities as determined in accordance with U.S. GAAP and should not be considered as alternative measures of profitability or liquidity. Finally, FFO and FAD, as defined by us, may not be comparable to similarly entitled items reported by other real estate investment trusts or other companies.

anticipated that this shelf registration will become effective in the first half of 2005 and will facilitate our ability to efficiently raise new capital.

- **6. Facility Payment Coverages.** Because of the favorable operating environment for assisted living and skilled nursing facilities, our portfolio payment coverages increased to 1.78 to 1.0, a 16% improvement over 2003.
- 7. Lease Structure. We changed our lease structure in 2004. Prior to 2004, virtually all of our leases were structured with fixed annual rental increasers, generally 20 to 25 basis points. The fixed escalators were easy to administer, gave us predictable rental income and enabled the operator to capture the growth in net operating income. Under U.S. generally accepted accounting principles, we were required to recognize income from such leases based upon an average rental rate. During the first half of the lease term, income exceeds cash received and a corresponding straight-line rent receivable builds equal to such difference. During the second half of the lease term, cash received exceeds income recognized and reduces the straight-line rent receivable.

As a result of our significant growth during the last three years, the straight-line rent receivable has also grown rapidly. Accordingly, we decided to gradually reduce straight-line rent by adding a formulaic approach to rent escalators. This new structure is expected to provide the same economics while not requiring us to record straight-line rents. Our master leases now incorporate annual CPI based escalators. We believe that this change allows us to focus discussions on the key strengths of the Company, eliminate arcane accounting discussions and add internal growth to our rental income. At year end 2004, approximately 60% of our leases have the potential for internal growth, which lessens to some degree our dependence on new investments to spur income and FFO growth.

8. Property Transitions. During the fourth quarter, we transitioned 11 properties from one operator to three new operators, all of whom are proven operators with properties in our existing portfolio. We expect the performance of these properties to improve post-transition. Primarily as a result of this transition, we took a \$3.8 million charge against our loan loss allowance. In addition, as a result of a rent deferral granted to one of the operators, our earnings guidance for 2005 was impacted by \$1.65 million, or approximately \$0.03 per share.

While we are always disappointed when an operator or facility

underperforms, we believe that the transition of properties is an unfortunate, but necessary, part of the investment process. Risk management is essential to preserving stockholder value.

Three-Year Overview

During the last three years, we made excellent progress in strengthening our foundation and positioning ourselves for future growth. Our gross investments totaled \$1.6 billion — \$1.4 billion net after real property sales and loan repayments. These investment totals were the highest among the publicly traded health care REITs. We more than doubled our assets and revenues and extended our portfolio's average life to 12 years. The quality of the new assets and the length of our portfolio life gives us confidence in the stability and strength of our ongoing revenue stream.

The resulting portfolio at December 31, 2004 was comprised of 394 facilities, of which 98% were stable, 90% were real estate owned with 85% in master leases, and 93% were long-term care assets. We retained our historical commitment to diversification as our top five operators comprised only 45% of the portfolio.

Because of favorable sector trends, our facilities' payment coverages improved markedly from 1.48 to 1.0 for the 12 months ended September 30, 2001 to 1.78 to 1.0 for the 12 months ended September 30, 2004. This 20% improvement reflects a favorable demand/supply relationship as the population ages. On the supply side, skilled nursing beds have declined as facilities are taken out of service; assisted living development has slowed significantly.

In addition to the favorable demand/supply dynamic, both Medicare and Medicaid provided improved reimbursement for skilled nursing facilities. Fiscal year Medicaid rates increased roughly 3.8% on average in states in which we have nursing home investments. For fiscal year 2005 (commencing October 1, 2004), Medicare rates increased 2.8%. Despite this good news, there are clearly federal and state budgetary concerns that are putting pressure on reimbursement going forward.

Our investment performance was matched by an extremely successful capital raising effort that generated approximately \$1.3 billion of new capital, evenly balanced between debt and equity. With investment grade ratings from Moody's Investors Service, Standard & Poor's and Fitch Ratings, as well as continuing support in the equity and debt markets, we have proven our ability to take advantage of

Health Care REIT, Inc. Letter to Stockholders



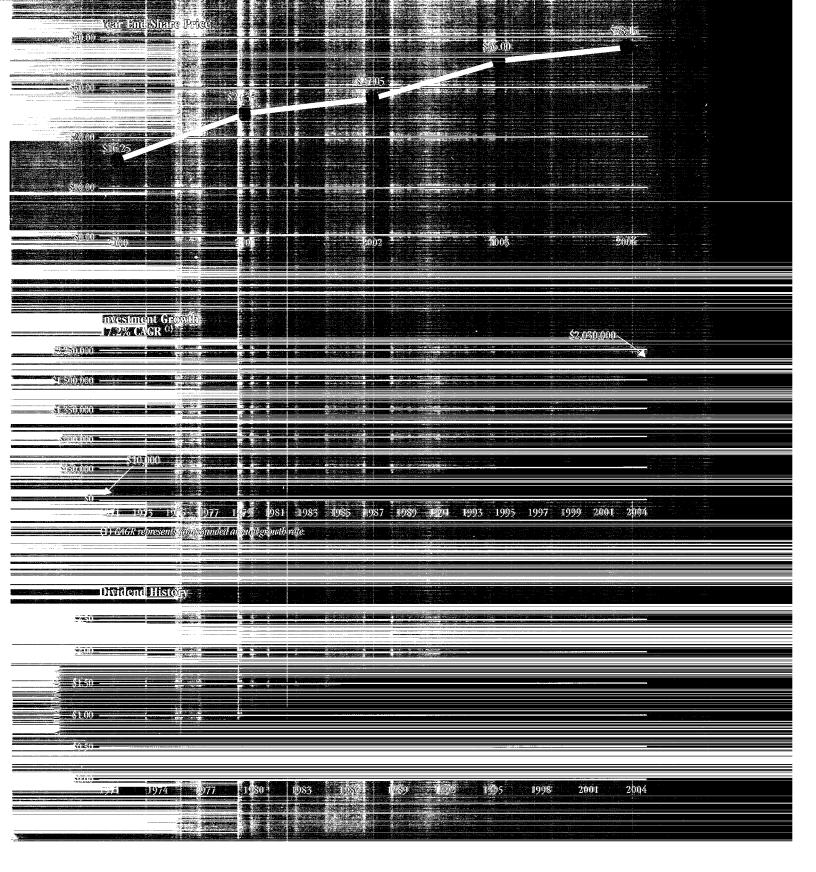
George L. Chapman Chairman and Chief Executive Officer

uring the last several years, we dramatically expanded and strengthened our portfolio. This favorable investment environment resulted from a combination of improved operating conditions and limited capital availability in the long-term care sector. As we enter 2005, other capital sources have recognized the improved operating conditions resulting in increased competition for long-term care investments, particularly with respect to high end assisted living facilities. In this letter, I will review 2004 highlights, reflect on the positive investment and capital markets cycle of the last three years, and describe the current state of the long-term care sector. I will close with some thoughts on prospects for 2005 and beyond.

2004 Highlights

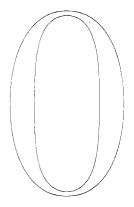
Our highlights for 2004 included the following:

- **1. New Investments.** We completed \$584.9 million of new investments with \$62.6 million of real property sales and loan payoffs for net new investments of \$522.3 million. This was the third consecutive year of record new investments.
- **2. Dividends.** Our November 2004 dividend payment was our 134th consecutive dividend payment. The Board recently increased our \$2.40 annual dividend to \$2.48 per share, representing a 3.3% dividend increase. Our adjusted FFO dividend payout ratio was 85% for 2004.
- **3. Lines of Credit.** We expanded our primary unsecured line of credit from \$225.0 million to \$310.0 million with the addition of First Tennessee Bank, N.A. and LaSalle Bank National Association and additional commitments from existing participants. Our unsecured "swing" line of \$30.0 million was extended for another year.
- **4. Capital.** Our capital raising was quite successful, generating approximately \$169.1 million of net proceeds from the issuance of 7,000,000 shares of 7.625% Series F Cumulative Redeemable Preferred Stock and \$50.7 million of net proceeds from the issuance of senior unsecured notes due November 15, 2013, at an effective yield of 5.68%. These yields constituted our best pricing to date in the preferred stock and unsecured notes markets. Our dividend reinvestment program contributed an additional \$51.6 million to our capital.
- **5. Shelf Registration.** On December 1, 2004, we filed a registration statement with the Securities and Exchange Commission for the issuance of approximately \$1.1 billion of securities. It is

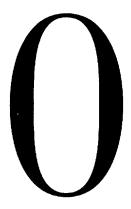




Bealth Care Rell, Inc.



Annual Report



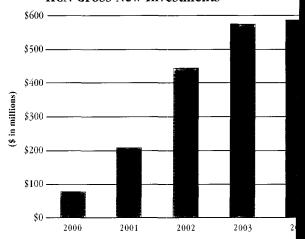
Portolio Review & Stockholder Information



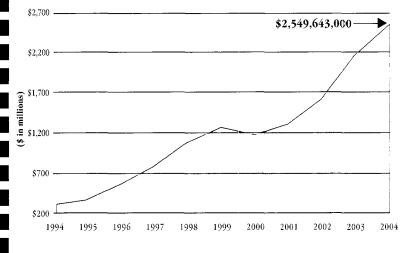
HCN Portfolio Breakdown as of 12/31/2004

| 394 |
|-----|
| 12 |
| 98% |
| 90% |
| 85% |
| 54% |
| 39% |
| 45% |
| |

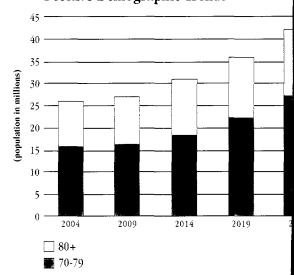
HCN Gross New Investments



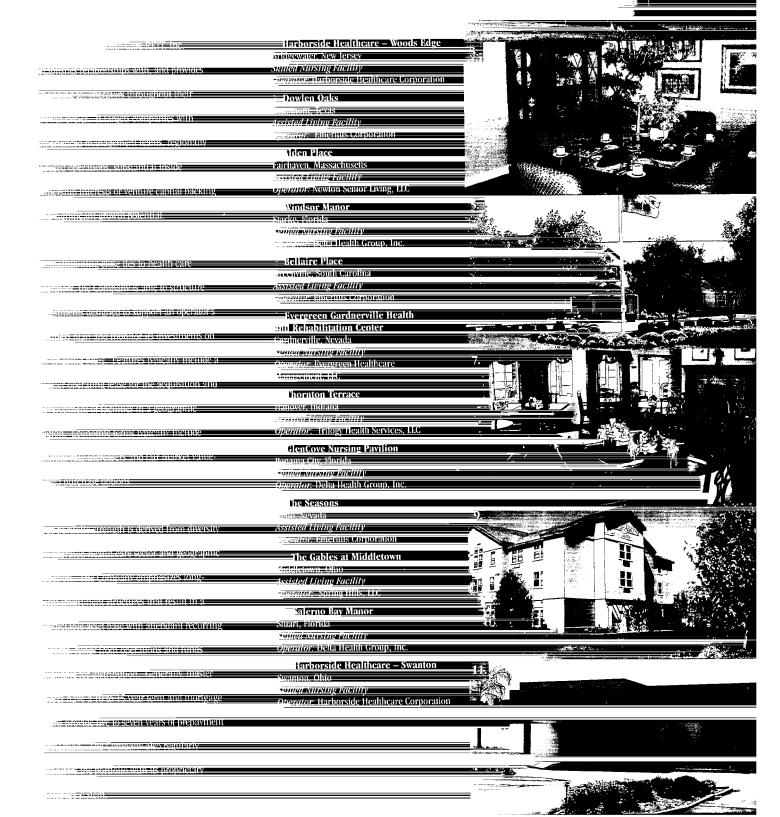
HCN Total Assets



Positive Demographic Trends



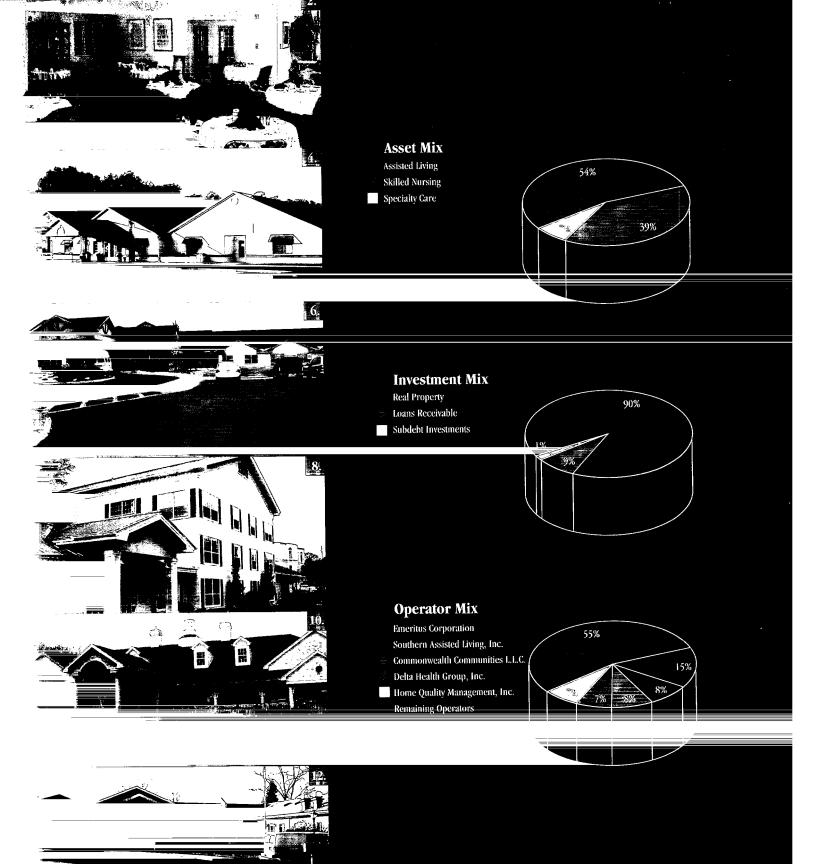
The 70+ and 80+ age groups, which constitute the core customers for long-term care, are expected to grow at a rate three times that of the general population over the next 20 y. Source: U.S. Census Bureau



77

hrough conservative underwriting, diligent portfolio management and rigorous monitoring, Health Care REIT, Inc. has created an investment grade portfolio.

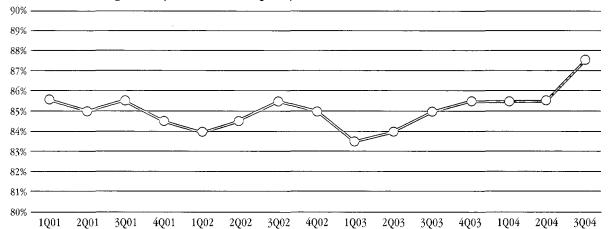
| | | Skilled Nursing | Specialty Care |
|----------------------|-------------------|-----------------|-------------------|
| State | Living Facilities | | <u>Facilities</u> |
| Alabama | | 8 | |
| Arizona | 6 | 1 | |
| California | 9 | 1 | 1 |
| Colorado | | 11 | |
| Connecticut | 6 | 4 | |
| Delaware | 1 | | |
| District of Columbia | | | 1 |
| Florida | 23 | 35 | <u> </u> |
| Georgia | 6 | 2 | |
| Idaho | 4 | 3 | |
| Illinois | 2 | 4 | 1 |
| Indiana | 14 | 2 | |
| Kansas | 1 | | |
| Kentucky | 1 | 4 | |
| Louisiana | 1 | | |
| Maryland | 7 | 1 | |
| Massachusetts | 7 | 23 | 3 |
| Mississippi | 2 | 11 | |
| Missouri | | 3 | |
| Montana | 2 | | |
| Nevada | 4 | I | |
| New Jersey | 3 | 1 | |
| New Mexico | 1 | | |
| New York | 4 | | |
| North Carolina | 42 | | |
| Ohio | 9 | 7 | 1 |
| Oklahoma | 16 | 2 | |
| Oregon | 4 | 1 | |
| Pennsylvania | 1 | 4 | |
| South Carolina | 10 | | |
| Tennessee | 6 | 21 | |
| Texas | 26 | 10 | |
| Utah | 2 | | |
| Virginia | 5 | 2 | |
| Washington | Ź | | |
| Wisconsin | í | | |
| Cared Total | 02/ | 150 | |







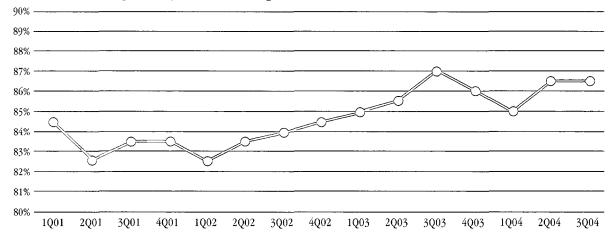




The decline in assisted living development over the last several years has resulted in an increase in national ALF occupancy to the current 87.5%.

Source: National Investment Center

Skilled Nursing Facility National Occupancy Trends



The nursing bed supply is shrinking as older, inadequate facilities are closed, driving an increase in national nursing home industry occupancy over the past several years to the current 86.5% level.

Source: National Investment Center

Stockholder Information

William C. Ballard, Jr.

Age 64 Of Counsel Greenebaum Doll & McDonald PLLC Louisville, Kentucky

Pier C. Borra

Age 65 Chairman and Chief Executive Officer CORA Health Services, Inc. Lima. Obio

George L. Chapman

Age 57 Chairman and Chief Executive Officer Health Care REIT, Inc. Toledo, Ohio

Thomas J. DeRosa

Age 47 Former Vice-Chairman and Chief Financial Officer The Rouse Company Columbia, Maryland

Jeffrey H. Donahue

Age 58
President and Chief Executive Officer
The Enterprise Social Investment Corporation
Columbia, Maryland

Peter J. Grua

Age 51 Managing Partner HLM Venture Partners Boston, Massachusetts

Sharon M. Oster

Age 56
Professor of Management and Entrepreneurship
Yale University School of Management
New Haven, Connecticut

Bruce G. Thompson

Age 75 President First Toledo Corporation Toledo, Ohio

R. Scott Trumbull

Age 56 Chairman and Chief Executive Officer Franklin Electric Co., Inc. Bluffion, Indiana

Committees of the Bose I

Audit Committee DeRosa, Oster (Chair), Trumbull

Compensation Committee Ballard, Borra (Chair), Donahue

Nominating/Corporate Governance Committee Ballard (Chair), DeRosa, Grua

Executive Committee Ballard, Chapman, Grua

Investment Committee Ballard, Borra, Chapman, DeRosa, Donahue, Grua, Oster, Thompson, Trumbull

Planning CommitteeBallard, Borra, Chapman, DeRosa, Donahue, Grua,
Oster, Thompson, Trumbull

Officers

George L. Chapman Chairman and Chief Executive Officer

Raymond W. Braun President and Chief Financial Officer

Charles J. Herman, Jr. Vice President and Chief Investment Officer

Scott A. Estes Vice President - Finance

Michael A. Crabtree Treasurer

Erin C. Ibele Vice President and Corporate Secretary

Jeffrey H. Miller Vice President and General Counsel

J. Michael Stephen Vice President - Marketing

Joseph P. Weisenburger Investment Officer

Paul D. Nungester, Jr. Controller

General Offices
Health Care REIT, Inc.
One SeaGate, Suite 1500
P.O. Box 1475
Toledo, Ohio 43603-1475
419/247-2800
419/247-2826 Fax
www.hcreit.com

39 full-time employees as of 12/31/04

5,679 registered stockholders as of 12/31/04

CEO and CFO Certifications

On June 3, 2004, the Company's chief executive officer submitted to the New York Stock Exchange the annual CEO certification regarding the Company's compliance with the New York Stock Exchange's corporate governance listing standards. In addition, the Company filed with the Securities and Exchange Commission the certifications of its chief executive officer and chief financial officer required by Section 302 of the Sarbanes-Oxley Act of 2002 as Exhibits 31.1 and 31.2 to the Company's Form 10-K for the year ended December 31, 2004.

Legal Comsel Shumaker, Loop & Kendrick, LLP Toledo, Ohio

Independent Registered Public Accounting Firm Ernst & Young LLP Toledo, Ohio

Transfer Agent Mellon Investor Services LLC 85 Challenger Road Overpeck Center Ridgefield Park, New Jersey 07660-2108 888/216-7206 www.melloninvestor.com/isd

Dividend Refractment Administrator Mellon Bank, N.A. 85 Challenger Road Overpeck Center Ridgefield Park, New Jersey 07660-2108 888/216-7206 www.melloninvestor.com/isd

Stockholder Services

Mellon Investor Services provides stockholder services to registered stockholders via telephone and online. Mellon representatives can assist you in change of name or address, consolidation of accounts, duplicate mailings, dividend reinvestment enrollment, lost stock certificates, transfer of stock to another person and additional administrative services. For more information, go to www.melloninvestor.com/isd or call toll free 888/216-7206.

lavestor labormation

Current and prospective investors can access the Annual Report, Proxy Statement, SEC filings, earnings announcements and other press releases on our Web site at www.hcreit.com, or by e-mail request to info@hcreit.com.

Annual Meeting

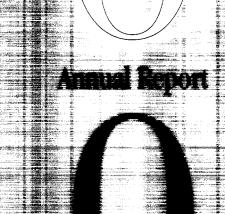
The Annual Meeting of Stockholders will be held on May 5, 2005 in the Auditorium of One SeaGate, Toledo, Ohio.

Exchange Listing New York Stock Exchange Trading Symbol: HCN

Member

National Association of Real Estate Investment Trusts, Inc.

Lealth Gare Relt, Inc.



Form 10-K



UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2004 Commission File No. 1-8923

Health Care REIT, Inc.

(Exact name of registrant as specified in its charter)

Delaware

34-1096634

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification Number)

One SeaGate, Suite 1500, Toledo, Ohio

43604

(Address of principal executive office)

(Zip Code)

(419) 247-2800 (Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class

Name of Each Exchange on Which Registered

Common Stock, \$1.00 par value 7.875% Series D Cumulative Redeemable Preferred Stock, \$1.00 par value

New York Stock Exchange New York Stock Exchange

7.625% Series F Cumulative Redeemable Preferred Stock, \$1.00 par value New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act:

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months; and (2) has been subject to such filing requirements for the past 90 days. Yes ☑ No □

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment of this Form 10-K. ☑

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Yes 🗵 Act).

The aggregate market value of the shares of voting common stock held by non-affiliates of the Registrant, computed by reference to the closing sales price of such shares on the New York Stock Exchange as of the last business day of the Registrant's most recently completed second fiscal quarter was \$1,678,312,025.

As of February 28, 2005, there were 53,345,707 shares of common stock outstanding.

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Registrant's definitive proxy statement for the annual stockholders' meeting to be held May 5, 2005, are incorporated by reference into Part III.

HEALTH CARE REIT, INC. 2004 FORM 10-K ANNUAL REPORT

TABLE OF CONTENTS

| | | Page |
|----------|--|------|
| | PART I | |
| Item 1. | Business | 3 |
| Item 2. | Properties | 28 |
| Item 3. | Legal Proceedings | 30 |
| Item 4. | Submission of Matters to a Vote of Security Holders | 30 |
| | PART II | |
| Item 5. | Market for the Registrant's Common Equity, Related Stockholder Matters and Issuer Repurchases of Equity Securities | 30 |
| Item 6. | Selected Financial Data | 32 |
| Item 7. | Management's Discussion and Analysis of Financial Condition and Results of Operations | 34 |
| Item 7A. | Quantitative and Qualitative Disclosures About Market Risk | 61 |
| Item 8. | Financial Statements and Supplementary Data | 62 |
| Item 9. | Changes in and Disagreements with Accountants on Accounting and Financial | |
| | Disclosure | 86 |
| Item 9A. | Controls and Procedures | 86 |
| Item 9B. | Other Information | 88 |
| | PART III | |
| Item 10. | Directors and Executive Officers of the Registrant | 88 |
| Item 11. | Executive Compensation | 88 |
| Item 12. | Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters | 88 |
| Item 13. | Certain Relationships and Related Transactions | 88 |
| Item 14. | Principal Accountant Fees and Services | 88 |
| | PART IV | |
| Item 15. | Exhibits and Financial Statement Schedules | 89 |

Item 1. Business

General

Health Care REIT, Inc., a Delaware corporation, is a self-administered, equity real estate investment trust that invests in health care facilities, primarily skilled nursing and assisted living facilities. We also invest in specialty care facilities. Founded in 1970, we were the first real estate investment trust to invest exclusively in health care facilities.

As of December 31, 2004, long-term care facilities, which include skilled nursing and assisted living facilities, comprised approximately 93% of our investment portfolio. We had \$2,452,878,000 of net real estate investments, inclusive of credit enhancements, in 394 facilities located in 35 states and managed by 50 different operators. At that date, the portfolio included 234 assisted living facilities, 152 skilled nursing facilities and eight specialty care facilities.

Our primary objectives are to protect stockholders' capital and enhance stockholder value. We seek to pay consistent cash dividends to stockholders and create opportunities to increase dividend payments to stockholders as a result of annual increases in rental and interest income and portfolio growth. To meet these objectives, we invest primarily in long-term care facilities managed by experienced operators and diversify our investment portfolio by operator and geographic location.

Depending on the availability and cost of external capital, we anticipate investing in additional health care facilities through operating leases with, and loans to, qualified health care operators. Capital for future investments may be provided by borrowing under our unsecured lines of credit arrangements, public or private offerings of debt or equity securities, or the incurrence or assumption of secured indebtedness.

References herein to "we," "us," "our" or the "Company" refer to Health Care REIT, Inc. and its subsidiaries unless specifically noted otherwise.

Portfolio of Properties

The following table summarizes our portfolio as of December 31, 2004:

| Type of Facility | Investments(1) (in thousands) | Percentage of Investments | Revenues(2) (in thousands) | Percentage of Revenues | | | Investment per Bed/Unit(3) | Number of Operators (4) | Number of States (4) |
|------------------------------|-------------------------------|------------------------------|----------------------------|------------------------|------------|---------------|-------------------------------|-------------------------|----------------------|
| Assisted Living Facilities | \$1,335,717 | 54% | \$139,440 | 55% | 234 | 15,776 | \$ 84,911 | 31 | 33 |
| Skilled Nursing Facilities | 965,328 | 39% | 98,677 | 39% | 152 | 20,975 | 46,023 | 20 | 24 |
| Specialty Care Facilities | 151,833 | 7% | 15,460 | 6% | 8 | 1,111 | 136,663 | 5 | 5 |
| Totals | \$2,452,878 | 100% | \$253,577 | 100% | <u>394</u> | <u>37,862</u> | | | |

⁽¹⁾ Investments include real estate investments and credit enhancements which amounted to \$2,447,233,000 and \$5,645,000, respectively.

⁽²⁾ Revenues include gross revenues and revenues from discontinued operations for the year ended December 31, 2004.

⁽³⁾ Investment per Bed/Unit was computed by using the total investment amount of \$2,456,711,000 which includes real estate investments, credit enhancements and unfunded construction commitments for which initial funding has commenced which amounted to \$2,447,233,000, \$5,645,000 and \$3,833,000, respectively.

⁽⁴⁾ We have investments in properties located in 35 states and managed by 50 different operators.

Assisted Living Facilities

An assisted living facility is a state regulated rental property that provides both independent living services (e.g., access to meals, housekeeping, linen service, transportation and social and recreational activities) and also supportive care from trained employees to residents who are unable to live independently and require assistance with activities of daily living including management of medications, bathing, dressing, toileting, ambulating and eating. Certain of our assisted living facilities include other care levels, including independent living, dementia care and nursing services. Home health care providers may assist certain residents of our assisted living facilities that have more intensive medical needs. Assisted living facilities represent less costly and less institutional-like alternatives for the care of the elderly or the frail.

Skilled Nursing Facilities

Skilled nursing facilities are licensed daily rate or rental properties where the majority of individuals require 24-hour nursing and/or medical care. In most cases, these properties are licensed for Medicaid and/or Medicare reimbursement. These facilities provide inpatient skilled nursing and personal care services as well as rehabilitative, restorative and transitional medical services. In some instances, skilled nursing facilities supplement hospital care by providing specialized care for medically complex patients whose conditions require intense medical and therapeutic services, but who are medically stable enough to have these services provided in facilities that are less expensive than acute care hospitals. Certain of our skilled nursing facilities include other care levels, including assisted living and dementia care.

Specialty Care Facilities

Our specialty care facilities include acute care hospitals, long-term acute care hospitals and other specialty care hospitals. Acute care hospitals provide a wide range of inpatient and outpatient services including, but not limited to, surgery, rehabilitation, therapy and clinical laboratories. Long-term acute care hospitals provide inpatient services for patients with complex medical conditions that require more intensive care, monitoring or emergency support than that available in most skilled nursing facilities. Other specialty care hospitals provide specialized inpatient and outpatient services for specific illnesses or diseases including, among others, orthopedic, neurosurgical and behavioral care.

Investments

We invest in health care facilities with a primary focus on long-term care facilities, which include skilled nursing and assisted living facilities. We also invest in specialty care facilities. We diversify our investment portfolio by operator and geographic location.

In determining whether to invest in a facility, we focus on the following: (a) the experience of the tenant's or borrower's management team; (b) the historical and projected financial and operational performance of the facility; (c) the credit of the tenant or borrower; (d) the security for the lease or loan; and (e) the capital committed to the facility by the tenant or borrower. We conduct market research and analysis for all potential investments. In addition, we review the value of all facilities, the interest rates and debt service coverage requirements of any debt to be assumed and the anticipated sources of repayment of any debt.

Our investments are primarily real property leased to operators under long-term operating leases and mortgage loans. Construction financing is provided, but only as part of a long-term operating lease or mortgage loan. Substantially all of our investments are designed with escalating rate structures. Depending upon market conditions, we believe that appropriate new investments will be available in the future with substantially the same spreads over our cost of capital. Operating leases and mortgage loans are normally credit enhanced by guaranties and/or letters of credit. In addition, operating leases are typically structured as master leases and mortgage loans are generally cross-defaulted and cross-collateralized with other mortgage loans, operating leases or agreements between us and the operator and its affiliates.

At December 31, 2004, 85% of our owned real property was subject to master leases. A master lease is a lease of multiple facilities from us to one tenant entity under a single lease agreement. From time to time, we

may acquire additional facilities that are then leased to the tenant under the master lease. The tenant is required to make one monthly payment that represents rent on all the properties that are subject to the master lease. Typically, the master lease tenant can exercise its right to purchase the facilities or to renew the master lease only with respect to all leased facilities at the same time. This "bundling" feature benefits us because the tenant cannot limit the purchase or renewal to the better performing facilities and terminate the leasing arrangement with respect to the poorer performing facilities. This spreads our risk among the entire group of facilities within the master lease. The bundling feature may provide a similar advantage if the master lease tenant is in bankruptcy. Subject to certain restrictions, a debtor in bankruptcy has the right to assume or reject each of its leases. It is our intent that a tenant who is in bankruptcy would be required to assume or reject the master lease as a whole, rather than making the decision on a facility by facility basis.

We monitor our investments through a variety of methods determined by the type of health care facility and operator. Our monitoring process includes review of monthly financial statements and other operating data for each facility, quarterly review of operator creditworthiness, periodic facility inspections and review of covenant compliance relating to licensure, real estate taxes, letters of credit and other collateral. In monitoring our portfolio, our personnel use a proprietary database to collect and analyze facility-specific data. Additionally, we conduct extensive research to ascertain industry trends and risks.

Through monitoring and research, we evaluate the operating environment in each facility's market to determine whether payment risk is likely to increase. When we identify unacceptable levels of payment risk, we seek to mitigate, eliminate or transfer the risk. We categorize the risk as operator, facility or market risk. For operator risk, we typically find a substitute operator to run the facility. For facility risk, we usually work with the operator to institute facility level management changes to address the risk. Finally, for market risk, we often encourage an operator to change its capital structure, including refinancing or raising additional equity. Through these monitoring and research efforts, we are generally able to intervene at an early stage and address payment risk, and in so doing, support both the collectibility of revenue and the value of our investment.

Operating Leases

Each facility, which includes the land, building, improvements and related rights, owned by us is leased to an operator pursuant to a long-term operating lease. As discussed above, most of our leased properties are subject to master leases. The leases generally have a fixed term of seven to 15 years and contain one or more five to 15-year renewal options. Each lease is a net lease requiring the tenant to pay rent and all additional charges incurred in the operation of the leased property. The tenants are required to repair, rebuild and maintain the leased properties.

The net value of our completed leased properties aggregated approximately \$2,164,964,000 at December 31, 2004. Prior to June 2004, our standard lease structure contained fixed annual rental escalators, which were generally recognized on a straight-line basis over the initial lease period. Beginning in June 2004, our new standard lease structure contains annual rental escalators that are contingent upon changes in the Consumer Price Index and/or changes in the gross operating revenues of the property. These escalators are not fixed, so no straight-line rent is recorded; however, rental income is recorded based on the contractual cash rental payments due for the period. This lease structure will initially generate lower revenues, net income and funds from operations compared to leases with fixed escalators that require straight-lining, but will enable us to generate additional organic growth and minimize non-cash straight-line rent over time. This change does not affect our cash flow or our ability to pay dividends.

We currently provide for the construction of facilities for tenants as part of long-term operating leases. We capitalize certain interest costs associated with funds used to finance the construction of properties owned by us. The amount capitalized is based upon the balance outstanding during the construction period using the rate of interest that approximates our cost of financing. Our interest expense is reduced by the amount capitalized. We also typically charge a transaction fee at the commencement of construction. The construction period commences upon funding and terminates upon the earlier of the completion of the applicable facility or the end of a specified period, generally 12 to 18 months. During the construction period, we advance funds to the operator in accordance with agreed upon terms and conditions which require, among other things, a site

visit by a Company representative prior to the advancement of funds. During the construction period, we generally require an additional credit enhancement in the form of payment and performance bonds and/or completion guaranties. At December 31, 2004, we had outstanding construction investments of \$26,183,000 (\$25,463,000 for leased properties and \$720,000 for construction loans) and were committed to providing additional funds of approximately \$3,833,000 to complete construction.

Mortgage Loans

Our investments in mortgage loans are typically structured to provide us with interest income, principal amortization and transaction fees and are generally secured by a first or second mortgage lien or leasehold mortgage.

At December 31, 2004, the interest rates (excluding any loans on non-accrual) averaged approximately 9.7% per annum on our outstanding mortgage loan balances. Our yield on mortgage loans depends upon a number of factors, including the stated interest rate, average principal amount outstanding during the term of the loan and any interest rate adjustments.

The mortgage loans outstanding at December 31, 2004 are generally subject to three to 20-year terms with principal amortization schedules and/or balloon payment of the outstanding principal balance at the end of the term. Generally, the mortgage loans provide three to eight years of prepayment protection.

Working Capital Loans

Working capital loans are loans made to operators of facilities and are typically either secured and/or guaranteed. These instruments have terms ranging from three months to ten years. At December 31, 2004, the average interest rates (excluding any loans on non-accrual) were approximately 10.6% per annum on our outstanding working capital loan balances. At December 31, 2004, we had provided working capital loans to 16 operators.

Subdebt Investments

Subdebt investments are loans made to operators of facilities and are generally secured by the operator's leasehold rights and corporate guaranties. Generally, these instruments are for four to seven-year terms. At December 31, 2004, the average interest rates (excluding any loans on non-accrual) were approximately 10.6% per annum on our outstanding subdebt investment balances. At December 31, 2004, we had provided subdebt financing to four operators.

Equity Investments

We had an investment in Atlantic Healthcare Finance L.P., a property group that specializes in the financing, through sale and leaseback transactions, of nursing and care homes located in the United Kingdom. This investment was accounted for under the equity method of accounting because we had the ability to exercise significant influence, but not control, over the company due to our 31% ownership interest. In October 2003, we sold our investment in Atlantic Healthcare Finance L.P., generating a net gain of \$902,000.

Other equity investments, which consist of investments in private and public companies for which we do not have the ability to exercise influence, are accounted for under the cost method. Under the cost method of accounting, investments in private companies are carried at cost and are adjusted only for other-than-temporary declines in fair value, distributions of earnings and additional investments. For investments in public companies that have readily determinable fair market values, we classify our equity investments as available-for-sale and, accordingly, record these investments at their fair market values with unrealized gains and losses included in accumulated other comprehensive income, a separate component of stockholders' equity. These investments represent a minimal ownership interest in these companies.

Borrowing Policies

We utilize a combination of debt and equity to fund the purchase of new properties and to provide mortgage loans. Our debt to equity levels are determined by management to maintain a conservative credit profile. Generally, we intend to issue unsecured, fixed rate public debt with longer-term maturities to approximate the maturities on our leases and loans. For short-term purposes, we may borrow on our unsecured lines of credit arrangements. We replace these borrowings with longer-term capital such as unsecured senior notes, common stock or preferred stock. When terms are deemed favorable, we may invest in properties subject to existing mortgage indebtedness. In addition, we may obtain financing for unleveraged properties in which we have invested or may refinance properties acquired on a leveraged basis. It is our intent to limit secured indebtedness. In our agreements with our lenders, we are subject to restrictions with respect to secured and unsecured indebtedness.

Operator Concentrations

The following table summarizes certain information about our operator concentrations as of December 31, 2004 (dollars in thousands):

| | Number of Facilities | Total Investment(1) | Percent of Investment (2) |
|---|----------------------|---|---------------------------|
| Concentration by investment: | | | |
| Emeritus Corporation | 48 | \$ 361,367 | 15% |
| Southern Assisted Living, Inc. | 43 | 200,750 | 8% |
| Commonwealth Communities L.L.C | 13 | 196,560 | 8% |
| Delta Health Group, Inc. | 25 | 178,221 | 7% |
| Home Quality Management, Inc. | 32 | 176,081 | 7% |
| Remaining operators (45) | <u>233</u> | 1,339,899 | 55% |
| Totals | <u>394</u> | <u>\$2,452,878</u> | 100% |
| | Number of | Total | Percent of |
| | Facilities | Revenues(3) | Revenue (4) |
| Concentration by revenue: | | Revenues (3) | |
| Concentration by revenue: Commonwealth Communities L.L.C. | | Revenues (3) \$ 26,910 | |
| • | Facilities | | Revenue (4) |
| Commonwealth Communities L.L.C. | Facilities 13 | \$ 26,910 | Revenue (4) |
| Commonwealth Communities L.L.C Emeritus Corporation | Facilities 13 48 | \$ 26,910 26,904 | 11% 11% |
| Commonwealth Communities L.L.C. Emeritus Corporation Southern Assisted Living, Inc. | 13 48 43 | \$ 26,910 26,904 26,087 | 11% 11% 10% |
| Commonwealth Communities L.L.C. Emeritus Corporation | 13 48 43 32 | \$ 26,910 26,904 26,087 21,165 | 11% 11% 10% 8% |

⁽¹⁾ Investments include real estate investments and credit enhancements which amounted to \$2,447,233,000 and \$5,645,000, respectively.

⁽²⁾ Investments with our top five operators comprised 46% of total investments at December 31, 2003.

⁽³⁾ Revenues include gross revenues and revenues from discontinued operations for the year ended December 31, 2004.

⁽⁴⁾ Revenues from our top five operators were 41% and 43% for the years ended December 31, 2003 and 2002, respectively.

Competition

We compete with other real estate investment trusts, real estate partnerships, banks, insurance companies, finance companies, government-sponsored agencies, taxable and tax-exempt bond funds and other investors in the acquisition, leasing and financing of health care facilities. We compete for investments based on a number of factors including rates, financings offered, underwriting criterion and reputation. The operators of our facilities compete on a local and regional basis with operators of facilities that provide comparable services. Operators compete for patients and residents based on a number of factors including quality of care, reputation, physical appearance of facilities, services offered, family preferences, physicians, staff and price.

Employees

As of December 31, 2004, we employed 39 full-time employees.

Certain Government Regulations

Health Law Matters — Generally

We invest in assisted living, skilled nursing and specialty care facilities, which represented approximately 54%, 39% and 7%, respectively, of our investments at December 31, 2004.

Typically, operators of assisted living facilities do not receive significant funding from governmental programs and are regulated by the states, not the federal government. Operators of skilled nursing and specialty care facilities are subject to federal and state laws that regulate the type and quality of the medical and/or nursing care provided, ancillary services (e.g., respiratory, occupational, physical and infusion therapies), qualifications of the administrative personnel and nursing staff, the adequacy of the physical plant and equipment, distribution of pharmaceuticals, reimbursement and rate setting and operating policies. In addition, as described below, some of our facility operators are subject to extensive laws and regulations pertaining to health care fraud and abuse, including kickbacks, physician self-referrals and false claims.

Licensing and Certification

The primary regulations that affect assisted living facilities are the states' licensing laws. In granting and renewing these licenses, the regulatory authorities consider numerous factors relating to a facility's physical plant and operations including, but not limited to, admission and discharge standards and staffing and training. A decision to grant or renew a license is also affected by a facility's record with respect to consumer rights and medication guidelines and rules.

Generally, our skilled nursing and specialty care facilities are required to be licensed on an annual or biannual basis and to be certified for participation in the Medicare and Medicaid programs. These facilities are subject to audits and surveys by various regulatory agencies that determine compliance with federal, state and local laws. The failure of our facility operators to maintain or renew any required license or regulatory approval or the failure to clear serious survey deficiencies could prevent them from continuing operations at a property. In addition, if a facility is found out of compliance with the conditions of participation in Medicare, Medicaid or other health care programs, or if a facility is otherwise excluded from those programs, the facility may be barred from participation in government reimbursement programs. Any of these occurrences may impair the ability of our operators to meet their obligations to us. If we have to replace a facility operator, our ability to replace the operator may be affected by federal and state rules and policies governing changes in control. Under current Medicare and Medicaid rules and regulations and provider contracts, a successor operator that assumes an existing provider agreement will typically be subject to certain liabilities of the previous operator, including overpayments, terms under any existing plan of correction and possibly sanctions and penalties. If a successor operator chooses to apply for a new Medicare and/or Medicaid provider agreement, the successor operator may experience interruptions and delays in reimbursement during the processing of its application for a new provider agreement or its application may not be approved. This may result in payment delays, an inability to find a replacement operator, a significant working capital commitment from us to a new operator or other difficulties.

Reimbursement

Assisted Living Facilities. Approximately 55% of our revenues for the year ended December 31, 2004, were attributable to assisted living facilities. The majority of the revenues received by the operators of our assisted living facilities are from private pay sources. The remaining revenue source is primarily Medicaid waiver programs. As a part of the Omnibus Budget Reconciliation Act ("OBRA") of 1981, Congress established a waiver program under Medicaid to offer an alternative to institutional long-term care services. The provisions of OBRA and the subsequent OBRA Acts of 1987 and 1990 allow states flexibility in developing cost-effective alternatives to long-term care, including assisted living and home health. At December 31, 2004, ten of our 31 assisted living operators utilized Medicaid waivers. For the year ended December 31, 2004, approximately 11% of the revenues at our assisted living facilities were from Medicaid reimbursement.

Rates paid by self-pay residents are set by the facilities and are largely determined by local market conditions and operating costs. Generally, facilities receive a higher payment per day for a private pay resident than for a Medicaid beneficiary who requires a comparable level of care. The level of Medicaid reimbursement varies from state to state. Thus, the revenues generated by operators of our assisted living facilities may be adversely affected by payor mix, acuity level and changes in Medicaid eligibility and reimbursement levels. Changes in revenues could in turn have a material adverse effect on an operator's ability to meet its obligation to us.

Skilled Nursing Facilities and Specialty Care Facilities. Skilled nursing and specialty care facilities typically receive most of their revenues from Medicare and Medicaid, with the balance representing private pay, including private insurance. Consequently, skilled nursing and specialty care facilities rely heavily on government reimbursement. Changes in federal or state reimbursement policies, including changes in payment rates as a result of federal or state regulatory action, or payment delays by fiscal intermediaries may also adversely affect an operator's ability to cover its expenses, including our rent or debt service. Skilled nursing and specialty care facilities are subject to periodic pre- and post-payment reviews and other audits by federal and state authorities. A review or audit of claims of a facility operator could result in recoupments, denials or delays of payments in the future, which could have a material adverse effect on the operator's ability to meet its obligations to us. Due to the significant judgments and estimates inherent in payor settlement accounting, no assurance can be given as to the adequacy of any reserves maintained by our facility operators for potential adjustments to reimbursements for payor settlements. Due to budgetary constraints, governmental payors may limit or reduce payments to skilled nursing and specialty care facilities. As a result of government reimbursement programs being subject to such budgetary pressures and legislative and administrative actions, an operator's ability to meet its obligations to us may be significantly impaired.

Medicare Reimbursement and Skilled Nursing Facilities. For the year ended December 31, 2004, approximately 28% of the revenues at our skilled nursing facilities (which comprised 39% of our revenues for the year ended December 31, 2004) were from Medicare reimbursement. In an effort to reduce federal spending on health care, the Balanced Budget Act of 1997 ("BBA") contained extensive changes to the Medicare and Medicaid programs intended to reduce the projected payments under these programs. The BBA fundamentally altered Medicare payment methodologies for skilled nursing facilities by mandating the institution of the skilled nursing facility prospective payment system. This system differs significantly from the prior cost-based reimbursement system. Among other things, it sets per diem rates based on 1995 cost reports as adjusted by a variety of factors, including, but not limited to, costs associated with 44 resource utilization group categories ("RUGs"). The payments received under the skilled nursing facility prospective payment system cover services for Medicare patients, including all ancillary services, such as respiratory, physical, and occupational therapy and certain covered medications. The skilled nursing facility prospective payment system caused Medicare per diem reimbursement for skilled nursing facility services to decrease. The reductions in Medicare payments resulted in immediate financial difficulties for skilled nursing facilities and caused a number of operators to seek bankruptcy protection.

Since the BBA's passage in 1997, the federal government has passed legislation to lessen the negative financial impact from the prospective payment system. For example, under the Balanced Budget Refinement

Act of 1999 ("BBRA") and the Benefits Improvement and Patient Protection Act of 2000 ("BIPA"), some of the mandatory reductions in Medicare payment increases were reversed or delayed, and skilled nursing facilities received temporary payment increases. BBRA included two key provisions: [i] a 20% increase for 15 of the RUGs and [ii] a 4% across-the-board increase to the federal per diem rate. The 20% increase was implemented in April 2000 and will remain in effect until the implementation of refinements in the current RUG case-mix classification system. The 4% increase was implemented in April 2000 and expired on September 30, 2002. BIPA also included two key provisions: [i] a 16.66% increase in the nursing component of the federal per diem rate and [ii] a 6.7% increase in the 14 RUG payments for rehabilitation therapy services. The 16.66% increase was implemented in April of 2001 and expired on September 30, 2002. The 6.7% increase is an adjustment to the 20% increase granted in BBRA and spreads the funds directed at three of those 15 RUGs to an additional 11 rehabilitation RUGs. This increase was implemented in April 2001 and will remain in effect until the implementation of refinements in the current RUG case-mix classification system. The 4% and 16.66% increases that expired on September 30, 2002 decreased annual reimbursement by roughly \$1.8 billion. Although the Centers for Medicare and Medicaid Services ("CMS") did not implement RUG refinements for fiscal year 2005, annual reimbursement could be reduced by roughly \$1.5 billion if a new case-mix system is implemented in the future. There is no assurance that the new casemix classification will account for this reduction so that nursing facilities are not adversely affected.

Skilled nursing facilities received a 2.8% inflation basket increase in Medicare payments for federal fiscal year 2005. The Medicare Prescription Drug, Improvement, and Modernization Act of 2003 imposed a moratorium on the therapy caps for Part B outpatient rehabilitation services through December 31, 2005. The therapy caps were mandated by the BBA. If ever imposed, the annual payment cap of \$1,590 per patient would apply to both occupational therapy and physical and speech therapy. Patients exceeding the cap would need to use private funds to pay for the cost of additional therapy.

Medicare Reimbursement and Specialty Care Facilities. For the year ended December 31, 2004, approximately 45% of the revenues at our specialty care facilities (which comprised 6% of our revenues for the year ended December 31, 2004) were from Medicare. Specialty care facilities generally are reimbursed by Medicare under either the diagnosis related group/outpatient prospective payment system reimbursement methodology for regular hospitals, or the new prospective payment system for inpatient rehabilitation facilities. Acute care hospitals provide a wide range of inpatient and outpatient services including, but not limited to, surgery, rehabilitation, therapy and clinical laboratories. Long-term acute care hospitals provide inpatient services for patients with complex medical conditions that require more intensive care, monitoring or emergency support than that available in most skilled nursing facilities. Some of our other specialty care facilities provide specialized inpatient and outpatient services for specific illnesses or diseases including, among others, orthopedic, neurosurgical and behavioral care services.

With respect to Medicare's diagnosis related group/outpatient prospective payment system methodology for regular hospitals, reimbursement for inpatient services is on the basis of a fixed, prospective rate based on the principal diagnosis of the patient. Diagnoses are grouped into more than 500 diagnosis related groups. In some cases, a hospital might be able to qualify for an outlier payment if the hospital's charges exceed a threshold. CMS has revised its outlier methodology in response to allegations that some hospitals increased their outlier reimbursement by substantially increasing charges. Under the revisions, outlier reimbursement for all hospitals is expected to decline. In addition, the government is evaluating the past practices of hospitals relating to outlier payments. If any of the operators of our specialty care facilities were found to have substantially increased charges in an attempt to increase outlier payments, there is a risk that such operators could be investigated and required to refund a portion of outlier payments received plus possible penalties.

Congress has limited increases in diagnosis related groups or outpatient prospective payment system payments. These limited increases may not be sufficient to cover specialty care facilities' increasing costs of providing care. Failure to increase reimbursement to cover increased costs, or reductions or freezes in payment rates, will have an adverse impact on operators of our specialty care facilities.

The BBA, as amended by BBRA and BIPA, also authorized the development of a prospective payment system for inpatient rehabilitation facilities, including freestanding rehabilitation hospitals and rehabilitation

units of acute care hospitals. The inpatient rehabilitation facility prospective payment system methodology replaces the reasonable cost-based payment system.

Under the final regulations that implemented the inpatient rehabilitation facility prospective payment systems, rehabilitation hospitals are required to complete a patient assessment instrument upon admission and discharge for all Medicare Part A fee-for-service patients who are already inpatients or who are admitted or discharged on or after January 1, 2002. Based on the data received from the inpatient rehabilitation facility patient assessment instrument, each patient is placed into a case-mix group. Each case-mix group is a functional-related group determined by distinguishing classes of inpatient rehabilitation facility patient discharges on the basis of impairment, age, co-morbidities, functional capability of the patient and other factors the Medicare program deems appropriate to improve the explanatory power of functional independence measure function related groups. The case mix group determines the base payment rate for the Medicare-covered Part A services furnished by the inpatient rehabilitation facility during the beneficiary's episode of care. Inpatient rehabilitation facility prospective payment system rates encompass the inpatient capital costs and operating costs, including routine and ancillary costs, of furnishing covered rehabilitation services. Other indirect operating costs (including, among other things, bad debts, approved educational activities and non-physician anesthetist's services) are not included. Payment rates are calculated using relative weights to account for variations in resource needs in case mix groups.

Pursuant to the BBA, as amended by BBRA and BIPA, payments during fiscal years 2001 and 2002 were budget neutral with payments for fiscal year 2001 equaling 98% of the amount of payments that would have been paid if the inpatient rehabilitation facility prospective payment system had not been enacted and 100% for fiscal year 2002. For cost reporting periods beginning on or after October 1, 2002, payment is based solely on the adjusted federal prospective payment.

The ability of our operators to adjust to the shift from reasonable cost reimbursement to an inpatient rehabilitation facility prospective payment system will impact the cash flow of these facilities. Failure to control costs or manage the care provided under the inpatient rehabilitation facility prospective payment system would have an adverse impact on an operators' ability to meet their obligations to us.

Medicaid Reimbursement. Medicaid is a major payor source for residents in our skilled nursing and specialty care facilities. For the year ended December 31, 2004, approximately 56% of the revenues of our skilled nursing facilities and 29% of the revenues of our specialty care facilities were attributable to Medicaid payments. The federal government and the states share responsibility for financing Medicaid. The federal matching rate, known as the Federal Medical Assistance Percentage, varies by state based on relative per capita income. Medicaid is typically the second largest item in state budgets, representing approximately 17% on average, after elementary and secondary education. The percentage of Medicaid dollars used for long-term care varies from state to state due in part to different ratios of elderly population and eligibility requirements. With certain federal guidelines, states have a wide range of discretion to determine eligibility and reimbursement methodology. Many states reimburse long-term care facilities using fixed daily rates, which are applied prospectively based on the historical costs incurred in providing patient care. Reasonable costs typically include allowances for staffing, administrative and general, and property and equipment (e.g., depreciation and fair rental).

In most states, Medicaid does not fully reimburse the cost of providing skilled nursing services. The shortfall is due in part to the BBA, which repealed the Boren Amendment. The Boren Amendment required states to fund Medicaid expenditures in an amount that was sufficient to cover the reasonable costs of an efficient provider. Consequently, Medicaid funding is vulnerable to state balanced budget requirements. Due to declining tax revenues, some states are attempting to slow the rate of growth in Medicaid expenditures by freezing rates or restricting eligibility and benefits. States in which we have skilled nursing facility investments increased their per diem Medicaid rates roughly 3% on average for fiscal year 2005. Two of our states reduced Medicaid rates in fiscal year 2005. Per diem rates at most of our facilities in these two states decreased 0 to 4% versus the previous year. Despite any budgeted rate increases, long-term care rates may decline if revenues in a particular state are not sufficient to fund budgeted expenditures.

The reimbursement methodologies applied to health care facilities continue to evolve. Federal and state authorities have considered and may seek to implement new or modified reimbursement methodologies that may negatively impact health care facility operations. The impact of any such change, if implemented, may result in a material adverse effect on our skilled nursing and specialty care facility operations. No assurance can be given that current revenue sources or levels will be maintained. Accordingly, there can be no assurance that payments under a government reimbursement program are currently or will, in the future, be sufficient to fully reimburse the facility operators for their operating and capital expenses. As a result, an operator's ability to meet its obligations to us could be adversely impacted.

Other Related Laws

Skilled nursing and specialty care facilities (and assisted living facilities that receive Medicaid payments) are subject to federal, state and local laws and regulations (including those laws and regulations prohibiting fraud and abuse), which govern the operations and financial and other arrangements that may be entered into by health care providers. Certain of these laws prohibit direct or indirect payments of any kind for the purpose of inducing or encouraging the referral of patients for medical products or services reimbursable by governmental programs. Other laws require providers to furnish only medically necessary services and submit to the government valid and accurate statements for each service. Still other laws require providers to comply with a variety of safety, health and other requirements relating to the condition of the licensed facility and the quality of care provided. Sanctions for violation of these laws and regulations may include, but are not limited to, criminal and/or civil penalties and fines and a loss of licensure and immediate termination of governmental payments. In certain circumstances, violation of these rules (such as those prohibiting abusive and fraudulent behavior) with respect to one facility may subject other facilities under common control or ownership to sanctions, including disqualification from participation in the Medicare and Medicaid programs. In the ordinary course of its business, a facility operator is regularly subjected to inquiries, investigations and audits by federal and state agencies that oversee these laws and regulations.

Each skilled nursing and specialty care facility (and any assisted living facility that receives Medicaid payments) is subject to the federal anti-kickback statute that generally prohibits persons from offering, providing, soliciting or receiving remuneration to induce either the referral of an individual or the furnishing of a good or service, for which payment may be made under a federal health care program such as the Medicare and Medicaid programs. Skilled nursing and specialty care facilities are also subject to the federal Ethics in Patient Referral Act of 1989, commonly referred to as the Stark Law. The Stark Law generally prohibits the submission of claims to Medicare for payment if the claim results from a physician referral for certain designated services and the physician has a financial relationship with the health service provider that does not qualify under one of the exceptions for a financial relationship under the Stark Law. Similar prohibitions on physician self-referrals and submission of claims apply to state Medicaid programs. Further, skilled nursing and specialty care facilities (and assisted living facilities that receive Medicaid payments) are subject to substantial financial penalties under the Civil Monetary Penalties Act and the False Claims Act and, in particular, actions under the False Claims Act's "whistleblower" provisions. Private enforcement of health care fraud has increased due in large part to amendments to the False Claims Act that encourage private individuals to sue on behalf of the government. These whistleblower suits by private individuals, known as qui tam actions, may be filed by almost anyone, including present and former patients, nurses and other employees. Prosecutions, investigations or qui tam actions could have a material adverse effect on a facility operator's liquidity, financial condition and results of operations which could adversely affect the ability of the operator to meet its obligations to us. Finally, various state false claim and anti-kickback laws also may apply to each facility operator. Violation of any of the foregoing statutes can result in criminal and/or civil penalties that could have a material adverse effect on the ability of an operator to meet its obligations to us.

The Health Insurance Portability and Accountability Act of 1996, which became effective January 1, 1997, greatly expanded the definition of health care fraud and related offenses and broadened its scope to include private health care plans in addition to government payors. It also greatly increased funding for the Department of Justice, Federal Bureau of Investigation and the Office of the Inspector General of the Department of Health and Human Services to audit, investigate and prosecute suspected health care fraud.

Additionally, the administrative simplification provisions of this law provide for communication of health information through standard electronic transaction formats and for the privacy and security of health information. In order to comply with the regulations, health care providers must undergo significant operational and technical changes, and these modifications may represent significant costs for our health care providers. These additional costs may, in turn, adversely affect the ability of our operators to meet their obligations to us.

Finally, government investigation and enforcement of health care laws has increased dramatically over the past several years and is expected to continue. Some of these enforcement actions represent novel legal theories and expansions in the application of false claims laws. The costs for an operator of a health care facility associated with both defending such enforcement actions and the undertakings in settlement agreements can be substantial and could have a material adverse effect on the ability of an operator to meet its obligations to us.

Taxation

Federal Income Tax Considerations

The following summary of the taxation of the Company and the material federal tax consequences to the holders of our debt and equity securities is for general information only and is not tax advice. This summary does not address all aspects of taxation that may be relevant to certain types of holders of stock or securities (including, but not limited to, insurance companies, tax-exempt entities, financial institutions or broker-dealers, persons holding shares of common stock as part of a hedging, integrated conversion or constructive sale transaction or a straddle, traders in securities that use a mark-to-market method of accounting for their securities, investors in pass-through entities and foreign corporations and persons who are not citizens or residents of the United States).

This summary does not discuss all of the aspects of U.S. federal income taxation that may be relevant to you in light of your particular investment or other circumstances. In addition, this summary does not discuss any state or local income taxation or foreign income taxation or other tax consequences. This summary is based on current U.S. federal income tax law. Subsequent developments in U.S. federal income tax law, including changes in law or differing interpretations, which may be applied retroactively, could have a material effect on the U.S. federal income tax consequences of purchasing, owning and disposing of our securities as set forth in this summary. Before you purchase our securities, you should consult your own tax advisor regarding the particular U.S. federal, state, local, foreign and other tax consequences of acquiring, owning and selling of our securities.

General

We elected to be taxed as a real estate investment trust (or REIT) commencing with our first taxable year. We intend to continue to operate in such a manner as to qualify as a REIT, but there is no guarantee that we will qualify or remain qualified as a REIT for subsequent years. Qualification and taxation as a REIT depends upon our ability to meet a variety of qualification tests imposed under federal income tax law with respect to income, assets, distribution level and diversity of share ownership as discussed below under "— Qualification as a REIT." There can be no assurance that we will be owned and organized and will operate in a manner so as to qualify or remain qualified.

In any year in which we qualify as a REIT, in general, we will not be subject to federal income tax on that portion of our REIT taxable income or capital gain that is distributed to stockholders. We may, however, be subject to tax at normal corporate rates on any taxable income or capital gain not distributed. If we elect to retain and pay income tax on our net long-term capital gain, stockholders are required to include their proportionate share of our undistributed long-term capital gain in income, but they will receive a refundable credit for their share of any taxes paid by us on such gain.

Despite the REIT election, we may be subject to federal income and excise tax as follows:

- To the extent that we do not distribute all of our net capital gain or distribute at least 90%, but less than 100%, of our "REIT taxable income," as adjusted, we will be subject to tax on the undistributed amount at regular corporate tax rates;
- We may be subject to the "alternative minimum tax" on certain items of tax preference to the extent that this tax exceeds our regular tax;
- If we have net income from the sale or other disposition of "foreclosure property" that is held primarily for sale to customers in the ordinary course of business or other non-qualifying income from foreclosure property, we will be subject to tax at the highest corporate rate on this income;
- Any net income from prohibited transactions (which are, in general, sales or other dispositions of property held primarily for sale to customers in the ordinary course of business, other than dispositions of foreclosure property and dispositions of property due to an involuntary conversion) will be subject to a 100% tax;
- If we fail to satisfy either the 75% or 95% gross income tests (as discussed below), but nonetheless maintain our qualification as a REIT because certain other requirements are met, we will be subject to a 100% tax on an amount equal to (1) the gross income attributable to the greater of (i) 75% of our gross income over the amount of qualifying gross income for purposes of the 75% gross income test (discussed below) or (ii) 95% of our gross income (90% of our gross income for taxable years beginning on or before October 22, 2004) over the amount of qualifying gross income for purposes of the 95% gross income test (discussed below) multiplied by (2) a fraction intended to reflect our profitability;
- If we fail to distribute during each year at least the sum of (1) 85% of our REIT ordinary income for the year, (2) 95% of our REIT capital gain net income for such year (other than capital gain that we elect to retain and pay tax on) and (3) any undistributed taxable income from preceding periods, we will be subject to a 4% excise tax on the excess of such required distribution over amounts actually distributed; and
- We will also be subject to a tax of 100% on the amount of any rents from real property, deductions or
 excess interest paid to us by any of our "taxable REIT subsidiaries" that would be reduced through
 reallocation under certain federal income tax principles in order to more clearly reflect income of the
 taxable REIT subsidiary. See "— Qualification as a REIT Investments in Taxable REIT
 Subsidiaries."

If we acquire any assets from a corporation which is or has been a "C" corporation in a carryover basis transaction, we could be liable for specified liabilities that are inherited from the "C" corporation. A "C" corporation is generally defined as a corporation that is required to pay full corporate level federal income tax. If we recognize gain on the disposition of the assets during the ten-year period beginning on the date on which the assets were acquired by us, then to the extent of the assets "built-in gain" (i.e., the excess of the fair market value of the asset over the adjusted tax basis in the asset, in each case determined as of the beginning of the ten-year period), we will be subject to tax on the gain at the highest regular corporate rate applicable. The results described in this paragraph with respect to the recognition of built-in gain assume that the built-in gain assets, at the time the built-in gain assets were subject to a conversion transaction (either where a "C" corporation elected REIT status or a REIT acquired the assets from a "C" corporation), were not treated as sold to an unrelated party and gain recognized.

Qualification as a REIT

A REIT is defined as a corporation, trust or association:

- (1) which is managed by one or more trustees or directors;
- (2) the beneficial ownership of which is evidenced by transferable shares or by transferable certificates of beneficial interest;
- (3) which would be taxable as a domestic corporation but for the federal income tax law relating to REITs;
- (4) which is neither a financial institution nor an insurance company;
- (5) the beneficial ownership of which is held by 100 or more persons in each taxable year of the REIT except for its first taxable year;
- (6) not more than 50% in value of the outstanding stock of which is owned during the last half of each taxable year, excluding its first taxable year, directly or indirectly, by or for five or fewer individuals (which includes certain entities) (the "Five or Fewer Requirement"); and
- (7) which meets certain income and asset tests described below.

Conditions (1) to (4), inclusive, must be met during the entire taxable year and condition (5) must be met during at least 335 days of a taxable year of 12 months or during a proportionate part of a taxable year of less than 12 months. For purposes of conditions (5) and (6), pension funds and certain other tax-exempt entities are treated as individuals, subject to a "look-through" exception in the case of condition (6).

Based on publicly available information, we believe we have satisfied the share ownership requirements set forth in (5) and (6) above. In addition, Article VI of our Amended and Restated By-Laws provides for restrictions regarding ownership and transfer of shares. These restrictions are intended to assist us in continuing to satisfy the share ownership requirements described in (5) and (6) above. These restrictions, however, may not ensure that we will, in all cases, be able to satisfy the share ownership requirements described in (5) and (6) above.

We have complied with, and will continue to comply with, regulatory rules to send annual letters to certain of our stockholders requesting information regarding the actual ownership of our stock. If despite sending the annual letters, we do not know, or after exercising reasonable diligence would not have known, whether we failed to meet the Five or Fewer Requirement, we will be treated as having met the Five or Fewer Requirement. If we fail to comply with these regulatory rules, we will be subject to a monetary penalty. If our failure to comply was due to intentional disregard of the requirement, the penalty would be increased. However, if our failure to comply were due to reasonable cause and not willful neglect, no penalty would be imposed.

We may own a number of properties through wholly owned subsidiaries. A corporation will qualify as a "qualified REIT subsidiary" if 100% of its stock is owned by a REIT and the REIT does not elect to treat the subsidiary as a taxable REIT subsidiary. A "qualified REIT subsidiary" will not be treated as a separate corporation, and all assets, liabilities and items of income, deductions and credits of a "qualified REIT subsidiary" will be treated as assets, liabilities and items (as the case may be) of the REIT. A "qualified REIT subsidiary" is not subject to federal income tax, and our ownership of the voting stock of a qualified REIT subsidiary will not violate the restrictions against ownership of securities of any one issuer which constitute more than 10% of the value or total voting power of such issuer or more than 5% of the value of our total assets, as described below under "— Asset Tests."

If we invest in a partnership, a limited liability company or a trust taxed as a partnership or as a disregarded entity, we will be deemed to own a proportionate share of the partnership's, limited liability company's or trust's assets. Likewise, we will be treated as receiving our share of the income and loss of the partnership, limited liability company or trust, and the gross income will retain the same character in our

hands as it has in the hands of the partnership, limited liability company or trust. These "look-through" rules apply for purposes of the income tests and assets tests described below.

Income Tests. There are two separate percentage tests relating to our sources of gross income that we must satisfy for each taxable year.

- At least 75% of our gross income (excluding gross income from certain sales of property held primarily
 for sale) must be directly or indirectly derived each taxable year from "rents from real property," other
 income from investments relating to real property or mortgages on real property or certain income from
 qualified temporary investments.
- At least 95% of our gross income (excluding gross income from certain sales of property held primarily
 for sale) must be directly or indirectly derived each taxable year from any of the sources qualifying for
 the 75% gross income test and from dividends (including dividends from taxable REIT subsidiaries)
 and interest.

For taxable years beginning on or before October 22, 2004, (i) payments to us under an interest rate swap or cap agreement, option, futures contract, forward rate agreement or any similar financial instrument entered into by us to reduce interest rate risk on indebtedness incurred or to be incurred and (ii) gain from the sale or other disposition of any such investment are treated as income qualifying under the 95% gross income test. For taxable years beginning after October 22, 2004, any of our income from a "clearly identified" hedging transaction that is entered into by us in the normal course of business, directly or indirectly, to manage the risk of interest rate movements, price changes or currency fluctuations with respect to borrowings or obligations incurred or to be incurred by us, or such other risks that are prescribed by the Internal Revenue Service, is excluded from the 95% gross income test. In general, a hedging transaction is "clearly identified" if (i) the transaction is identified as a hedging transaction before the end of the day on which it is entered into and (ii) the items or risks being hedged are identified "substantially contemporaneously" with the hedging transaction. An identification is not substantially contemporaneous if it is made more than 35 days after entering into the hedging transaction.

Rents received by us will qualify as "rents from real property" for purposes of satisfying the gross income tests for a REIT only if several conditions are met:

- The amount of rent must not be based in whole or in part on the income or profits of any person, although rents generally will not be excluded merely because they are based on a fixed percentage or percentages of receipts or sales.
- Rents received from a tenant will not qualify as rents from real property if the REIT, or an owner of 10% or more of the REIT, also directly or constructively owns 10% or more of the tenant, unless the tenant is our taxable REIT subsidiary and certain other requirements are met with respect to the real property being rented.
- If rent attributable to personal property leased in connection with a lease of real property is greater than 15% of the total rent received under the lease, then the portion of rent attributable to such personal property will not qualify as "rents from real property."
- For rents to qualify as rents from real property, we generally must not furnish or render services to tenants, other than through a taxable REIT subsidiary or an "independent contractor" from whom we derive no income, except that we may directly provide services that are "usually or customarily rendered" in the geographic area in which the property is located in connection with the rental of real property for occupancy only, or are not otherwise considered "rendered to the occupant for his convenience."

For taxable years beginning after August 5, 1997, a REIT has been permitted to render a de minimis amount of impermissible services to tenants and still treat amounts received with respect to that property as rent from real property. The amount received or accrued by the REIT during the taxable year for the impermissible services with respect to a property may not exceed 1% of all amounts received or accrued by the REIT directly or indirectly from the property. The amount received for any service or management operation

for this purpose shall be deemed to be not less than 150% of the direct cost of the REIT in furnishing or rendering the service or providing the management or operation. Furthermore, impermissible services may be furnished to tenants by a taxable REIT subsidiary subject to certain conditions, and we may still treat rents received with respect to the property as rent from real property.

The term "interest" generally does not include any amount if the determination of the amount depends in whole or in part on the income or profits of any person, although an amount generally will not be excluded from the term "interest" solely by reason of being based on a fixed percentage of receipts or sales.

If we fail to satisfy one or both of the 75% or 95% gross income tests for any taxable year, we may nevertheless qualify as a REIT for such year if we are eligible for relief. For taxable years beginning on or before October 22, 2004, these relief provisions generally will be available if (a) our failure to meet such tests was due to reasonable cause and not due to willful neglect; (b) we attach a schedule of the sources of our income to our return; and (c) any incorrect information on the schedule was not due to fraud with intent to evade tax. For taxable years beginning after October 22, 2004, these relief provisions generally will be available if (a) following our identification of the failure, we file a schedule for such taxable year describing each item of our gross income and (b) the failure to meet such tests was due to reasonable cause and not due to willful neglect.

It is not now possible to determine the circumstances under which we may be entitled to the benefit of these relief provisions. If these relief provisions apply, a 100% tax is imposed on an amount equal to (a) the gross income attributable to (i) 75% of our gross income over the amount of qualifying gross income for purposes of the 75% income test and (ii) 95% of our gross income (90% of our gross income for taxable years beginning on or before October 22, 2004) over the amount of qualifying gross income for purposes of the 95% income test, multiplied by (b) a fraction intended to reflect our profitability.

Asset Tests. Within 30 days after the close of each quarter of our taxable year, we must also satisfy several tests relating to the nature and diversification of our assets determined in accordance with generally accepted accounting principles. At least 75% of the value of our total assets must be represented by real estate assets, cash, cash items (including receivables arising in the ordinary course of our operation), government securities and qualified temporary investments. Although the remaining 25% of our assets generally may be invested without restriction, we are prohibited from owning securities representing more than 10% of either the vote (the "10% vote test") or value (the "10% value test") of the outstanding securities of any issuer other than a qualified REIT subsidiary, another REIT or a taxable REIT subsidiary. Further, no more than 20% of the total assets may be represented by securities of one or more taxable REIT subsidiaries (the "20% asset test") and no more than 5% of the value of our total assets may be represented by securities of any non-governmental issuer other than a qualified REIT subsidiary (the "5% asset test"), another REIT or a taxable REIT subsidiary. Each of the 10% vote test, the 10% value test and the 20% and 5% asset tests must be satisfied at the end of each quarter. There are special rules which provide relief if the value related tests are not satisfied due to changes in the value of the assets of a REIT.

For taxable years beginning after December 31, 2000, certain items are excluded from the 10% value test, including (i) straight debt securities of an issuer (including straight debt that provides certain contingent payments); (ii) any loan to an individual or an estate; (iii) any rental agreement described in Section 467 of the Internal Revenue Code, other than with a "related person"; (iv) any obligation to pay rents from real property; (v) certain securities issued by a state or any subdivision thereof, the District of Columbia, a foreign government, or any political subdivision thereof, or the Commonwealth of Puerto Rico; (vi) any security issued by a REIT; and (vii) any other arrangement that, as determined by the Secretary of the Treasury, is excepted from the definition of security ("excluded securities"). Special rules apply to straight debt securities issued by corporations and entities taxable as partnerships for federal income tax purposes. If a REIT, or its taxable REIT subsidiary, holds (i) straight debt securities of a corporate or partnership issuer and (ii) securities of such issuer that are not excluded securities and have an aggregate value greater than 1% of such issuer's outstanding securities, the straight debt securities will be included in the 10% value test.

For taxable years beginning after December 31, 2000, a REIT's interest as a partner in a partnership is not treated as a security for purposes of applying the 10% value test to securities issued by the partnership.

Further, any debt instrument issued by a partnership will not be a security for purposes of applying the 10% value test (i) to the extent of the REIT's interest as a partner in the partnership and (ii) if at least 75% of the partnership's gross income (excluding gross income from prohibited transactions) would qualify for the 75% gross income test. For taxable years beginning after October 22, 2004, for purposes of the 10% value test, a REIT's interest in a partnership's assets is the REIT's proportionate interest in any securities issued by the partnership (other than the excluded securities described in the preceding paragraph).

For taxable years beginning after October 22, 2004, following the 30 day cure period after the close of a taxable quarter, for violations of the 10% vote test, the 10% value test or the 5% asset test, a REIT may avoid disqualification as a REIT by disposing of sufficient assets to cure a violation that does not exceed the lesser of 1% of the REIT's assets at the end of the relevant quarter or \$10,000,000, provided that the disposition occurs within six months following the last day of the quarter in which the REIT first identified the assets. For violations of any of the REIT asset tests due to reasonable cause and not willful neglect that exceed the thresholds described in the preceding sentence, a REIT can avoid disqualification as a REIT following the 30 day cure period after the close of a taxable quarter by taking certain steps, including disposition of sufficient assets within the six month period described above to meet the applicable asset test, paying a tax equal to the greater of \$50,000 or the highest corporate tax rate multiplied by the net income generated by the non-qualifying assets during the period of time that the assets were held as non-qualifying assets and filing a schedule with the Internal Revenue Service that describes the non-qualifying assets.

Investments in Taxable REIT Subsidiaries. For taxable years beginning after December 31, 2000, REITs may own more than 10% of the voting power and value of securities in taxable REIT subsidiaries. We and any taxable corporate entity in which we own an interest are allowed to jointly elect to treat such entity as a "taxable REIT subsidiary."

Several of our subsidiaries have elected to be treated as a taxable REIT subsidiary. Taxable REIT subsidiaries are subject to full corporate level federal taxation on their earnings but are permitted to engage in certain types of activities that cannot be performed directly by REITs without jeopardizing their REIT status. Our taxable REIT subsidiaries will attempt to minimize the amount of these taxes, but there can be no assurance whether or the extent to which measures taken to minimize taxes will be successful. To the extent our taxable REIT subsidiaries are required to pay federal, state or local taxes, the cash available for distribution as dividends to us from our taxable REIT subsidiaries will be reduced.

The amount of interest on related-party debt that a taxable REIT subsidiary may deduct is limited. Further, a 100% tax applies to any interest payments by a taxable REIT subsidiary to its affiliated REIT to the extent the interest rate is not commercially reasonable. A taxable REIT subsidiary is permitted to deduct interest payments to unrelated parties without any of these restrictions.

The Internal Revenue Service may reallocate costs between a REIT and its taxable REIT subsidiary where there is a lack of arm's-length dealing between the parties. Any deductible expenses allocated away from a taxable REIT subsidiary would increase its tax liability. Further, any amount by which a REIT understates its deductions and overstates those of its taxable REIT subsidiary will, subject to certain exceptions, be subject to a 100% tax. Additional taxable REIT subsidiary elections may be made in the future for additional entities in which we own an interest.

Annual Distribution Requirements. In order to avoid being taxed as a regular corporation, we are required to make distributions (other than capital gain distributions) to our stockholders which qualify for the dividends paid deduction in an amount at least equal to (A) the sum of (i) 90% of our "REIT taxable income" (computed without regard to the dividends paid deduction and our net capital gain) and (ii) 90% of the after-tax net income, if any, from foreclosure property, minus (B) a portion of certain items of non-cash income. These distributions must be paid in the taxable year to which they relate, or in the following taxable year if declared before we timely file our tax return for that year and if paid on or before the first regular distribution payment after such declaration. The amount distributed must not be preferential. This means that every stockholder of the class of stock to which a distribution is made must be treated the same as every other stockholder of that class, and no class of stock may be treated otherwise than in accordance with its dividend rights as a class. To the extent that we do not distribute all of our net capital gain or distribute at least 90%, but

less than 100%, of our "REIT taxable income," as adjusted, we will be subject to tax on the undistributed amount at regular corporate tax rates. Finally, as discussed above, we may be subject to an excise tax if we fail to meet certain other distribution requirements. We intend to make timely distributions sufficient to satisfy these annual distribution requirements.

It is possible that, from time to time, we may not have sufficient cash or other liquid assets to meet the 90% distribution requirement, or to distribute such greater amount as may be necessary to avoid income and excise taxation, due to, among other things, (a) timing differences between (i) the actual receipt of income and actual payment of deductible expenses and (ii) the inclusion of income and deduction of expenses in arriving at our taxable income, or (b) the payment of severance benefits that may not be deductible to us. In the event that timing differences occur, we may find it necessary to arrange for borrowings or, if possible, pay dividends in the form of taxable stock dividends in order to meet the distribution requirement.

Under certain circumstances, in the event of a deficiency determined by the Internal Revenue Service, we may be able to rectify a resulting failure to meet the distribution requirement for a year by paying "deficiency dividends" to stockholders in a later year, which may be included in our deduction for distributions paid for the earlier year. Thus, we may be able to avoid being taxed on amounts distributed as deficiency distributions; however, we will be required to pay applicable penalties and interest based upon the amount of any deduction taken for deficiency distributions.

Failure to Qualify as a REIT

If we fail to qualify for taxation as a REIT in any taxable year, we will be subject to federal income tax, including any applicable alternative minimum tax, on our taxable income at regular corporate rates. Distributions to stockholders in any year in which we fail to qualify as a REIT will not be deductible nor will any particular amount of distributions be required to be made in any year. All distributions to stockholders will be taxable as ordinary income to the extent of current and accumulated earnings and profits allocable to these distributions and, subject to certain limitations, will be eligible for the dividends received deduction for corporate stockholders. Unless entitled to relief under specific statutory provisions, we also will be disqualified from taxation as a REIT for the four taxable years following the year during which qualification was lost. It is not possible to state whether in all circumstances we would be entitled to statutory relief. Failure to qualify for even one year could result in our need to incur indebtedness or liquidate investments in order to pay potentially significant resulting tax liabilities.

In addition to the relief described above under "— Income Tests" and "— Asset Tests," relief is available in the event that we violate a provision of the Internal Revenue Code that would result in our failure to qualify as a REIT if (i) the violation is due to reasonable cause and not due to willful neglect, (ii) we pay a penalty of \$50,000 for each failure to satisfy the provision, and (iii) the violation does not include a violation described under "— Income Tests" or "— Asset Tests" above. It is not now possible to determine the circumstances under which we may be entitled to the benefit of these relief provisions.

Federal Income Taxation of Holders of Our Stock

Treatment of Taxable U.S. Stockholders. The following summary applies to you only if you are a "U.S. stockholder." A "U.S. stockholder" is a stockholder of shares of stock who, for United States federal income tax purposes, is:

- a citizen or resident of the United States;
- a corporation, partnership or other entity classified as a corporation or partnership for these purposes, created or organized in or under the laws of the United States or of any political subdivision of the United States, including any state;
- an estate, the income of which is subject to United States federal income taxation regardless of its source; or

• a trust, if, in general, a U.S. court is able to exercise primary supervision over the trust's administration and one or more U.S. persons, within the meaning of the Internal Revenue Code, has the authority to control all of the trust's substantial decisions.

So long as we qualify for taxation as a REIT, distributions on shares of our stock made out of the current or accumulated earnings and profits allocable to these distributions (and not designated as capital gain dividends) will be includable as ordinary income for federal income tax purposes. None of these distributions will be eligible for the dividends received deduction for U.S. corporate stockholders.

Generally, for taxable years ending after May 6, 2003 through December 31, 2008, the maximum marginal rate of tax payable by individuals on dividends received from corporations that are subject to a corporate level of tax is 15%. Except in limited circumstances, this tax rate will not apply to dividends paid to you by us on our shares, because generally we are not subject to federal income tax on the portion of our REIT taxable income or capital gains distributed to our stockholders. The reduced maximum federal income tax rate will apply to that portion, if any, of dividends received by you with respect to our shares that are attributable to: (1) dividends received by us from non-REIT corporations or other taxable REIT subsidiaries; (2) income from the prior year with respect to which we were required to pay federal corporate income tax during the prior year (if, for example, we did not distribute 100% of our REIT taxable income for the prior year); or (3) the amount of any earnings and profits that were distributed by us and accumulated in a non-REIT year.

Distributions that are designated as capital gain dividends will be taxed as long-term capital gains (to the extent they do not exceed our actual net capital gain for the taxable year), without regard to the period for which you held our stock. However, if you are a corporation, you may be required to treat a portion of some capital gain dividends as ordinary income.

If we elect to retain and pay income tax on any net long-term capital gain, you would include in income, as long-term capital gain, your proportionate share of this net long-term capital gain. You would also receive a refundable tax credit for your proportionate share of the tax paid by us on such retained capital gains and you would have an increase in the basis of your shares of our stock in an amount equal to your includable capital gains less your share of the tax deemed paid.

You may not include in your federal income tax return any of our net operating losses or capital losses. Federal income tax rules may also require that certain minimum tax adjustments and preferences be apportioned to you. In addition, any distribution declared by us in October, November or December of any year on a specified date in any such month shall be treated as both paid by us and received by you on December 31 of that year, provided that the distribution is actually paid by us no later than January 31 of the following year.

We will be treated as having sufficient earnings and profits to treat as a dividend any distribution up to the amount required to be distributed in order to avoid imposition of the 4% excise tax discussed under "— General" and "— Qualification as a REIT — Annual Distribution Requirements" above. As a result, you may be required to treat as taxable dividends certain distributions that would otherwise result in a tax-free return of capital. Moreover, any "deficiency dividend" will be treated as a dividend (an ordinary dividend or a capital gain dividend, as the case may be), regardless of our earnings and profits. Any other distributions in excess of current or accumulated earnings and profits will not be taxable to you to the extent these distributions do not exceed the adjusted tax basis of your shares of our stock. You will be required to reduce the tax basis of your shares of our stock by the amount of these distributions until the basis has been reduced to zero, after which these distributions will be taxable as capital gain, if the shares of our stock are held as a capital asset. The tax basis as so reduced will be used in computing the capital gain or loss, if any, realized upon sale of the shares of our stock. Any loss upon a sale or exchange of shares of our stock which were held for six months or less (after application of certain holding period rules) will generally be treated as a long-term capital loss to the extent you previously received capital gain distributions with respect to these shares of our stock.

Upon the sale or exchange of any shares of our stock to or with a person other than us or a sale or exchange of all shares of our stock (whether actually or constructively owned) with us, you will generally

recognize capital gain or loss equal to the difference between the amount realized on the sale or exchange and your adjusted tax basis in these shares of our stock. This gain will be capital gain if you held these shares of our stock as a capital asset.

If we redeem any of your shares in us, the treatment can only be determined on the basis of particular facts at the time of redemption. In general, you will recognize gain or loss (as opposed to dividend income) equal to the difference between the amount received by you in the redemption and your adjusted tax basis in your shares redeemed if such redemption results in a "complete termination" of your interest in all classes of our equity securities, is a "substantially disproportionate redemption" or is "not essentially equivalent to a dividend" with respect to you. In applying these tests, there must be taken into account your ownership of all classes of our equity securities (e.g., common stock, preferred stock, depositary shares and warrants). You also must take into account any equity securities that are considered to be constructively owned by you.

If, as a result of a redemption by us of your shares, you no longer own (either actually or constructively) any of our equity securities or only own (actually and constructively) an insubstantial percentage of our equity securities, then it is probable that the redemption of your shares would be considered "not essentially equivalent to a dividend" and, thus, would result in gain or loss to you. However, whether a distribution is "not essentially equivalent to a dividend" depends on all of the facts and circumstances, and if you rely on any of these tests at the time of redemption, you should consult your tax advisor to determine their application to the particular situation.

Generally, if the redemption does not meet the tests described above, then the proceeds received by you from the redemption of your shares will be treated as a distribution taxable as a dividend to the extent of the allocable portion of current or accumulated earnings and profits. If the redemption is taxed as a dividend, your adjusted tax basis in the redeemed shares will be transferred to any other shareholdings in us that you own. If you own no other shareholdings in us, under certain circumstances, such basis may be transferred to a related person, or it may be lost entirely.

Gain from the sale or exchange of our shares held for more than one year is taxed at a maximum long-term capital gain rate, which is currently 15%. Pursuant to Internal Revenue Service guidance, we may classify portions of our capital gain dividends as gains eligible for the long-term capital gains rate or as gain taxable to individual stockholders at a maximum rate of 25%.

Treatment of Tax-Exempt U.S. Stockholders. Tax-exempt entities, including qualified employee pension and profit sharing trusts and individual retirement accounts ("Exempt Organizations"), generally are exempt from federal income taxation. However, they are subject to taxation on their unrelated business taxable income ("UBTI"). The Internal Revenue Service has issued a published revenue ruling that dividend distributions from a REIT to an exempt employee pension trust do not constitute UBTI, provided that the shares of the REIT are not otherwise used in an unrelated trade or business of the exempt employee pension trust. Based on this ruling, amounts distributed by us to Exempt Organizations generally should not constitute UBTI. However, if an Exempt Organization finances its acquisition of the shares of our stock with debt, a portion of its income from us will constitute UBTI pursuant to the "debt financed property" rules. Likewise, a portion of the Exempt Organization's income from us would constitute UBTI if we held a residual interest in a real estate mortgage investment conduit.

In addition, in certain circumstances, a pension trust that owns more than 10% of our stock is required to treat a percentage of our dividends as UBTI. This rule applies to a pension trust holding more than 10% of our stock only if (i) the percentage of our income that is UBTI (determined as if we were a pension trust) is at least 5%, (ii) we qualify as a REIT by reason of the modification of the Five or Fewer Requirement that allows beneficiaries of the pension trust to be treated as holding shares in proportion to their actuarial interests in the pension trust, and (iii) either (a) one pension trust owns more than 25% of the value of our stock or (b) a group of pension trusts individually holding more than 10% of the value of our stock collectively own more than 50% of the value of our stock.

Backup Withholding and Information Reporting. Under certain circumstances, you may be subject to backup withholding at applicable rates on payments made with respect to, or cash proceeds of a sale or

exchange of, shares of our stock. Backup withholding will apply only if you: (1) fail to provide a correct taxpayer identification number, which if you are an individual, is ordinarily your social security number; (2) furnish an incorrect taxpayer identification number; (3) are notified by the Internal Revenue Service that you have failed to properly report payments of interest or dividends; or (4) fail to certify, under penalties of perjury, that you have furnished a correct taxpayer identification number and that the Internal Revenue Service has not notified you that you are subject to backup withholding.

Backup withholding will not apply with respect to payments made to certain exempt recipients, such as corporations and tax-exempt organizations. You should consult with a tax advisor regarding qualification for exemption from backup withholding, and the procedure for obtaining an exemption. Backup withholding is not an additional tax. Rather, the amount of any backup withholding with respect to payment to a stockholder will be allowed as a credit against such stockholder's United States federal income tax liability and may entitle such stockholder to a refund, provided that the required information is provided to the Internal Revenue Service. In addition, withholding a portion of capital gain distributions made to stockholders may be required for stockholders who fail to certify their non-foreign status.

Taxation of Foreign Stockholders. The following summary applies to you only if you are a foreign person. The federal taxation of foreign persons is a highly complex matter that may be affected by many considerations.

Except as discussed below, distributions to you of cash generated by our real estate operations in the form of ordinary dividends, but not by the sale or exchange of our capital assets, generally will be subject to U.S. withholding tax at a rate of 30%, unless an applicable tax treaty reduces that tax and you file with us the required form evidencing the lower rate.

In general, you will be subject to United States federal income tax on a graduated rate basis rather than withholding with respect to your investment in our stock if such investment is "effectively connected" with your conduct of a trade or business in the United States. A corporate foreign stockholder that receives income that is, or is treated as, effectively connected with a United States trade or business may also be subject to the branch profits tax, which is payable in addition to regular United States corporate income tax. The following discussion will apply to foreign stockholders whose investment in us is not so effectively connected. We expect to withhold United States income tax, as described below, on the gross amount of any distributions paid to you unless (i) you file an Internal Revenue Service Form W-8ECI with us claiming that the distribution is "effectively connected" or (ii) certain other exceptions apply.

Distributions by us that are attributable to gain from the sale or exchange of a United States real property interest will be taxed to you under the Foreign Investment in Real Property Tax Act of 1980 ("FIRPTA") as if these distributions were gains "effectively connected" with a United States trade or business. Accordingly, you will be taxed at the normal capital gain rates applicable to a U.S. stockholder on these amounts, subject to any applicable alternative minimum tax and a special alternative minimum tax in the case of nonresident alien individuals. Distributions subject to FIRPTA may also be subject to a branch profits tax in the hands of a corporate foreign stockholder that is not entitled to treaty exemption.

We will be required to withhold from distributions subject to FIRPTA, and remit to the Internal Revenue Service, 35% of designated capital gain dividends, or, if greater, 35% of the amount of any distributions that could be designated as capital gain dividends. In addition, if we designate prior distributions as capital gain dividends, subsequent distributions, up to the amount of the prior distributions not withheld against, will be treated as capital gain dividends for purposes of withholding.

For taxable years beginning after October 22, 2004, any capital gain dividend with respect to any class of stock that is "regularly traded" on an established securities market will be treated as an ordinary dividend if the foreign stockholder did not own more than 5% of such class of stock at any time during the taxable year. Once this provision takes effect, foreign stockholders generally will not be required to report distributions received from us on U.S. federal income tax returns and all distributions treated as dividends for U.S. federal income tax purposes including any capital gain dividend will be subject to a 30% U.S. withholding tax (unless

reduced under an applicable income tax treaty) as discussed above. In addition, the branch profits tax will no longer apply to such distributions.

Unless our shares constitute a "United States real property interest" within the meaning of FIRPTA or are effectively connected with a U.S. trade or business, a sale of our shares by you generally will not be subject to United States taxation. Our shares will not constitute a United States real property interest if we qualify as a "domestically controlled REIT." We do, and expect to continue to, qualify as a domestically controlled REIT is a REIT in which at all times during a specified testing period less than 50% in value of its shares is held directly or indirectly by foreign stockholders. However, if you are a nonresident alien individual who is present in the United States for 183 days or more during the taxable year and certain other conditions apply, you will be subject to a 30% tax on such capital gains. In any event, a purchaser of our shares from you will not be required under FIRPTA to withhold on the purchase price if the purchased shares are "regularly traded" on an established securities market or if we are a domestically controlled REIT. Otherwise, under FIRPTA, the purchaser may be required to withhold 10% of the purchase price and remit such amount to the Internal Revenue Service.

Backup withholding tax and information reporting will generally not apply to distributions paid to you outside the United States that are treated as (i) dividends to which the 30% or lower treaty rate withholding tax discussed above applies; (ii) capital gains dividends; or (iii) distributions attributable to gain from the sale or exchange by us of U.S. real property interests. Payment of the proceeds of a sale of stock within the United States or conducted through certain U.S. related financial intermediaries is subject to both backup withholding and information reporting unless the beneficial owner certifies under penalties of perjury that he or she is not a U.S. person (and the payor does not have actual knowledge that the beneficial owner is a U.S. person) or otherwise established an exemption. You may obtain a refund of any amounts withheld under the backup withholding rules by filing the appropriate claim for refund with the Internal Revenue Service.

U.S. Federal Income Taxation of Holders of Depositary Shares

Owners of our depositary shares will be treated as if you were owners of the series of preferred stock represented by the depositary shares. Thus, you will be required to take into account the income and deductions to which you would be entitled if you were a holder of the underlying series of preferred stock.

Conversion or Exchange of Shares for Preferred Stock. No gain or loss will be recognized upon the withdrawal of preferred stock in exchange for depositary shares and the tax basis of each share of preferred stock will, upon exchange, be the same as the aggregate tax basis of the depositary shares exchanged. If you held your depositary shares as a capital asset at the time of the exchange for shares of preferred stock, the holding period for your shares of preferred stock will include the period during which you owned the depositary shares.

U.S. Federal Income and Estate Taxation of Holders of Our Debt Securities

The following is a general summary of the United States federal income tax consequences and, in the case that you are a holder that is a non-U.S. holder, as defined below, the United States federal estate tax consequences, of purchasing, owning and disposing of debt securities periodically offered under one or more indentures, the forms of which have been filed as exhibits to this registration statement (the "notes"). This summary assumes that you hold the notes as capital assets. This summary applies to you only if you are the initial holder of the notes and you acquire the notes for a price equal to the issue price of the notes. The issue price of the notes is the first price at which a substantial amount of the notes is sold other than to bond houses, brokers or similar persons or organizations acting in the capacity of underwriters, placement agents or wholesalers. In addition, this summary does not consider any foreign, state, local or other tax laws that may be applicable to us or a purchaser of the notes.

U.S. Holders

The following summary applies to you only if you are a U.S. holder, as defined below.

Definition of a U.S. Holder. A "U.S. holder" is a beneficial owner of a note or notes that is for United States federal income tax purposes:

- a citizen or resident of the United States;
- a corporation or partnership, or other entity classified as a corporation or partnership for these purposes, created or organized in or under the laws of the United States or of any political subdivision of the United States, including any state;
- an estate, the income of which is subject to United States federal income taxation regardless of its source; or
- a trust, if, in general, a U.S. court is able to exercise primary supervision over the trust's administration and one or more U.S. persons, within the meaning of the Internal Revenue Code, has the authority to control all of the trust's substantial decisions.

Payments of Interest. Stated interest on the notes generally will be taxed as ordinary interest income from domestic sources at the time it is paid or accrues in accordance with your method of accounting for tax purposes.

Sale, Exchange or Other Disposition of Notes. The adjusted tax basis in your note acquired at a premium will generally be your cost. You generally will recognize taxable gain or loss when you sell or otherwise dispose of your notes equal to the difference, if any, between:

- the amount realized on the sale or other disposition, less any amount attributable to any accrued interest, which will be taxable in the manner described under "— Payments of Interest" above; and
- your adjusted tax basis in the notes.

Your gain or loss generally will be capital gain or loss. This capital gain or loss will be long-term capital gain or loss if at the time of the sale or other disposition you have held the notes for more than one year. Subject to limited exceptions, your capital losses cannot be used to offset your ordinary income.

Backup Withholding and Information Reporting. In general, "backup withholding" may apply to any payments made to you of principal and interest on your note, and to payment of the proceeds of a sale or other disposition of your note before maturity, if you are a non-corporate U.S. holder and (1) fail to provide a correct taxpayer identification number, which if you are an individual, is ordinarily your social security number; (2) furnish an incorrect taxpayer identification number; (3) are notified by the Internal Revenue Service that you have failed to properly report payments of interest or dividends; or (4) fail to certify, under penalties of perjury, that you have furnished a correct taxpayer identification number and that the Internal Revenue Service has not notified you that you are subject to backup withholding.

The amount of any reportable payments, including interest, made to you (unless you are an exempt recipient) and the amount of tax withheld, if any, with respect to such payments will be reported to you and to the Internal Revenue Service for each calendar year. You should consult your tax advisor regarding your qualification for an exemption from backup withholding and the procedures for obtaining such an exemption, if applicable. The backup withholding tax is not an additional tax and will be credited against your U.S. federal income tax liability, provided that correct information is provided to the Internal Revenue Service.

Non-U.S. Holders

The following summary applies to you if you are a beneficial owner of a note and are not a U.S. holder, as defined above (a "non-U.S. holder").

Special rules may apply to certain non-U.S. holders such as "controlled foreign corporations," "passive foreign investment companies" and "foreign personal holding companies." Such entities are encouraged to

consult their tax advisors to determine the United States federal, state, local and other tax consequences that may be relevant to them.

U.S. Federal Withholding Tax. Subject to the discussion below, U.S. federal withholding tax will not apply to payments by us or our paying agent, in its capacity as such, of principal and interest on your notes under the "portfolio interest" exception of the Internal Revenue Code, provided that:

- you do not, directly or indirectly, actually or constructively, own 10% or more of the total combined voting power of all classes of our stock entitled to vote;
- you are not (1) a controlled foreign corporation for U.S. federal income tax purposes that is related, directly or indirectly, to us through sufficient stock ownership, as provided in the Internal Revenue Code, or (2) a bank receiving interest described in Section 881(c)(3)(A) of the Internal Revenue Code;
- such interest is not effectively connected with your conduct of a U.S. trade or business; and
- you provide a signed written statement, under penalties of perjury, which can reliably be related to you, certifying that you are not a U.S. person within the meaning of the Internal Revenue Code and providing your name and address to:
 - · us or our paying agent; or
 - a securities clearing organization, bank or other financial institution that holds customers' securities in the ordinary course of its trade or business and holds your notes on your behalf and that certifies to us or our paying agent under penalties of perjury that it, or the bank or financial institution between it and you, has received from you your signed, written statement and provides us or our paying agent with a copy of such statement.

Treasury regulations provide that:

- if you are a foreign partnership, the certification requirement will generally apply to your partners, and you will be required to provide certain information;
- if you are a foreign trust, the certification requirement will generally be applied to you or your beneficial owners depending on whether you are a "foreign complex trust," "foreign simple trust," or "foreign grantor trust" as defined in the Treasury regulations; and
- look-through rules will apply for tiered partnerships, foreign simple trusts and foreign grantor trusts.

If you are a foreign partnership or a foreign trust, you should consult your own tax advisor regarding your status under these Treasury regulations and the certification requirements applicable to you.

If you cannot satisfy the portfolio interest requirements described above, payments of interest will be subject to the 30% United States withholding tax, unless you provide us with a properly executed (1) Internal Revenue Service Form W-8BEN claiming an exemption from or reduction in withholding under the benefit of an applicable treaty or (2) Internal Revenue Service Form W-8ECI stating that interest paid on the note is not subject to withholding tax because it is effectively connected with your conduct of a trade or business in the United States. Alternative documentation may be applicable in certain circumstances.

If you are engaged in a trade or business in the United States and interest on a note is effectively connected with the conduct of that trade or business, you will be required to pay United States federal income tax on that interest on a net income basis (although you will be exempt from the 30% withholding tax provided the certification requirement described above is met) in the same manner as if you were a U.S. person, except as otherwise provided by an applicable tax treaty. If you are a foreign corporation, you may be required to pay a branch profits tax on the earnings and profits that are effectively connected to the conduct of your trade or business in the United States.

Sale, Exchange or other Disposition of Notes. You generally will not have to pay U.S. federal income tax on any gain or income realized from the sale, redemption, retirement at maturity or other disposition of your notes, unless:

- in the case of gain, you are an individual who is present in the United States for 183 days or more
 during the taxable year of the sale or other disposition of your notes, and specific other conditions are
 met;
- you are subject to tax provisions applicable to certain United States expatriates; or
- the gain is effectively connected with your conduct of a U.S. trade or business.

If you are engaged in a trade or business in the United States and gain with respect to your notes is effectively connected with the conduct of that trade or business, you generally will be subject to U.S. income tax on a net basis on the gain. In addition, if you are a foreign corporation, you may be subject to a branch profits tax on your effectively connected earnings and profits for the taxable year, as adjusted for certain items.

U.S. Federal Estate Tax. If you are an individual and are not a U.S. citizen or a resident of the United States, as specially defined for U.S. federal estate tax purposes, at the time of your death, your notes will generally not be subject to the U.S. federal estate tax, unless, at the time of your death (1) you owned actually or constructively 10% or more of the total combined voting power of all our classes of stock entitled to vote or (2) interest on the notes is effectively connected with your conduct of a U.S. trade or business.

Backup Withholding and Information Reporting. Backup withholding will not apply to payments of principal or interest made by us or our paying agent, in its capacity as such, to you if you have provided the required certification that you are a non-U.S. holder as described in "— U.S. Federal Withholding Tax" above, and provided that neither we nor our paying agent have actual knowledge that you are a U.S. holder, as described in "— U.S. Holders" above. We or our paying agent may, however, report payments of interest on the notes.

The gross proceeds from the disposition of your notes may be subject to information reporting and backup withholding tax. If you sell your notes outside the United States through a non-U.S. office of a non-U.S. broker and the sales proceeds are paid to you outside the United States, then the U.S. backup withholding and information reporting requirements generally will not apply to that payment. However, U.S. information reporting, but not backup withholding, will apply to a payment of sales proceeds, even if that payment is made outside the United States, if you sell your notes through a non-U.S. office of a broker that:

- is a U.S. person, as defined in the Internal Revenue Code;
- derives 50% or more of its gross income in specific periods from the conduct of a trade or business in the United States;
- is a "controlled foreign corporation" for U.S. federal income tax purposes; or
- is a foreign partnership, if at any time during its tax year, one or more of its partners are U.S. persons who in the aggregate hold more than 50% of the income or capital interests in the partnership, or the foreign partnership is engaged in a U.S. trade or business, unless the broker has documentary evidence in its files that you are a non-U.S. person and certain other conditions are met or you otherwise establish an exemption. If you receive payments of the proceeds of a sale of your notes to or through a U.S. office of a broker, the payment is subject to both U.S. backup withholding and information reporting unless you provide a Form W-8BEN certifying that you are a non-U.S. person or you otherwise establish an exemption.

You should consult your own tax advisor regarding application of backup withholding in your particular circumstance and the availability of and procedure for obtaining an exemption from backup withholding. Any amounts withheld under the backup withholding rules from a payment to you will be allowed as a refund or credit against your U.S. federal income tax liability, provided the required information is furnished to the Internal Revenue Service.

U.S. Federal Income and Estate Taxation of Holders of Our Warrants

Exercise of Warrants. You will not generally recognize gain or loss upon the exercise of a warrant. Your basis in the debt securities, preferred stock, depositary shares or common stock, as the case may be, received upon the exercise of the warrant will be equal to the sum of your adjusted tax basis in the warrant and the exercise price paid. Your holding period in the debt securities, preferred stock, depositary shares or common stock, as the case may be, received upon the exercise of the warrant will not include the period during which the warrant was held by you.

Expiration of Warrants. Upon the expiration of a warrant, you will recognize a capital loss in an amount equal to your adjusted tax basis in the warrant.

Sale or Exchange of Warrants. Upon the sale or exchange of a warrant to a person other than us, you will recognize gain or loss in an amount equal to the difference between the amount realized on the sale or exchange and your adjusted tax basis in the warrant. Such gain or loss will be capital gain or loss and will be long-term capital gain or loss if the warrant was held for more than one year. Upon the sale of the warrant to us, the Internal Revenue Service may argue that you should recognize ordinary income on the sale. You are advised to consult your own tax advisors as to the consequences of a sale of a warrant to us.

Potential Legislation or Other Actions Affecting Tax Consequences

Current and prospective securities holders should recognize that the present federal income tax treatment of an investment in us may be modified by legislative, judicial or administrative action at any time and that any such action may affect investments and commitments previously made. The rules dealing with federal income taxation are constantly under review by persons involved in the legislative process and by the Internal Revenue Service and the Treasury Department, resulting in revisions of regulations and revised interpretations of established concepts as well as statutory changes. Revisions in federal tax laws and interpretations of these laws could adversely affect the tax consequences of an investment in us.

Internet Access to Our SEC Filings

Our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to those reports, as well as our proxy statements and other materials that are filed with, or furnished to, the Securities and Exchange Commission are made available, free of charge, on our Internet Web site at www.hcreit.com, as soon as reasonably practicable after they are filed with, or furnished to, the Securities and Exchange Commission.

Item 2. Properties

Our headquarters are currently located at One SeaGate, Suite 1500, Toledo, Ohio 43604. The following table sets forth certain information regarding the facilities that comprise our investments as of December 31, 2004:

| | | | (In thous | | |
|----------------------------------|-------------------------|----------------------|------------------------|-----------------------|--|
| Facility Location | Number of Facilities | Number of Beds/Units | Total Investment(1) | Annualized Income (2) | |
| Assisted Living Facilities: | | | | | |
| Arizona | 6 | 623 | \$ 46,777 | \$ 3,472 | |
| California | 9 | 637 | 67,302 | 7,680 | |
| Colorado | 1 | 46 | 4,372 | 522 | |
| Connecticut | 6 | 591 | 66,878 | 7,526 | |
| Delaware | 1 | 97 | 21,642 | 1,873 | |
| Florida | 23 | 2,008 | 137,317 | 14,013 | |
| Georgia | 6 | 402 | 37,936 | 4,158 | |
| Idaho | 4 | 488 | 31,721 | 3,612 | |
| Illinois | 2 | 248 | 10,928 | 809 | |
| Indiana | 14 | 824 | 64,967 | 6,984 | |
| Kansas | 1 | 120 | 11,120 | 962 | |
| Kentucky | 1 | 80 | 8,700 | 924 | |
| Louisiana | 1 | 124 | 11,361 | 1,702 | |
| Maryland | 7 | 593 | 64,495 | 5,923 | |
| Massachusetts | 7 | 558 | 87,286 | 10,070 | |
| Mississippi | 2 | 158 | 14,525 | 1,509 | |
| Montana | 2 | 104 | 9,827 | 1,043 | |
| Nevada | 4 | 365 | 38,177 | 4,227 | |
| New Jersey | 3 | 176 | 17,920 | 2,019 | |
| New Mexico | 1 | 77 | 2,448 | 220 | |
| New York | 4 | 232 | 30,818 | 3,247 | |
| North Carolina | 42 | 1,993 | 197,036 | 25,006 | |
| Ohio | 9 | 627 | 45,475 | 4,207 | |
| Oklahoma | 16 | 549 | 20,518 | 2,863 | |
| Oregon | 4 | 168 | 17,053 | 2,131 | |
| Pennsylvania | 1 | 46 | 5,175 | 541 | |
| South Carolina | 10 | 694 | 50,343 | 6,245 | |
| Tennessee | 6 | 306 | 17,735 | 2,015 | |
| Texas | 26 | 1,927 | 111,756 | 11,361 | |
| Utah | 2 | 128 | 14,464 | 1,488 | |
| Virginia | 5 | 289 | 30,727 | 3,135 | |
| Washington | 7 | 470 | 34,807 | 3,697 | |
| Wisconsin | 1 | 28 | 4,111 | 494 | |
| Total Assisted Living Facilities | 234 | 15,776 | 1,335,717 | 145,678 | |

| | | | (In thous | |
|----------------------------------|-------------------------|----------------------|------------------------|----------------------|
| Facility Location | Number of Facilities | Number of Beds/Units | Total Investment(1) | Annualized Income(2) |
| Skilled Nursing Facilities: | | | | |
| Alabama | 8 | 1,202 | \$ 42,562 | \$ 4,949 |
| Arizona | 1 | 163 | 3,290 | 474 |
| California | 1 | 116 | 4,112 | 602 |
| Colorado | 1 | 180 | 5,118 | 731 |
| Connecticut | 4 | 453 | 8,592 | 904 |
| Florida | 35 | 4,352 | 233,932 | 24,558 |
| Georgia | 2 | 375 | 11,115 | 1,309 |
| Idaho | 3 | 393 | 18,556 | 2,582 |
| Illinois | 4 | 406 | 29,346 | 1,178 |
| Indiana | 2 | 224 | 4,685 | 423 |
| Kentucky | 4 | 591 | 23,670 | 3,125 |
| Maryland | 1 | 110 | 4,148 | 524 |
| Massachusetts | 23 | 3,298 | 198,480 | 23,365 |
| Mississippi | 11 | 1,527 | 51,746 | 5,676 |
| Missouri | 3 | 407 | 26,126 | 1,346 |
| Nevada | 1 | 60 | 1,423 | 325 |
| New Jersey | 1 | 176 | 4,890 | 441 |
| Ohio | 7 | 1,206 | 83,939 | 9,129 |
| Oklahoma | 2 | 575 | 17,175 | 1,917 |
| Oregon | 1 | 111 | 4,511 | 639 |
| Pennsylvania | 4 | 490 | 19,334 | 2,603 |
| Tennessee | 21 | 2,905 | 126,117 | 17,221 |
| Texas | 10 | 1,339 | 33,773 | 4,053 |
| Virginia | 2 | 316 | 8,688 | 1,194 |
| Total Skilled Nursing Facilities | 152 | 20,975 | 965,328 | 109,268 |
| Specialty Care Facilities: | | | | |
| California | 1 | 231 | 18,800 | 1,316 |
| District of Columbia | 1 | 148 | 3,244 | 227 |
| Florida | 1 | 100 | 4,867 | |
| Illinois | 1 | 72 | 36,254 | 3,740 |
| Massachusetts | 3 | 505 | 59,799 | 7,716 |
| Ohio | _1 | 55 | 28,869 | 3,902 |
| Total Specialty Care Facilities | 8 | 1,111 | 151,833 | 16,901 |
| Total All Facilities: | <u>394</u> | 37,862 | <u>\$2,452,878</u> | <u>\$271,847</u> |

⁽¹⁾ Investments include real estate investments and credit enhancements which amounted to \$2,447,233,000 and \$5,645,000, respectively.

⁽²⁾ Reflects contract rate of interest for loans, annual straight-line rent for leases with fixed escalators or annual cash rent for leases with contingent escalators, excluding investments on non-accrual.

Item 3. Legal Proceedings

In previous years, we reported on Doctors Community Healthcare Corporation ("DCHC") and certain subsidiaries (collectively with DCHC, "Doctors") and Doctors' confirmed plan of reorganization. We also previously reported that, as part of that plan, we made loans to Pacifica of the Valley Corporation ("Pacifica") and PACIN Healthcare-Hadley Memorial Hospital Corporation ("Hadley"). Effective January 18, 2005, DCHC and certain affiliates entered into a \$45,000,000 credit facility with a third-party lender and replaced certain outstanding debt owed to the liquidating trust (which was established pursuant to the confirmed plan of reorganization) with a \$10,000,000 promissory note. As part of this transaction, we increased the loans to Pacifica and Hadley by \$6,600,000 (the Pacifica loan is \$11,000,000 and the Hadley loan is \$17,800,000). The Pacifica loan and Hadley loan are cross defaulted, cross collateralized and secured by the two facilities operated by Hadley and Pacifica, as well as related equipment and fixtures. The loans bear interest at 9.5%, begin amortizing immediately and mature in 2011. However, we will receive interest payments at a rate of 7.87% until the earlier of the date the liquidating trust is paid off or the date specified financial covenants are met, with the balance of the unpaid interest paid thereafter. The principal payments also increase after the debt to the liquidating trust is paid off. The loans are guaranteed by DCHC, Paul Tuft and Erich Mounce.

From time to time, there are other various legal proceedings pending to which we are a party or to which some of our properties are subject arising in the normal course of business. We do not believe that the ultimate resolution of these proceedings will have a material adverse effect on our consolidated financial position or results of operations.

Item 4. Submission of Matters to a Vote of Security Holders

None.

PART II

Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Repurchases of Equity Securities

There were 5,708 stockholders of record as of February 28, 2005. The following table sets forth, for the periods indicated, the high and low prices of our common stock on the New York Stock Exchange, as reported on the Composite Tape, and dividends paid per share:

| | Sales Price | | Dividends |
|----------------|-------------|---------|-----------|
| | High | Low | Paid |
| 2004 | | | |
| First Quarter | \$40.65 | \$35.77 | \$0.585 |
| Second Quarter | 40.88 | 27.70 | 0.600 |
| Third Quarter | 35.20 | 31.11 | 0.600 |
| Fourth Quarter | 38.15 | 34.41 | 0.600 |
| 2003 | | | |
| First Quarter | \$27.92 | \$24.84 | \$0.585 |
| Second Quarter | 30.73 | 26.10 | 0.585 |
| Third Quarter | 31.82 | 29.25 | 0.585 |
| Fourth Quarter | 36.10 | 30.68 | 0.585 |
| | | | |

Our Board of Directors approved a new quarterly dividend rate of \$0.62 per share of common stock per quarter, commencing with the May 2005 dividend. Our dividend policy is reviewed annually by the Board of Directors. The declaration and payment of quarterly dividends remains subject to the review and approval of the Board of Directors.

On September 29, 2003, we issued 1,060,000 shares of 6% Series E Cumulative Convertible and Redeemable Preferred Stock as partial consideration for an acquisition of assets by us, with the shares valued at \$26,500,000 for such purposes. The shares were issued to Southern Assisted Living, Inc. and certain of its shareholders without registration in reliance upon the federal statutory exemption of Section 4(2) of the Securities Act of 1933, as amended. The shares have a liquidation value of \$25 per share. The preferred stock, which has no stated maturity, may be redeemed by us on or after August 15, 2008. The preferred shares are convertible into common stock at a conversion price of \$32.66 per share at any time. During the three months ended December 31, 2004, certain holders of our Series E Cumulative Convertible and Redeemable Preferred Stock converted 221,731 shares into 169,726 shares of common stock, leaving 350,045 outstanding at December 31, 2004. These shares are not included in the following table:

ISSUER PURCHASES OF EQUITY SECURITIES

| Period | Total Number of Shares Purchased(1) | Average Price Paid Per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs(2) | Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs |
|--|---|---------------------------------|---|--|
| October 1, 2004 through October 31, 2004 | | | | |
| November 1, 2004 through November 30, 2004 | | | | |
| December 1, 2004 through December 31, 2004 | 11,728 | \$37.19 | | |
| Totals | 11,728 | <u>\$37.19</u> | | |

⁽¹⁾ During the three months ended December 31, 2004, the only securities purchased by the Company were shares of common stock held by employees who tendered owned shares to satisfy the tax withholding on the lapse of certain restrictions on restricted stock.

⁽²⁾ No shares were purchased as part of publicly announced plans or programs.

Item 6. Selected Financial Data

The following selected financial data for the five years ended December 31, 2004 are derived from our audited consolidated financial statements (in thousands, except per share data):

| | Year Ended December 31 | | | | | | | | | |
|---|------------------------|---------|-----------|---------|-----|---------|----------|---------|----------|---------|
| | _ | 2000 | | 2001 | | 2002 | | 2003 | | 2004 |
| Operating Data | | | | | | | | | | |
| Revenues(1) | \$ | 117,098 | \$ | 116,331 | \$ | 150,320 | \$ | 196,739 | \$ | 251,395 |
| Expenses: | | | | | | | | | | |
| Interest expense(1) | | 29,585 | | 27,222 | | 38,189 | | 52,811 | | 71,994 |
| Provision for depreciation(1) | | 17,425 | | 24,258 | | 34,907 | | 49,349 | | 73,036 |
| Other operating expenses(2) | | 9,570 | | 10,853 | | 13,038 | | 17,274 | | 21,178 |
| Impairment of assets | | | | | | 2,298 | | 2,792 | | 314 |
| Loss on extinguishment of debt(3) | | | | 213 | | 403 | | | | |
| Loss on investment | | 2,000 | | | | | | | | |
| Total expenses | _ | 58,580 | | 62,546 | | 88,835 | _ | 122,226 | | 166,522 |
| Income from continuing operations | | 58,518 | | 53,785 | | 61,485 | | 74,513 | | 84,873 |
| Income from discontinued operations, | | 50,510 | | 33,703 | | 01, 103 | | 7 1,515 | | 01,075 |
| net(1) | _ | 9,538 | | 6,764 | | 6,174 | | 8,227 | | 498 |
| Net income | | 68,056 | | 60,549 | | 67,659 | | 82,740 | | 85,371 |
| Preferred stock dividends | | 13,490 | | 13,505 | | 12,468 | | 9,218 | | 12,737 |
| Preferred stock redemption charge | _ | | | | | | _ | 2,790 | | |
| Net income available to common | | | | | | | | | | |
| stockholders | <u>\$</u> | 54,566 | <u>\$</u> | 47,044 | \$_ | 55,191 | \$_ | 70,732 | \$_ | 72,634 |
| Other Data | | | | | | | | | | |
| Average number of common shares outstanding: | | | | | | | | | | |
| Basic | | 28,418 | | 30,534 | | 36,702 | | 43,572 | | 51,544 |
| Diluted | | 28,643 | | 31,027 | | 37,301 | | 44,201 | | 52,082 |
| Per Share Data | | | | | | | | | | |
| Basic: | | | | | | | | | | |
| Income from continuing operations available to common | | | | | | | | | | |
| stockholders | \$ | 1.58 | \$ | 1.32 | \$ | 1.33 | \$ | 1.43 | \$ | 1.40 |
| Discontinued operations, net | | 0.34 | _ | 0.22 | | 0.17 | | 0.19 | | 0.01 |
| Net income available to common stockholders | | 1.92 | | 1.54 | | 1.50 | | 1.62 | | 1.41 |
| Diluted: | | | | | | | | | | |
| Income from continuing operations available to common | • | 1.50 | • | 1 20 | • | 1.21 | . | | # | 1.20 |
| stockholders | \$ | 1.58 | \$ | 1.30 | \$ | 1.31 | \$ | 1.41 | \$ | 1.38 |
| Discontinued operations, net | | 0.33 | | 0.22 | | 0.17 | _ | 0.19 | _ | 0.01 |
| Net income available to common stockholders | | 1.91 | | 1.52 | | 1.48 | | 1.60 | | 1.39 |
| Cash distributions per common share | \$ | 2.335 | \$ | 2.34 | \$ | 2.34 | \$ | 2.34 | \$ | 2.385 |
| distributions per common siture | Ψ | 555 | Ψ | ~ | Ψ | ~ | Ψ | | Ψ | 2.000 |

| | December 31 | | | | | | |
|-----------------------------|-------------|-------------|-------------|-------------|-------------|--|--|
| | 2000 | 2001 | 2002 | 2003 | 2004 | | |
| Balance Sheet Data | | | | | | | |
| Net real estate investments | \$1,121,419 | \$1,213,564 | \$1,524,457 | \$1,992,446 | \$2,441,972 | | |
| Total assets | 1,156,904 | 1,269,843 | 1,594,110 | 2,182,731 | 2,549,643 | | |
| Total debt | 439,752 | 491,216 | 676,331 | 1,013,184 | 1,186,225 | | |
| Total liabilities | 458,297 | 511,973 | 696,878 | 1,033,052 | 1,214,364 | | |
| Total stockholders' equity | 698,607 | 757,870 | 897,232 | 1,149,679 | 1,335,279 | | |

⁽¹⁾ In accordance with FASB Statement No. 144, we have reclassified the income and expenses attributable to the properties sold subsequent to January 1, 2002 to discontinued operations. See Note 15 to our audited consolidated financial statements.

⁽²⁾ Other operating expenses include loan expense, provision for loan losses and general and administrative expenses.

⁽³⁾ Effective January 1, 2003, in accordance with FASB Statement No. 145, we reclassified the losses on extinguishments of debt in 2001 and 2002 to income from continuing operations rather than as extraordinary items as previously required under FASB Statement No. 4.

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis is based primarily on the consolidated financial statements of Health Care REIT, Inc. for the periods presented and should be read together with the notes thereto contained in this Annual Report on Form 10-K. Other important factors are identified in "Item 1 — Business" above.

Executive Overview

Business

Health Care REIT, Inc. is a self-administered, equity real estate investment trust that invests in health care facilities, primarily skilled nursing and assisted living facilities. We also invest in specialty care facilities. Founded in 1970, we were the first REIT to invest exclusively in health care facilities. As of December 31, 2004, long-term care facilities, which include skilled nursing and assisted living facilities, comprised approximately 93% of our investment portfolio. The following table summarizes our portfolio as of December 31, 2004:

| Type of Facility | Investments(1) (in thousands) | | Revenues (2) (in thousands) | Percentage of Revenues | | | Investment per Bed/Unit(3) | Number of Operators (4) | Number of States (4) |
|----------------------------|-------------------------------|------|-----------------------------|------------------------|-----|--------|-------------------------------|-------------------------|----------------------|
| Assisted Living Facilities | \$1,335,717 | 54% | \$139,440 | 55% | 234 | 15,776 | \$ 84,911 | 31 | 33 |
| Skilled Nursing Facilities | 965,328 | 39% | 98,677 | 39% | 152 | 20,975 | 46,023 | 20 | 24 |
| Specialty Care Facilities | 151,833 | 7% | 15,460 | 6% | 8 | 1,111 | 136,663 | 5 | 5 |
| Totals | \$2,452,878 | 100% | \$253,577 | 100% | 394 | 37,862 | | | |

- (1) Investments include real estate investments and credit enhancements which amounted to \$2,447,233,000 and \$5,645,000, respectively.
- (2) Revenues include gross revenues and revenues from discontinued operations for the year ended December 31, 2004.
- (3) Investment per Bed/Unit was computed by using the total investment amount of \$2,456,711,000 which includes real estate investments, credit enhancements and unfunded construction commitments for which initial funding has commenced which amounted to \$2,447,233,000, \$5,645,000 and \$3,833,000, respectively.
- (4) We have investments in properties located in 35 states and managed by 50 different operators.

Our primary objectives are to protect stockholders' capital and enhance stockholder value. We seek to pay consistent cash dividends to stockholders and create opportunities to increase dividend payments to stockholders as a result of annual increases in rental and interest income and portfolio growth. To meet these objectives, we invest primarily in long-term care facilities managed by experienced operators and diversify our investment portfolio by operator and geographic location.

Substantially all of our revenues and sources of cash flows from operations are derived from operating lease rentals and interest earned on outstanding loans receivable. These items represent our primary source of liquidity to fund distributions and are dependent upon our operators' continued ability to make contractual rent and interest payments to us. To the extent that our operators experience operating difficulties and are unable to generate sufficient cash to make payments to us, there could be a material adverse impact on our consolidated results of operations, liquidity and/or financial condition. To mitigate this risk, we monitor our investments through a variety of methods determined by the type of health care facility and operator. Our monitoring process includes review of monthly financial statements for each facility, quarterly review of operator credit, annual facility inspections and review of covenant compliance relating to licensure, real estate taxes, letters of credit and other collateral. In monitoring our portfolio, our personnel use a proprietary database to collect and analyze facility-specific data. Additionally, we conduct extensive research to ascertain industry trends and risks. Through these monitoring and research efforts, we are typically able to intervene at

an early stage and address payment risk, and in so doing, support both the collectibility of revenue and the value of our investment.

In addition to our monitoring and research efforts, we also structure our investments to help mitigate payment risk. We typically invest in or finance up to 90% of the appraised value of a property. Operating leases and loans are normally credit enhanced by guaranties and/or letters of credit. In addition, operating leases are typically structured as master leases and loans are generally cross-defaulted and cross-collateralized with other loans, operating leases or agreements between us and the operator and its affiliates. As of December 31, 2004, 85% of our real property was subject to master leases, 96% of our real estate investments were cross-defaulted with other investments relating to the same operator and 78% of our real property loans were cross-collateralized with other loans to the same operator.

For the year ended December 31, 2004, rental income and interest income represented 90% and 9%, respectively, of total gross revenues. Prior to June 2004, our standard lease structure contained fixed annual rental escalators, which were generally recognized on a straight-line basis over the initial lease period. Beginning in June 2004, our new standard lease structure contains annual rental escalators that are contingent upon changes in the Consumer Price Index and/or changes in the gross operating revenues of the property. These escalators are not fixed, so no straight-line rent is recorded; however, rental income is recorded based on the contractual cash rental payments due for the period. This lease structure will initially generate lower revenues, net income and funds from operations compared to leases with fixed escalators that require straight-lining, but will enable us to generate additional organic growth and minimize non-cash straight-line rent over time. This change does not affect our cash flow or our ability to pay dividends. Our yield on loans receivable depends upon a number of factors, including the stated interest rate, the average principal amount outstanding during the term of the loan and any interest rate adjustments.

Depending upon the availability and cost of external capital, we anticipate making additional investments in health care related facilities. New investments are generally funded from temporary borrowings under our unsecured lines of credit arrangements, internally generated cash and the proceeds from sales of real property. Our investments generate internal cash from rent and interest receipts and principal payments on loans receivable. Permanent financing for future investments, which replaces funds drawn under the unsecured lines of credit arrangements, is expected to be provided through a combination of public and private offerings of debt and equity securities and the incurrence of secured debt. We believe our liquidity and various sources of available capital are sufficient to fund operations, meet debt service obligations (both principal and interest), make dividend distributions and finance future investments.

Depending upon market conditions, we believe that new investments will be available in the future with spreads over our cost of capital that will generate appropriate returns to our stockholders. During the year ended December 31, 2004, we completed \$584,931,000 of gross new investments and had \$62,584,000 of real property sales and mortgage loan payoffs, resulting in net investments of \$522,347,000. We previously issued investment guidance indicating that we anticipated net new investments of \$250,000,000 in 2005. We recently adjusted our net new investment guidance for 2005 to \$200,000,000, due to the anticipated disposition of two investments totaling approximately \$50,000,000 that were not in the original guidance. Although no additional investment payoffs have been specifically identified, we anticipate the potential repayment of certain mortgage loans receivable and the possible sale of additional real property. To the extent that mortgage loan repayments and real property sales exceed new investments, our revenues and cash flows from operations could be adversely affected. We expect to reinvest the proceeds from any mortgage loan repayments and real property sales in new investments. To the extent that new investment requirements exceed our available cash on-hand, we expect to borrow under our unsecured lines of credit arrangements. At December 31, 2004, we had \$19,763,000 of cash and cash equivalents and \$189,000,000 of available borrowing capacity under our unsecured lines of credit arrangements.

Key Transactions in 2004

We completed the following key transactions during the year ended December 31, 2004:

- our Board of Directors increased our quarterly dividend to \$0.60 per share, which represented a one and one-half cent increase from the quarterly dividend of \$0.585 paid for 2003. The dividend declared for the quarter ended December 31, 2004 represents the 135th consecutive dividend payment;
- we expanded our primary unsecured line of credit arrangement from \$225,000,000 to \$310,000,000. The existing bank group, in conjunction with two new participants, First Tennessee Bank, N.A. and LaSalle Bank National Association, provided the additional capacity;
- we extended our \$30,000,000 unsecured line of credit arrangement to May 2005;
- we issued 7,000,000 shares of 7.625% Series F Cumulative Redeemable Preferred Stock, generating approximately \$169,107,000 of net proceeds;
- we issued \$50,000,000 of senior unsecured notes due November 15, 2013, at an effective yield of 5.68%, generating approximately \$50,708,000 of net proceeds;
- we filed a registration statement with the Securities and Exchange Commission on December 1, 2004 for the issuance of up to \$1,081,794,619 of securities. We anticipate that this shelf registration will be effective in the first half of 2005;
- we completed \$584,931,000 of new investments and had \$62,584,000 of real property sales and mortgage loan payoffs; and
- our only remaining operator bankruptcy was resolved with the April 2004 bankruptcy court approval of the debtors' plan of reorganization for Doctors Community Healthcare Corporation.

Key Performance Indicators, Trends and Uncertainties

We utilize several key performance indicators to evaluate the various aspects of our business. These indicators are discussed below and relate to operating performance, concentration risk and credit strength. Management uses these key performance indicators to facilitate internal and external comparisons to our historical operating results, in making operating decisions and for budget planning purposes.

Operating Performance. We believe that net income available to common stockholders ("NICS") is the most appropriate earnings measure. Other useful supplemental measures of our operating performance include funds from operations ("FFO") and funds available for distribution ("FAD"); however, these supplemental measures are not defined by accounting principles generally accepted in the United States ("U.S. GAAP"). Please refer to the section entitled "Non-GAAP Financial Measures" for further discussion of FFO and FAD and for reconciliations of FFO and FAD to NICS. NICS, FFO, FAD and their relative per share amounts are widely used by investors and analysts in the valuation, comparison and investment recommendations of companies. The following table reflects the recent historical trends for our operating performance measures (dollars in thousands, except per share data):

Voor Ended

| Year Ended | | | | |
|---------------------|---|--|--|--|
| December 31 2002 | December 31 2003 | December 31 2004 | | |
| \$55,191 | \$ 70,732 | \$ 72,634 | | |
| 96,573 | 119,463 | 146,742 | | |
| 87,317 | 104,535 | 132,950 | | |
| | | | | |
| \$ 1.48 | \$ 1.60 | \$ 1.39 | | |
| 2.59 | 2.70 | 2.82 | | |
| 2.34 | 2.36 | 2.55 | | |
| | \$55,191 96,573 87,317 \$ 1.48 2.59 | December 31 2002 December 31 2003 \$55,191 \$ 70,732 96,573 119,463 87,317 104,535 \$ 1.48 \$ 1.60 2.59 2.70 | | |

Credit Strength. We measure our credit strength both in terms of leverage ratios and coverage ratios. Our leverage ratios include debt to book capitalization ("DBCR") and debt to market capitalization ("DMCR"). The leverage ratios indicate how much of our balance sheet capitalization is related to long-term debt. We expect to maintain a DBCR between 40% and 50% and a DMCR between 30% and 40%. Our coverage ratios include interest coverage ratio ("ICR") and fixed charge coverage ratio ("FCR"). The coverage ratios indicate our ability to service interest and fixed charges (interest plus preferred dividends). We expect to maintain an ICR in excess of 3.00 times and an FCR in excess of 2.50 times. The coverage ratios are based on earnings before interest, taxes, depreciation and amortization ("EBITDA") which is discussed in further detail, and reconciled to net income, below in "Non-GAAP Financial Measures." Leverage ratios and coverage ratios are widely used by investors, analysts and rating agencies in the valuation, comparison, rating and investment recommendations of companies. The following table reflects the recent historical trends for our credit strength measures:

| | Year Ended | | | |
|-------------------------------------|---------------------|---------------------|---------------------|--|
| | December 31 2002 | December 31 2003 | December 31 2004 | |
| Debt to book capitalization ratio | 43% | 47% | 47% | |
| Debt to market capitalization ratio | 36% | 34% | 34% | |
| Interest coverage ratio | 3.67x | 3.50x | 3.24x | |
| Fixed charge coverage ratio | 2.84x | 3.01x | 2.77x | |

Concentration Risk. We evaluate our concentration risk in terms of asset mix, investment mix, operator mix and geographic mix. Concentration risk is a valuable measure in understanding what portion of our investments could be at risk if certain sectors were to experience downturns. Asset mix measures the portion of our investments that are real property. In order to qualify as an equity REIT, at least 75% of our real estate investments must be real property whereby each property, which includes the land, buildings, improvements and related rights, is owned by us and leased to an operator pursuant to a long-term operating lease. Investment mix measures the portion of our investments that relate to our various facility types. We invest primarily in long-term care facilities. Operator mix measures the portion of our investments that relate to our top five operators. We try to limit our top five operators to 50% of our total real estate investments. Geographic mix measures the portion of our investments that relate to our top five states. We try to limit our top five states to 50% of our total real estate investments. The following table reflects our recent historical trends of concentration risk:

| | December 31 2002 | December 31 2003 | December 31 2004 |
|----------------------------|---------------------|---------------------|------------------|
| Asset mix: | | | |
| Real property | 85% | 87% | 90% |
| Loans receivable | 14% | 11% | 9% |
| Subdebt investments | 1% | 2% | 1% |
| Investment mix: | | | |
| Assisted living facilities | 57% | 60% | 54% |
| Skilled nursing facilities | 35% | 32% | 39% |
| Specialty care facilities | 8% | 8% | 7% |

| | December 31 2002 | December 31 2003 | December 31 2004 |
|-----------------------------------|------------------|------------------|---------------------|
| Operator mix: | | | |
| Emeritus Corporation | | 12% | 15% |
| Southern Assisted Living, Inc | | 11% | 8% |
| Commonwealth Communities L.L.C | 13% | 10% | 8% |
| Delta Health Group, Inc. | | | 7% |
| Home Quality Management, Inc | 8% | 7% | 7% |
| Life Care Centers of America, Inc | 8% | 6% | |
| Merrill Gardens L.L.C. | 9% | | |
| Alterra Healthcare Corporation | 7% | | |
| Remaining operators | 55% | 54% | 55% |
| Geographic mix: | | | |
| Florida | 10% | 9% | 15% |
| Massachusetts | 15% | 13% | 14% |
| North Carolina | | 10% | 8% |
| Ohio | 7% | 6% | 6% |
| Texas | 8% | 6% | 6% |
| Tennessee | 6% | | |
| Remaining states | 54% | 56% | 51% |

We evaluate our key performance indicators in conjunction with current expectations to determine if historical trends are indicative of future results. Our expected results may not be achieved and actual results may differ materially from our expectations. This may be a result of various factors, including, but not limited to:

- the status of the economy;
- the status of capital markets, including prevailing interest rates;
- serious issues facing the health care industry, including compliance with, and changes to, regulations
 and payment policies and operators' difficulty in obtaining and maintaining adequate liability and other
 insurance;
- · changes in financing terms;
- competition within the health care and senior housing industries;
- negative developments in the operating results or financial condition of operators, including, but not limited to, their ability to pay rent and repay loans;
- the Company's ability to transition or sell facilities with a profitable result;
- · operator bankruptcies;
- government regulations affecting Medicare and Medicaid reimbursement rates;
- · liability claims and insurance costs for our operators;
- unanticipated difficulties and/or expenditures relating to future acquisitions;
- environmental laws affecting our properties;
- · delays in reinvestment of sale proceeds;
- · changes in rules or practices governing the Company's financial reporting; and

• structure related factors, including REIT qualification, anti-takeover provisions and key management personnel.

Management regularly monitors the economic and other factors listed above. We develop strategic and tactical plans designed to improve performance and maximize our competitive position. Our ability to achieve our financial objectives is dependent upon our ability to effectively execute these plans and to appropriately respond to emerging economic and company-specific trends. Please refer to "Forward-Looking Statements and Risk Factors" below for further discussion of these risk factors.

Portfolio Update

Payment coverages in our portfolio continue to improve. Our overall payment coverage is at 1.78 times and represents an increase of 25 basis points from the prior year. The table below is a summary of the key performance measures for our portfolio. Census and payor mix data reflects the three months ended September 30, 2004. Coverage data reflects the 12 months ended September 30, 2004.

| | | | | Covera | ge Data |
|----------------------------|--------|-------------------|----------|-----------------|-----------------|
| | | Payor Mix | | Before | After |
| | Census | Private | Medicare | Management Fees | Management Fees |
| Assisted Living Facilities | 87% | 86% | 0% | 1.45x | 1.23x |
| Skilled Nursing Facilities | 87% | 16% | 15% | 2.11x | 1.62x |
| Specialty Care Facilities | 66% | 23% | 40% | _2.69x | _2.08x |
| | W | Weighted Averages | | 1.78x | 1.44x |

Assisted Living Portfolio. At December 31, 2004, our assisted living portfolio was comprised of 234 facilities with 15,776 units and an investment balance of \$1,335,717,000. The stabilized portfolio was comprised of 230 facilities with 15,115 units, an investment balance of \$1,298,820,000, and payment coverage of 1.45 times, an increase of 14 basis points from the prior year. Our fill-up and construction properties remained within our stated goal of having no more than 10% to 15% of the portfolio in construction and fill-up. We currently have two assisted living facilities remaining in fill-up, representing less than 1% of our revenues. Only one facility has occupancy of less than 50%. Finally, we have two assisted living facilities in construction.

Skilled Nursing Portfolio. At December 31, 2004, our skilled nursing portfolio was comprised of 152 facilities with 20,975 beds and an investment balance of \$965,328,000. Average occupancies have risen from a low of 81% in the third quarter of 2000 to 87% in the third quarter of 2004. Our payment coverage remains strong at 2.11 times, an increase of 36 basis points from the prior year.

Specialty Care Portfolio. At December 31, 2004, our specialty care portfolio was comprised of eight facilities with 1,111 beds and an investment balance of \$151,833,000. Our payment coverage remains strong at 2.69 times, an increase of 77 basis points from the prior year.

Corporate Governance

Maintaining investor confidence and trust has become increasingly important in today's business environment. Health Care REIT, Inc.'s Board of Directors and management are strongly committed to policies and procedures that reflect the highest level of ethical business practices. Our corporate governance guidelines provide the framework for our business operations and emphasize our commitment to increase stockholder value while meeting all applicable legal requirements. In March 2004, the Board of Directors adopted its Corporate Governance Guidelines. These guidelines meet the listing standards adopted by the New York Stock Exchange and are available on our Web site at www.hcreit.com and from us upon written request sent to the Vice President and Corporate Secretary, Health Care REIT, Inc., One SeaGate, Suite 1500, P.O. Box 1475, Toledo, Ohio, 43603-1475.

On July 30, 2002, President George W. Bush signed into law the Sarbanes-Oxley Act of 2002 ("SOX"). SOX is designed to protect investors by improving the accuracy and reliability of corporate disclosures. SOX directed the Securities and Exchange Commission ("SEC") to promulgate all necessary rules and regula-

tions. We believe we are in compliance with all of the new listing guidelines of the NYSE relating to corporate governance as well as the applicable provisions of SOX and the rules of the SEC adopted under SOX. The following is a summary of some of the important SOX related corporate governance initiatives for which we are compliant.

- Prohibition on director/officer loans effective July 2002, new officer and director loans are prohibited;
- CEO/CFO certifications beginning with the Form 10-Q for the period ended September 30, 2002, we provide the required CEO and CFO certifications attesting to the effectiveness of our disclosure controls and procedures for all necessary SEC filings;
- Acceleration of Section 16 reports we continue to meet the two day filing requirement for Section 16 reports, effective August 29, 2002, and we submit them electronically as of June 30, 2003;
- Form 8-K Item 12 our quarterly earnings releases are now furnished to the SEC via Form 8-K Item 12 (renumbered as Item 2.01 effective as of August 23, 2004) beginning with the quarter ended March 31, 2003;
- Non-GAAP financial measures all public disclosures issued subsequent to March 28, 2003 contain the required reconciliations and discussion of non-GAAP financial measures. Our primary non-GAAP financial measures are FFO, FAD and EBITDA;
- Off-balance sheet arrangements and contractual obligations we have always reported these items and adopted the new disclosure format beginning with our Annual Report on Form 10-K for the year ended December 31, 2003;
- Prohibition on hiring former employees of the independent registered public accounting firm effective May 2003, we may not hire former team members of our independent registered public accounting firm unless they have passed the "cooling-off period" as defined by the SEC;
- Pre-approval of non-audit services the Audit Committee of the Board of Directors adopted a preapproval policy in May 2003 and has continued to refine it as the SEC issues additional interpretations and guidance. A description of the current pre-approval policy can be found in our Proxy Statement for the 2004 Annual Meeting of Stockholders ("Proxy Statement");
- Audit Committee financial expert the Board has determined that at least one member of the Audit Committee satisfies the definition of a "financial expert" and we have made the required disclosures in our Proxy Statement;
- Filing deadline accelerations we have met and plan to continue to meet the SEC's staged acceleration plan regarding Forms 10-Q and 10-K filing deadlines;
- Code of ethics in connection with the adoption of our Corporate Governance Guidelines in March 2004, we adopted a Code of Business Conduct and Ethics that is applicable to all of our directors, officers and employees. Our Code of Business Conduct and Ethics is available on our Web site at www.hcreit.com;
- Independence seven of our nine directors are independent and all members of our audit, compensation and nominating/corporate governance committees are independent. At each Board meeting, the non-management directors meet in a special session. Mr. Ballard, the chairman of the nominating/corporate governance committee, is the Presiding Director of such sessions;
- Whistleblower mechanism on January 28, 2004, the Audit Committee approved procedures for (a) the receipt, retention and treatment of complaints that we receive regarding accounting, internal accounting controls or auditing matters and (b) the confidential, anonymous submission by our employees of concerns regarding questionable accounting or auditing matters. Information regarding our Corporate Governance Hotline is available on our Web site at www.hcreit.com; and

 Disclosures regarding committee functions and communications between security holders and the Board — beginning with the 2004 Proxy Statement, we have made the required disclosures regarding the independence and functions of the committees of the Board of Directors and have provided our security holders with information so they can communicate with our Board of Directors or any specific director.

In addition to the items discussed above, the SEC has issued its final rules regarding compliance with SOX Section 404, Management Assessment of Internal Controls ("SOX404"). Pursuant to SOX404, we must develop enhanced procedures to understand, document, evaluate and monitor our internal controls and procedures for financial statement purposes. Beginning with this Annual Report on Form 10-K for the year ended December 31, 2004, we must provide an assessment report from management on the effectiveness of our internal controls. In addition, our independent registered public accounting firm must attest to and report on management's assertions. See "Item 9A — Controls and Procedures" below for additional information. We implemented a SOX404 compliance plan in April 2003 and have completed all necessary documentation and testing of our internal controls in time to provide the required management report for the current year. To date, we have incurred costs (both internal and external) related to SOX404 and other corporate governance compliance initiatives and we anticipate that we will incur additional costs. These costs are included in general and administrative expenses.

Liquidity and Capital Resources

Sources and Uses of Cash

Our primary sources of cash include rent and interest receipts, borrowings under unsecured lines of credit arrangements, public and private offerings of debt and equity securities, proceeds from the sales of real property and principal payments on loans receivable. Our primary uses of cash include dividend distributions, debt service payments (including principal and interest), real property acquisitions, loan advances and general and administrative expenses. These sources and uses of cash are reflected in our Consolidated Statements of Cash Flows and are discussed in further detail below. The following is a summary of our sources and uses of cash flows (dollars in thousands):

| | Year Ended | | One Year Change | | Year Ended | One Year Change | | Two Year Change | |
|---|---------------|-------------------|------------------|-------|------------------|--------------------|-------------|-----------------|----------|
| | Dec. 31, 2002 | Dec. 31, 2003 | \$ | % | Dec. 31, 2004 | \$ | % | \$ | <u>%</u> |
| Cash and cash equivalents at beginning of period | \$ 9,826 | \$ 9,550 | \$ (276) | -3% | \$124,496 | \$ 114,946 | 1204% | \$ 114,670 | 1167% |
| Cash provided from (used in) operating activities | 105,367 | 129,521 | 24,154 | 23% | 144,025 | 14,504 | 11% | 38,658 | 37% |
| Cash provided from (used in) investing activities | (353,430) | (388,746) | (35,316) | 10% | (507,362) | (118,616) | 31% | (153,932) | 44% |
| Cash provided from (used in) financing activities | 247,787 | 374,171 | 126,384 | 51% | 258,604 | (115,567) | <u>-31%</u> | 10,817 | 4% |
| Cash and cash equivalents at end of period | \$ 9,550 | <u>\$ 124,496</u> | <u>\$114,946</u> | 1204% | <u>\$ 19,763</u> | <u>\$(104,733)</u> | <u>-84%</u> | \$ 10,213 | 107% |

Operating Activities. The increases in net cash provided from operating activities are primarily attributable to increases in net income and the provision for depreciation offset by changes in receivables and other assets. Net income and the provision for depreciation increased primarily as a result of net new investments in properties owned by us. See the discussion of investing activities below for additional details. To the extent that we acquire or dispose of additional properties in the future, our provision for depreciation will change accordingly. Changes in receivables and other assets are primarily due to timing of cash receipts relating to rent, debt service and other contractual obligations and the fair value of our interest rate swap agreements.

Investing Activities. The increases in net cash used in investing activities are primarily attributable to increases in net real property investments. At December 31, 2004, 90% of our real estate investments were real property investments. The investment activity during the year ended December 31, 2004 was approximately 95% real property investments and 5% loans. Investments for the year ended December 31, 2004 included the acquisition of 22 assisted living facilities and 52 skilled nursing facilities for \$518,891,000, including the assumption of debt totaling \$14,555,000. The remaining \$38,211,000 of real property investments relates primarily to funding of construction and renovations on existing facilities. Of this amount, \$9,523,000 related to construction advances on two assisted living facilities. For the same period in 2003, we acquired 69 assisted living facilities and 26 skilled nursing facilities for \$474,385,000. The prior year acquisitions included the assumption of debt totaling \$101,243,000 and the issuance of preferred stock totaling \$26,500,000, resulting in \$346,643,000 of cash disbursed for the acquisitions. In addition, we advanced \$63,770,000 relating to construction and renovations on existing facilities. Of this amount, \$29,496,000 related to construction advances on three assisted living facilities and one specialty care facility. We converted \$36,794,000 of completed construction projects relating to one assisted living facility and the specialty care facility into operating lease properties in 2003. For the same period in 2002, we acquired 24 assisted living facilities, 21 skilled nursing facilities and one specialty care facility for \$354,672,000. The 2002 acquisitions included the assumption of debt which reduced the amount funded by \$2,248,000, resulting in \$352,424,000 of cash disbursed for the acquisitions. In addition, we advanced \$57,282,000 relating to construction and renovations on existing facilities. Of this amount, \$19,595,000 related to construction advances on three assisted living facilities and one specialty care facility.

Financing Activities. The changes in net cash provided from or used in financing activities are primarily attributable to changes related to our long-term debt, preferred stock issuances and redemptions, common stock issuances and cash distributions to stockholders. In September 2002, we issued \$150,000,000 of 8.0% senior unsecured notes, maturing in September 2012, at an effective yield of 8.05%. In March 2003, we issued \$100,000,000 of 8.0% senior unsecured notes, maturing in September 2012, at an effective yield of 7.40%. These notes were an add-on to the \$150,000,000 senior unsecured notes issued in September 2002. In November 2003, we issued \$250,000,000 of 6.0% senior unsecured notes, maturing in November 2013, at an effective yield of 6.01%. In September 2004, we issued \$50,000,000 of 6.0% senior unsecured notes, maturing in November 2013, at an effective yield of 5.68%. These notes were an add-on to the \$250,000,000 senior unsecured notes issued in November 2003. We extinguished \$40,000,000 of 8.0% senior unsecured notes that matured in April 2004.

There was no preferred stock activity for the year ended December 31, 2002. In July 2003, we closed on a public offering of 4,000,000 shares of 7.875% Series D Cumulative Redeemable Preferred Stock, which generated net proceeds of approximately \$96,850,000. The shares have a liquidation value of \$25 per share. The preferred stock, which has no stated maturity, may be redeemed by us on or after July 9, 2008. A portion of the proceeds from this offering were used to redeem all 3,000,000 shares of our 8.875% Series B Cumulative Redeemable Preferred Stock on July 15, 2003, at a redemption price of \$25 per share plus accrued and unpaid dividends.

In September 2003, we issued 1,060,000 shares of 6% Series E Cumulative Convertible and Redeemable Preferred Stock as partial consideration for an acquisition of assets by us, with the shares valued at \$26,500,000 for such purposes. The shares were issued to Southern Assisted Living, Inc. and certain of its shareholders without registration in reliance upon the federal statutory exemption of Section 4(2) of the Securities Act of 1933, as amended. The shares have a liquidation value of \$25 per share. The preferred stock, which has no stated maturity, may be redeemed by us on or after August 15, 2008. The preferred shares are convertible into common stock at a conversion price of \$32.66 per share at any time. As of December 31, 2004, certain holders of our Series E Preferred Stock have converted 709,955 shares into 543,438 shares of our common stock, leaving 350,045 of such shares outstanding at December 31, 2004.

In September 2004, we closed on a public offering of 7,000,000 shares of 7.625% Series F Cumulative Redeemable Preferred Stock, which generated net proceeds of approximately \$169,107,000. The shares have a liquidation value of \$25 per share. The preferred stock, which has no stated maturity, may be redeemed by us

on or after September 14, 2009. The proceeds were used to repay borrowings under our unsecured lines of credit arrangements and to invest in additional health care properties.

The change in common stock issuances is primarily attributable to public and private issuances in 2002 and 2003. In February 2002, we issued 906,000 shares of common stock, \$1 par value, at a price of \$27.59 per share, which generated net proceeds of approximately \$23,657,000. In May 2002, we issued 3,450,000 shares of common stock, \$1 par value, at a price of \$28.00 per share, which generated net proceeds of approximately \$91,578,000. In November 2002, we issued 930,000 shares of common stock, \$1 par value, at a price of \$26.90 per share, which generated net proceeds of approximately \$24,952,000.

In July 2003, we issued 1,583,100 shares of common stock, \$1 par value, at a price of \$30.32 per share, which generated net proceeds of approximately \$47,950,000. In September 2003, we issued 3,200,000 shares of common stock, \$1 par value, at a price of \$30.25 per share, which generated net proceeds of approximately \$91,583,000. In October 2003, we issued an additional 480,000 shares of common stock pursuant to the overallotment exercise, which generated net proceeds of approximately \$13,795,000.

The remaining difference in common stock issuances is primarily related to our dividend reinvestment and stock purchase plan ("DRIP"), stock option exercises, restricted stock grants and preferred stock conversions. During the year ended December 31, 2002, we issued 355,000 shares of common stock pursuant to our DRIP, which generated net proceeds of \$9,572,000. In May 2003, we instituted our enhanced DRIP. Existing stockholders, in addition to reinvesting dividends, may purchase up to \$5,000 of common stock per month at a discount. Previously, stockholders could only purchase once per quarter. During the year ended December 31, 2004, we issued 1,533,000 shares of common stock pursuant to our DRIP, which generated net proceeds of approximately \$51,575,000 as compared to 2,277,000 shares issued and \$68,860,000 of net proceeds generated for the same period in 2003. As of February 28, 2005, we had an effective registration statement on file with the Securities and Exchange Commission under which we may issue up to 6,314,213 shares of common stock pursuant to our DRIP. As of February 28, 2005, 4,357,361 shares of common stock remained available for issuance under this registration statement.

In order to qualify as a REIT for federal income tax purposes, we must distribute at least 90% of our taxable income (excluding capital gains) to our stockholders. During the year ended December 31, 2004, we paid dividends totaling \$122,987,000 (or \$2.385 per share) and \$12,737,000 to holders of our common stock and preferred stock, respectively. For the same periods in 2003, we paid dividends totaling \$101,863,000 (or \$2.34 per share) and \$9,218,000 to holders of our common stock and preferred stock, respectively. For the same periods in 2002, we paid dividends totaling \$84,671,000 (or \$2.34 per share) and \$12,468,000 to holders of our common stock and preferred stock, respectively. The increase in common stock dividends is primarily attributable to the increase in common stock outstanding as discussed below in "Results of Operations."

Off-Balance Sheet Arrangements

We have guaranteed the payment of industrial revenue bonds for one assisted living facility in the event that the present owner defaults upon its obligations. In consideration for this guaranty, we receive and recognize fees annually related to this arrangement. This guaranty expires upon the repayment of the industrial revenue bonds which currently mature in 2009. At December 31, 2004, we were contingently liable for \$3,195,000 under this guaranty.

We have an outstanding letter of credit issued for the benefit of certain insurance companies that provide workers' compensation insurance to one of our tenants. Our obligation under the letter of credit matures in 2009. At December 31, 2004, our obligation under the letter of credit was \$2,450,000.

We are exposed to various market risks, including the potential loss arising from adverse changes in interest rates. We may or may not elect to use financial derivative instruments to hedge interest rate exposure. These decisions are principally based on our policy to match our variable rate investments with comparable borrowings, but are also based on the general trend in interest rates at the applicable dates and our perception of the future volatility of interest rates. As of December 31, 2004, we participated in two interest rate swap

agreements related to our long-term debt. Our interest rate swaps are discussed below in "Contractual Obligations."

Contractual Obligations

The following table summarizes our payment requirements under contractual obligations as of December 31, 2004 (in thousands):

| | Payments Due by Period | | | | | | | | | |
|---|------------------------|---------------------|------------------|-----------|-------------------|--|--|--|--|--|
| Contractual Obligations | Total | Less than 1 Year | 1-3 Years | 3-5 Years | More than 5 Years | | | | | |
| Unsecured lines of credit arrangements(1) | \$ 340,000 | \$ 30,000 | \$310,000 | \$ 0 | \$ 0 | | | | | |
| Senior unsecured notes | 875,000 | | 225,000 | 100,000 | 550,000 | | | | | |
| Secured debt | 160,225 | 6,276 | 17,981 | 23,472 | 112,496 | | | | | |
| Contractual interest obligations | 571,375 | 83,630 | 150,137 | 105,568 | 232,041 | | | | | |
| Capital lease obligations | | | | | | | | | | |
| Operating lease obligations | 16,036 | 1,778 | 2,341 | 1,857 | 10,060 | | | | | |
| Purchase obligations | 86,648 | 7,646 | 63,110 | 4,500 | 11,392 | | | | | |
| Other long-term liabilities | | | | | | | | | | |
| Total contractual obligations | \$2,049,284 | \$129,330 | <u>\$768,569</u> | \$235,397 | \$915,989 | | | | | |

⁽¹⁾ Unsecured lines of credit arrangements reflected at 100% capacity.

We have an unsecured credit arrangement with a consortium of eight banks providing for a revolving line of credit ("revolving credit") in the amount of \$310,000,000, which expires on May 15, 2006 (with the ability to extend for one year at our discretion if we are in compliance with all covenants). The agreement specifies that borrowings under the revolving credit are subject to interest payable in periods no longer than three months at either the agent bank's prime rate of interest or 1.3% over LIBOR interest rate, at our option (3.7375% at December 31, 2004). In addition, we pay a commitment fee based on an annual rate of 0.325% and an annual agent's fee of \$50,000. Principal is due upon expiration of the agreement. We have another unsecured line of credit arrangement with a consortium of three banks for a total of \$30,000,000, which expires May 31, 2005. Borrowings under this line of credit are subject to interest at either the lead bank's prime rate of interest (5.25% at December 31, 2004) or 2.0% over LIBOR interest rate, at our option, and are due on demand. At December 31, 2004, we had \$151,000,000 outstanding under the unsecured lines of credit arrangements and estimated total contractual interest obligations of \$6,410,000. Contractual interest obligations are estimated based on the assumption that the balance of \$151,000,000 at December 31, 2004 is constant until maturity at interest rates in effect at December 31, 2004.

We have \$875,000,000 of senior unsecured notes with fixed annual interest rates ranging from 6% to 8.17%, payable semi-annually. Total contractual interest obligations on senior unsecured notes totaled \$394,191,000 at December 31, 2004. Additionally, we have 32 mortgage loans totaling \$160,225,000, collateralized by health care facilities, with fixed annual interest rates ranging from 5.5% to 12%, payable monthly. The carrying values of the health care properties securing the mortgage loans totaled \$233,591,000 at December 31, 2004. Total contractual interest obligations on mortgage loans totaled \$139,454,000 at December 31, 2004.

On May 6, 2004, we entered into two interest rate swap agreements (the "Swaps") for a total notional amount of \$100,000,000 to hedge changes in fair value attributable to changes in the LIBOR swap rate of \$100,000,000 of fixed rate debt with a maturity date of November 15, 2013. The Swaps are treated as fair-value hedges for accounting purposes and we utilize the short-cut method in accordance with Statement of Financial Accounting Standards No. 133, Accounting for Derivative Instruments and Hedging Activities, as amended. The Swaps are with highly rated counterparties in which we receive a fixed rate of 6% and pay a

variable rate based on six-month LIBOR plus a spread. At December 31, 2004, total contractual interest obligations were estimated to be \$31,320,000.

At December 31, 2004, we had operating lease obligations of \$16,036,000 relating to our office space, six assisted living facilities and three skilled nursing facilities.

Purchase obligations are comprised of unfunded construction commitments and contingent purchase obligations. At December 31, 2004, we had outstanding construction financings of \$26,183,000 (\$25,463,000 for leased properties and \$720,000 for construction loans) and were committed to providing additional financing of approximately \$3,833,000 to complete construction. At December 31, 2004, we had contingent purchase obligations totaling \$82,815,000. These contingent purchase obligations primarily relate to deferred acquisition fundings. Deferred acquisition fundings are contingent upon a tenant satisfying certain conditions in the lease. Upon funding, amounts due from the tenant are increased to reflect the additional investment in the property.

Capital Structure

As of December 31, 2004, we had stockholders' equity of \$1,335,279,000 and a total outstanding debt balance of \$1,186,225,000, which represents a debt to total book capitalization ratio of 47%. Our ratio of debt to market capitalization was 34% at December 31, 2004. For the year ended December 31, 2004, our coverage ratio of EBITDA to interest was 3.24 to 1.00. For the year ended December 31, 2004, our coverage ratio of EBITDA to fixed charges was 2.77 to 1.00. Also, at December 31, 2004, we had \$19,763,000 of cash and cash equivalents and \$189,000,000 of available borrowing capacity under our unsecured lines of credit arrangements.

Our debt agreements contain various covenants, restrictions and events of default. Among other things, these provisions require us to maintain certain financial ratios and minimum net worth and impose certain limits on our ability to incur indebtedness, create liens and make investments or acquisitions. As of December 31, 2004, we were in compliance with all of the covenants under our debt agreements. None of our debt agreements contain provisions for acceleration which could be triggered by our debt ratings. However, under our unsecured lines of credit arrangements, the ratings on our senior unsecured notes are used to determine the fees and interest payable.

Our senior unsecured notes are rated Baa3 (stable), BBB— (stable) and BBB— (positive) by Moody's Investors Service, Standard and Poor's Investor Service and Fitch Ratings, respectively. We plan to manage the Company to maintain investment grade status with a capital structure consistent with our current profile. Any downgrades in terms of ratings or outlook by any or all of the noted rating agencies could have a material adverse impact on our cost and availability of capital, which could in turn have a material adverse impact on our consolidated results of operations, liquidity and/or financial condition.

As of February 28, 2005, we had an effective shelf registration statement on file with the Securities and Exchange Commission under which we may issue up to \$356,794,619 of securities including debt securities, common and preferred stock, depositary shares, warrants and units. We filed a registration statement with the Securities and Exchange Commission on December 1, 2004 for the issuance of up to \$1,081,794,619 of securities to replace the existing shelf registration. We anticipate that this shelf registration will be effective in the first half of 2005. Also, as of February 28, 2005, we had an effective registration statement on file in connection with our enhanced DRIP program under which we may issue up to 6,314,213 shares of common stock. As of February 28, 2005, 4,357,361 shares of common stock remained available for issuance under this registration statement. Depending upon market conditions, we anticipate issuing securities under our registration statements to invest in additional health care facilities and to repay borrowings under our unsecured lines of credit arrangements.

Results of Operations

| | Year | One Year Change | | Year Ended | One Year Change | | Two Year Change | | |
|---|---------------|-----------------|----------|------------|-----------------|----------|--------------------|----------|----------|
| | Dec. 31, 2002 | Dec. 31, 2003 | \$ | | Dec. 31, 2004 | \$ | % | \$ | <u>%</u> |
| Net income available to common stockholders | \$ 55,191 | \$ 70,732 | \$15,541 | 28% | \$ 72,634 | \$ 1,902 | 3% | \$17,443 | 32% |
| Funds from operations | 96,573 | 119,463 | 22,890 | 24% | 146,742 | 27,279 | 23% | 50,169 | 52% |
| Funds available for distribution | 87,317 | 104,535 | 17,218 | 20% | 132,950 | 28,415 | 27% | 45,633 | 52% |
| EBITDA | 155,208 | 199,349 | 44,141 | 28% | 238,264 | 38,915 | 20% | 83,056 | 54% |

Net income available to common stockholders for the year ended December 31, 2004 totaled \$72,634,000, or \$1.39 per diluted share, as compared with \$70,732,000, or \$1.60 per diluted share, for the same period in 2003 and \$55,191,000, or \$1.48 per diluted share, for the same period in 2002. Net income available to common stockholders increased on a year-to-date basis primarily due to an increase in rental income offset by increases in interest expense and provision for depreciation. These changes are discussed in further detail below. Although net income available to common stockholders increased by 3% from 2003 and 32% from 2002, it decreased on a per share basis primarily due to significantly higher outstanding shares. On a fully diluted basis, average common shares outstanding for the year ended December 31, 2004 were 52,082,000, an 18% increase from 44,201,000 for the same period in 2003 and a 40% increase from 37,301,000 for the same period in 2002. The increase in fully diluted average common shares outstanding is primarily the result of public and private common stock offerings, common stock issuances pursuant to our DRIP and conversions of preferred stock into common stock. The following table represents the changes in outstanding common stock for the period from January 1, 2003 to December 31, 2004 (amounts in thousands):

| | Year | | |
|-----------------------------|---------------|---------------|--------|
| | Dec. 31, 2003 | Dec. 31, 2004 | Totals |
| Beginning balance | 40,086 | 50,361 | 40,086 |
| Public/private offerings | 5,263 | | 5,263 |
| DRIP issuances | 2,277 | 1,533 | 3,810 |
| Preferred stock conversions | 2,224 | 369 | 2,593 |
| Other issuances | 511 | 662 | 1,173 |
| Ending balance | 50,361 | 52,925 | 52,925 |

FFO for the year ended December 31, 2004 totaled \$146,742,000, or \$2.82 per diluted share, as compared with \$119,463,000, or \$2.70 per diluted share, for the same period in 2003 and \$96,573,000, or \$2.59 per diluted share, for the same period in 2002. The increase in FFO is primarily due to increases in net income available to common stockholders and the provision for depreciation. FAD for the year ended December 31, 2004 totaled \$132,950,000, or \$2.55 per diluted share, as compared to \$104,535,000, or \$2.36 per diluted share, for the same period in 2003 and \$87,317,000, or \$2.34 per diluted share, for the same period in 2002. The increase in FAD is primarily due to increases in net income available to common stockholders and the provision for depreciation offset by changes in rental income in excess of cash received. Please refer to the discussion of "Non-GAAP Financial Measures" below for further information regarding FFO and FAD and for reconciliations of FFO and FAD to NICS.

EBITDA for the year ended December 31, 2004 totaled \$238,264,000, as compared with \$199,349,000 for the same period in 2003 and \$155,208,000 for the same period in 2002. The increase in EBITDA is primarily due to increases in net income, interest expense and provision for depreciation. Our coverage ratio of EBITDA to total interest was 3.24 times for the year ended December 31, 2004 as compared with 3.50 times for the same period in 2003 and 3.67 times for the same period in 2002. Our coverage ratio of EBITDA to fixed charges was 2.77 times for the year ended December 31, 2004 as compared with 3.01 times for the same period in 2003 and 2.84 times for the same period in 2002. Our coverage ratios declined from the prior years primarily due to the fact that interest expense increased 29% to \$73,431,000 from \$56,912,000 in 2003 and

74% from \$42,271,000 in 2002, whereas EBITDA only increased by 20% from 2003 and 54% from 2002. The increase in interest expense is discussed in further detail below. Please refer to the discussion of "Non-GAAP Financial Measures" below for further information regarding EBITDA and a reconciliation of EBITDA and net income.

Revenues were comprised of the following (dollars in thousands):

| | Year Ended | | One Year Change | | Year Ended | One Year Change | | Two Year Change | |
|-----------------------------------|------------------|---------------|-----------------|-------------|---------------|-----------------|------|-----------------|-------------|
| | Dec. 31, 2002 | Dec. 31, 2003 | \$ | % | Dec. 31, 2004 | \$ | % | \$ | % |
| Rental income | \$120,993 | \$172,212 | \$51,219 | 42% | \$226,095 | \$53,883 | 31% | \$105,102 | 87% |
| Interest income | 26,525 | 20,768 | (5,757) | -22% | 22,818 | 2,050 | 10% | (3,707) | -14% |
| Transaction fees and other income | 2,802 | 3,759 | 957 | 34% | 2,432 | (1,327) | -35% | (370) | -13% |
| Prepayment fees | | | | | 50 | 50 | n/a | 50 | <u>n/a</u> |
| Totals | <u>\$150,320</u> | \$196,739 | \$46,419 | <u>31</u> % | \$251,395 | <u>\$54,656</u> | | \$101,075 | <u>67</u> % |

The increase in gross revenues is primarily attributable to increased rental income resulting from the acquisitions of new properties for which we receive rent offset by sales of real property. Investments for the year ended December 31, 2004 included the acquisition of 22 assisted living facilities and 52 skilled nursing facilities for \$518,891,000, including the assumption of debt totaling \$14,555,000. The remaining \$38,211,000 of real property investments related primarily to funding of construction and renovations on existing facilities. Of this amount, \$9,523,000 related to construction advances on two assisted living facilities. For the same period in 2003, we acquired 69 assisted living facilities and 26 skilled nursing facilities for \$474,385,000. However, the prior year acquisitions included the assumption of debt totaling \$101,243,000 and the issuance of preferred stock totaling \$26,500,000, resulting in \$346,643,000 of cash disbursed for the acquisitions. In addition, we advanced \$63,770,000 relating to construction and renovations on existing facilities. Of this amount, \$29,496,000 related to construction advances on three assisted living facilities and one specialty care facility. We converted \$36,794,000 of completed construction projects relating to one assisted living facility and the specialty care facility into operating lease properties in 2003. For the same period in 2002, we acquired 24 assisted living facilities, 21 skilled nursing facilities and one specialty care facility for \$354,672,000. However, the 2002 acquisitions included the assumption of debt which reduced the amount funded by \$2,248,000, resulting in \$352,424,000 of cash disbursed for the acquisitions. In addition, we advanced \$57,282,000 relating to construction and renovations on existing facilities. Of this amount, \$19,595,000 related to construction advances on three assisted living facilities and one specialty care facility. During the year ended December 31, 2004, we sold four assisted living facilities, two skilled nursing facilities and one specialty care facility, generating \$37,567,000 of net proceeds. For the same period in 2003, we sold 14 assisted living facilities, two skilled nursing facilities and one parcel of land, generating \$65,455,000 of net proceeds. For the same period in 2002, we sold nine assisted living facilities, generating \$52,279,000 of net proceeds.

As discussed above, prior to June 2004, our standard lease structure contained fixed annual rental escalators, which were generally recognized on a straight-line basis over the minimum lease period. Beginning in June 2004, our new standard lease structure contains annual rental escalators that are contingent upon changes in the Consumer Price Index and/or changes in the gross operating revenues of the property. These escalators are not fixed, so no straight-line rent is recorded; however, rental income is recorded based on the contractual cash rental payments due for the period. While this change does not affect our cash flow or our ability to pay dividends, it is anticipated that we will generate additional organic growth and minimize non-cash straight-line rent over time. If gross operating revenues at our facilities and/or the Consumer Price Index do not increase, a portion of our revenues may not continue to increase. Sales of real property would offset revenue increases and, to the extent that they exceed new acquisitions, could result in decreased revenues. Our leases could renew above or below current rent rates, resulting in an increase or decrease in rental income. As of December 31, 2004, we had no leases expiring prior to 2009.

Interest income decreased from 2002 primarily due to lower average yields on our loans receivable and non-recognition of interest income related to loans on non-accrual. Interest income increased from 2003 primarily due to a full year of interest income on loans made in 2003 and recognition of interest income related to our mortgage loans with Doctors Community Healthcare Corporation as a result of the bankruptcy resolution. Transaction fees and other income fluctuated primarily due to the \$902,000 gain from the sale of our investment in Atlantic Healthcare Finance L.P. in October 2003 and the resulting lack of income subsequent to the date of sale.

Expenses were comprised of the following (dollars in thousands):

| | Year Ended | | One Year Change | | Year Ended | One Year (| Change | Two Year Change | |
|--------------------------------|---------------|------------------|-----------------|--------------|------------------|-----------------|--------|-----------------|-------------|
| | Dec. 31, 2002 | Dec. 31, 2003 | \$ | % | Dec. 31, 2004 | \$ | % | \$ | % |
| Interest expense | \$38,190 | \$ 52,811 | \$14,621 | 38% | \$ 71,994 | \$19,183 | 36% | \$33,804 | 89% |
| Provision for depreciation | 34,907 | 49,349 | 14,442 | 41% | 73,036 | 23,687 | 48% | 38,129 | 109% |
| General and administrative | 9,665 | 11,483 | 1,818 | 19% | 16,585 | 5,102 | 44% | 6,920 | 72% |
| Loan expense | 2,373 | 2,921 | 548 | 23% | 3,393 | 472 | 16% | 1,020 | 43% |
| Impairment of assets | 2,298 | 2,792 | 494 | 21% | 314 | (2,478) | 89% | (1,984) | -86% |
| Loss on extinguishment of debt | 403 | i . | (403) | n/a | | | | (403) | n/a |
| Provision for loan losses | 1,000 | 2,870 | 1,870 | <u>187</u> % | 1,200 | (1,670) | 58% | 200 | 20% |
| Totals | \$88,836 | <u>\$122,226</u> | \$33,390 | 38% | <u>\$166,522</u> | <u>\$44,296</u> | 36% | \$77,686 | <u>87</u> % |

The increase in total expenses is primarily attributable to increases in interest expense, the provision for depreciation and general and administrative expenses. The increases in interest expense are primarily due to higher average borrowings and changes in the amount of capitalized interest offsetting interest expense. This was partially offset by lower average interest rates and savings generated from interest rate swap agreements. In September 2002, we issued \$150,000,000 of 8.0% senior unsecured notes, maturing in September 2012, at an effective yield of 8.05%, resulting in 12 months of expense in the current year as compared to three months of expense in 2002 and 12 months of expense in 2003. In March 2003, we issued \$100,000,000 of 8.0% senior unsecured notes, maturing in September 2012, at an effective yield of 7.40%, resulting in nine months of interest expense in 2003 compared to 12 months of expense in the current year. In November 2003, we issued \$250,000,000 of 6.0% senior unsecured notes, maturing in November 2013, resulting in 12 months of expense in the current year as compared to no expense in 2002 and one month of expense in 2003. In September 2004, we issued \$50,000,000 of 6.0% senior unsecured notes, maturing in November 2013, at an effective yield of 5.68% resulting in three months of expense in the current year as compared to no expense in the prior years. Additionally, during the year ended December 31, 2004 we had an average daily outstanding balance of \$54,770,000 under our unsecured lines of credit arrangements compared to \$61,677,000 and \$69,180,000 during the same periods in 2003 and 2002, respectively. Also, in 2004, we assumed \$14,555,000 of secured debt with weighted average interest rates of 7.50% in conjunction with new acquisitions. In 2003, we assumed \$101,243,000 of secured debt with weighted average interest rates of 7.39% in conjunction with new acquisitions. In 2002, we assumed \$2,248,000 of secured debt with weighted average interest rates of 7.75% in conjunction with new acquisitions. Effective April 15, 2004, we repaid our \$40,000,000 8.0% senior unsecured notes, which will result in a decrease of interest expense of \$3,200,000 on an annualized basis. If we borrow under our unsecured lines of credit arrangements, issue additional senior unsecured notes or assume additional secured debt, our interest expense will increase.

We capitalize certain interest costs associated with funds used to finance the construction of properties owned directly by us. The amount capitalized is based upon the borrowings outstanding during the construction period using the rate of interest that approximates our cost of financing. Our interest expense is reduced by the amount capitalized. Capitalized interest for the years ended December 31, 2002, 2003 and 2004 totaled \$170,000, \$1,535,000 and \$875,000, respectively.

On May 6, 2004, we entered into two interest rate swap agreements (the "Swaps") for a total notional amount of \$100,000,000 to hedge changes in fair value attributable to changes in the LIBOR swap rate of \$100,000,000 of fixed rate debt with a maturity date of November 15, 2013. The Swaps are treated as fair-value hedges for accounting purposes and we utilize the short-cut method in accordance with Statement of Financial Accounting Standards No. 133, Accounting for Derivative Instruments and Hedging Activities, as amended. The Swaps are with highly rated counterparties in which we receive a fixed rate of 6.0% and pay a variable rate based on six-month LIBOR plus a spread. For the year ended December 31, 2004, we generated \$1,770,000 of savings related to our Swaps that was recorded as a reduction of interest expense. We had no interest rate swap agreements outstanding at December 31, 2003 or December 31, 2002.

The provision for depreciation increased primarily as a result of additional investments in properties owned directly by us offset by sales of real property. See the discussion of rental income above for additional details. To the extent that we acquire or dispose of additional properties in the future, our provision for depreciation will change accordingly.

General and administrative expenses as a percentage of revenues (including revenues from discontinued operations) for the year ended December 31, 2004, were 6.54% as compared with 5.55% and 5.79% for the same periods in 2003 and 2002, respectively. Approximately one-half of the increases from 2002 and 2003 are related to costs associated with our initiatives to attract and retain appropriate personnel to achieve our business objectives. The remainder is comprised of increases relating to professional services fees (including costs associated with SOX compliance), taxes and transition costs associated with the removal of an underperforming operator in December 2004.

The increase in loan expense was primarily due to the additional amortization of costs related to amending our primary unsecured line of credit arrangement, costs related to obtaining consents to modify the covenant packages of our senior unsecured notes and costs related to senior unsecured notes issued in 2003 and 2004.

In May 2003, we announced the amendment and extension of our primary unsecured line of credit arrangement. The line of credit was expanded to \$225,000,000 and extended to expire in May 2006 (with the ability to extend for one year at our discretion if we are in compliance with all covenants). In August 2003, we further amended the line of credit to modify certain financial covenants that enhanced our financial flexibility and aligned our covenant package with other investment-grade REITs. Finally, in December 2003 and January 2004, we expanded this line of credit to \$310,000,000.

In August and September 2003, we solicited the consents of registered holders of our senior unsecured notes to the adoption of certain amendments to the supplemental indentures to modify the indentures to require us to (a) limit the use of secured debt to 40% of undepreciated assets, (b) limit total debt to 60% of undepreciated total assets, and (c) maintain total unencumbered assets at 150% of total unsecured debt. These amendments to all of our then outstanding senior unsecured notes were intended to modernize the covenant package and make it consistent with other investment-grade REITs.

During the year ended December 31, 2004, it was determined that the projected undiscounted cash flows from a property did not exceed its related net book value and an impairment charge of \$314,000 was recorded to reduce the property to its estimated fair market value. The estimated fair market value was determined by an offer to purchase received from a third party. During the year ended December 31, 2003, it was determined that the projected undiscounted cash flows from a property did not exceed its related net book value and an impairment charge of \$2,792,000 was recorded to reduce the property to its estimated fair market value. The estimated fair market value of the property was determined by an independent appraisal. During the year ended December 31, 2002, it was determined that the projected undiscounted cash flows from three properties did not exceed their related net book values and impairment charges of \$2,298,000 were recorded to reduce the properties to their estimated fair market values. The estimated fair market values of the properties were determined by offers to purchase received from third parties or estimated net sales proceeds.

In April 2002, we purchased \$35,000,000 of our outstanding senior unsecured notes that were due in 2003 and recorded a charge of \$403,000 in connection with this early extinguishment. No such transactions or charges occurred in 2003 or 2004.

The provision for loan losses is related to our critical accounting estimate for the allowance for loan losses and is discussed below in "Critical Accounting Policies." Due to collectibility concerns related to portions of our loan portfolio, we increased our allowance for losses on loans receivable by an additional \$1,870,000 for the year ended December 31, 2003.

Other items were comprised of the following (dollars in thousands):

| | Year 1 | Ended | One Year Change | | Year Ended | One Year Change | | Two Year Change | |
|------------------------------------|------------------|-------------------|-----------------|---------------|--------------------|-------------------|-------|-------------------|------------|
| | Dec. 31, 2002 | Dec. 31, 2003 | \$ | % | Dec. 31, 2004 | \$ | % | \$ | % |
| Gain (loss) on sales of properties | \$(1,032) | \$ 4,139 | \$ 5,171 | - 501% | \$ (143) | \$(4,282) | -103% | \$ 889 | -86% |
| Discontinued operations, net | 7,207 | 4,088 | (3,119) | -43% | 641 | (3,447) | -84% | (6,566) | -91% |
| Preferred dividends | (12,468) | (9,218) | 3,250 | -26% | (12,737) | (3,519) | 38% | (269) | 2% |
| Preferred stock redemption charge | | (2,790) | (2,790) | n/a | | 2,790 | 100% | | <u>n/a</u> |
| Totals | <u>\$(6,293)</u> | <u>\$(3,781</u>) | \$ 2,512 | <u>-40</u> % | <u>\$(12,239</u>) | <u>\$(8,458</u>) | 224% | <u>\$(5,946</u>) | 94% |

During the years ended December 31, 2002, 2003 and 2004, we sold properties with carrying values of \$53,311,000, \$61,316,000 and \$37,710,000 for net losses of \$1,032,000, net gains of \$4,139,000 and net losses of \$143,000, respectively. In August 2001, the Financial Accounting Standards Board issued Statement No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, which is effective for fiscal years beginning after December 15, 2001. We adopted the standard effective January 1, 2002. In accordance with Statement No. 144, we have reclassified the income and expenses attributable to the properties sold subsequent to January 1, 2002 to discontinued operations. These properties generated \$7,207,000, \$4,088,000 and \$641,000 of income after deducting depreciation and interest expense from rental revenue for the years ended December 31, 2002, 2003 and 2004, respectively. Please refer to Note 15 of our audited consolidated financial statements for further discussion.

The increase in preferred dividends is primarily due to the increase in average outstanding preferred shares. We issued 3,000,000 shares of 8.875% Series B Cumulative Redeemable Preferred Stock in May 1998, and 3,000,000 shares of 9.0% Series C Cumulative Convertible Preferred Stock in January 1999. We issued 4,000,000 shares of 7.875% Series D Cumulative Redeemable Preferred Stock in July 2003 and used the proceeds to redeem our outstanding Series B Preferred Stock. We issued 7,000,000 shares of 7.625% Series F Cumulative Redeemable Preferred Stock in September 2004. During the year ended December 31, 2002, the holder of our Series C Preferred Stock converted 900,000 shares into 878,049 shares of our common stock, leaving 2,100,000 of such shares outstanding at December 31, 2002. During the year ended December 31, 2003, the holder of our Series C Preferred Stock converted 2,100,000 shares into 2,048,781 shares of our common stock, leaving no such shares outstanding at December 31, 2003. We issued 1,060,000 shares of 6% Series E Cumulative Convertible and Redeemable Preferred Stock in September 2003. During the year ended December 31, 2003, certain holders of our Series E Preferred Stock converted 229,556 shares into 175,714 shares of our common stock, leaving 830,444 of such shares outstanding at December 31, 2003. During the year ended December 31, 2004, certain holders of our Series E Preferred Stock converted 480,399 shares into 367,724 shares of our common stock, leaving 350,045 of such shares outstanding at December 31, 2004.

As noted above, in July 2003, we closed a public offering of 4,000,000 shares of 7.875% Series D Cumulative Redeemable Preferred Stock. A portion of the proceeds from this offering were used to redeem all 3,000,000 shares of our 8.875% Series B Cumulative Redeemable Preferred Stock on July 15, 2003. In accordance with Emerging Issues Task Force ("EITF") Topic D-42, the costs to issue these securities were recorded as a non-cash, non-recurring charge of \$2,790,000, or \$0.06 per diluted share, in the third quarter of

2003 to reduce net income available to common stockholders. No such transactions or charges occurred in 2002 or 2004.

Non-GAAP Financial Measures

We believe that net income, as defined by U.S. GAAP, is the most appropriate earnings measurement. However, we consider FFO and FAD to be useful supplemental measures of our operating performance. Historical cost accounting for real estate assets in accordance with U.S. GAAP implicitly assumes that the value of real estate assets diminishes predictably over time as evidenced by the provision for depreciation. However, since real estate values have historically risen or fallen with market conditions, many industry investors and analysts have considered presentations of operating results for real estate companies that use historical cost accounting to be insufficient. In response, the National Association of Real Estate Investment Trusts ("NAREIT") created FFO as a supplemental measure of operating performance for REITs that excludes historical cost depreciation from net income. FFO, as defined by NAREIT, means net income, computed in accordance with U.S. GAAP, excluding gains (or losses) from sales of real estate, plus depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. FAD represents FFO excluding the non-cash straight-line rental adjustments. Additionally, our historical results include an adjustment for a preferred stock redemption charge for the year ended December 31, 2003 but exclude adjustments for impairment charges.

In August 2003, we adopted the SEC clarification of EITF Topic D-42. To implement the clarified accounting pronouncement, our 2003 results reflect a reduction in net income available to common stockholders resulting from a non-cash, non-recurring charge of \$2,790,000, or \$0.06 per diluted share, due to the redemption of our 8.875% Series B Cumulative Redeemable Preferred Stock in July 2003. NAREIT has issued its recommendation that preferred stock redemption charges should not be added back to net income in the calculation of FFO. Although we have adopted this recommendation, we have also disclosed FFO and FAD adjusted for the preferred stock redemption charge for enhanced clarity. Additionally, we believe that the nature of the charge is non-recurring because there was not a similar charge during the two preceding years and we do not anticipate a similar charge in the succeeding two years.

In October 2003, NAREIT informed its member companies that the SEC had changed its position on certain aspects of the NAREIT FFO definition, including impairment charges. Previously, the SEC accepted NAREIT's view that impairment charges were effectively an early recognition of an expected loss on an impending sale of property and thus should be added back to net income in the calculation of FFO and FAD similar to other gains and losses on sales. However, the SEC's clarified interpretation is that recurring impairments taken on real property may not be added back to net income in the calculation of FFO and FAD. We have adopted this interpretation and have not added back impairment charges of \$2,298,000, or \$0.06 per diluted share, recorded for the year ended December 31, 2002, \$2,792,000, or \$0.06 per diluted share, recorded for the year ended December 31, 2004.

EBITDA stands for earnings before interest, taxes, depreciation and amortization. Additionally, we exclude the non-cash provision for loan losses in calculating EBITDA. We believe that EBITDA, along with net income and cash flow provided from operating activities, is an important supplemental measure because it provides additional information to assess and evaluate the performance of our operations. Additionally, restrictive covenants in our long-term debt arrangements contain financial ratios based on EBITDA. We primarily utilize EBITDA to measure our interest coverage ratio, which represents EBITDA divided by total interest, and our fixed charge coverage ratio, which represents EBITDA divided by fixed charges. Fixed charges include total interest and preferred dividends.

FFO, FAD and EBITDA are financial measures that are widely used by investors, equity and debt analysts and rating agencies in the valuation, comparison, rating and investment recommendations of companies. Management uses these financial measures to facilitate internal and external comparisons to our historical operating results, in making operating decisions and for budget planning purposes. Additionally, FFO and FAD are internal evaluation metrics utilized by the Board of Directors to evaluate management. FFO, FAD and EBITDA do not represent net income or cash flow provided from operating activities as

determined in accordance with U.S. GAAP and should not be considered as alternative measures of profitability or liquidity. Finally, FFO, FAD and EBITDA, as defined by us, may not be comparable to similarly entitled items reported by other real estate investment trusts or other companies.

The table below reflects the reconciliation of FFO to net income available to common stockholders, the most directly comparable U.S. GAAP measure, for the periods presented. The provision for depreciation includes provision for depreciation from discontinued operations. Amounts are in thousands except for per share data.

| Year Ended | | | | |
|---------------------|---------------------------------|--|--|--|
| December 31 2002 | December 31 2003 | December 31 2004 | | |
| | | | | |
| \$55,191 | \$ 70,732 | \$ 72,634 | | |
| 40,350 | 52,870 | 74,015 | | |
| 1,032 | (4,139) | 143 | | |
| | | (50) | | |
| 96,573 | 119,463 | 146,742 | | |
| | 2,790 | | | |
| \$96,573 | \$122,253 | \$146,742 | | |
| , | , | • | | |
| 36,702 | 43,572 | 51,544 | | |
| 37,301 | 44,201 | 52,082 | | |
| | | | | |
| | | | | |
| \$ 1.50 | \$ 1.62 | \$ 1.41 | | |
| 1.48 | 1.60 | 1.39 | | |
| | | | | |
| \$ 2.63 | \$ 2.74 | \$ 2.85 | | |
| 2.59 | 2.70 | 2.82 | | |
| | | | | |
| \$ 2.63 | \$ 2.81 | \$ 2.85 | | |
| 2.59 | 2.77 | 2.82 | | |
| | \$55,191 40,350 1,032 | December 31 2002 December 31 2003 \$55,191 \$ 70,732 40,350 52,870 1,032 (4,139) 96,573 119,463 2,790 \$96,573 \$122,253 36,702 43,572 37,301 44,201 \$ 1.50 \$ 1.62 1.48 1.60 \$ 2.63 \$ 2.74 2.59 2.70 \$ 2.63 \$ 2.81 | | |

The table below reflects the reconciliation of FAD to net income available to common stockholders, the most directly comparable U.S. GAAP measure, for the periods presented. The provision for depreciation includes provision for depreciation from discontinued operations. Amounts are in thousands except for per share data.

| | Year Ended | | | | |
|---|---------------------|---------------------|---------------------|--|--|
| | December 31 2002 | December 31 2003 | December 31 2004 | | |
| FAD Reconciliation: | | | | | |
| Net income available to common stockholders | \$55,191 | \$ 70,732 | \$ 72,634 | | |
| Provision for depreciation | 40,350 | 52,870 | 74,015 | | |
| Loss (gain) on sales of properties | 1,032 | (4,139) | 143 | | |
| Prepayment fees | | | (50) | | |
| Rental income in excess of cash received | (9,256) | (14,928) | (13,792) | | |
| Funds available for distribution | 87,317 | 104,535 | 132,950 | | |
| Preferred stock redemption charge | | 2,790 | | | |
| Funds available for distribution — adjusted | \$87,317 | \$107,325 | \$132,950 | | |
| Average common shares outstanding: | | | | | |
| Basic | 36,702 | 43,572 | 51,544 | | |
| Diluted | 37,301 | 44,201 | 52,082 | | |
| Per share data: | | | | | |
| Net income available to common stockholders | | | | | |
| Basic | \$ 1.50 | \$ 1.62 | \$ 1.41 | | |
| Diluted | 1.48 | 1.60 | 1.39 | | |
| Funds available for distribution | | | | | |
| Basic | \$ 2.38 | \$ 2.40 | \$ 2.58 | | |
| Diluted | 2.34 | 2.36 | 2.55 | | |
| Funds available for distribution — adjusted | | | | | |
| Basic | \$ 2.38 | \$ 2.46 | \$ 2.58 | | |
| Diluted | 2.34 | 2.43 | 2.55 | | |

The table below reflects the reconciliation of EBITDA to net income, the most directly comparable U.S. GAAP measure, for the periods presented. The provision for depreciation and interest expense includes provision for depreciation and interest expense from discontinued operations. Amortization includes amortization of deferred loan expenses, restricted stock and stock options. Dollars are in thousands.

| | Year Ended | | | |
|------------------------------|---------------------|---------------------|---------------------|--|
| | December 31 2002 | December 31 2003 | December 31 2004 | |
| EBITDA Reconciliation: | | | | |
| Net income | \$ 67,659 | \$ 82,740 | \$ 85,371 | |
| Interest expense | 42,101 | 55,377 | 72,556 | |
| Capitalized interest | 170 | 1,535 | 875 | |
| Provision for depreciation | 40,350 | 52,870 | 74,015 | |
| Amortization | 3,928 | 3,957 | 4,247 | |
| Provision for loan losses | 1,000 | 2,870 | 1,200 | |
| EBITDA | \$155,208 | \$199,349 | \$238,264 | |
| Interest Coverage Ratio: | | | | |
| Interest expense | \$ 42,101 | \$ 55,377 | \$ 72,556 | |
| Capitalized interest | 170 | 1,535 | 875 | |
| Total interest | 42,271 | 56,912 | 73,431 | |
| EBITDA | \$155,208 | \$199,349 | \$238,264 | |
| Interest coverage ratio | 3.67x | 3.50x | 3.24x | |
| Fixed Charge Coverage Ratio: | | | | |
| Total interest | \$ 42,271 | \$ 56,912 | \$ 73,431 | |
| Preferred dividends | 12,468 | 9,218 | 12,737 | |
| Total fixed charges | 54,739 | 66,130 | 86,168 | |
| EBITDA | \$155,208 | \$199,349 | <u>\$238,264</u> | |
| Fixed charge coverage ratio | 2.84x | 3.01x | 2.77x | |

Critical Accounting Policies

Our consolidated financial statements are prepared in accordance with U.S. GAAP, which requires us to make estimates and assumptions. Management considers an accounting estimate or assumption critical if:

- the nature of the estimates or assumptions is material due to the levels of subjectivity and judgment necessary to account for highly uncertain matters or the susceptibility of such matters to change; and
- the impact of the estimates and assumptions on financial condition or operating performance is material.

Management has discussed the development and selection of its critical accounting policies with the Audit Committee of the Board of Directors and the Audit Committee has reviewed the disclosure presented below relating to them. Management believes the current assumptions and other considerations used to estimate amounts reflected in our consolidated financial statements are appropriate and are not reasonably likely to change in the future. However, since these estimates require assumptions to be made that were uncertain at the time the estimate was made, they bear the risk of change. If actual experience differs from the assumptions and other considerations used in estimating amounts reflected in our consolidated financial statements, the resulting changes could have a material adverse effect on our consolidated results of operations, liquidity and/or financial condition. Please refer to Note 1 of our audited consolidated financial statements for further information on significant accounting policies that impact us. There have been no

material changes to these policies in 2004, except for the new policy regarding the fair value of derivative instruments.

We adopted the fair value-based method of accounting for share-based payments effective January 1, 2003 using the prospective method described in FASB Statement No. 148, Accounting for Stock-Based Compensation — Transition and Disclosure. Because Statement 123(R) must be applied not only to new awards but to previously granted awards that are not fully vested on the effective date of Statement 123(R), and because we adopted Statement 123 using the prospective transition method (which applied only to awards granted, modified or settled after the adoption date of Statement 123), compensation cost for some previously granted awards that were not recognized under Statement 123 will be recognized under Statement 123(R). However, had we adopted Statement 123(R) in prior periods, the impact of that standard would have approximated the impact of Statement 123 as described in the disclosure of pro forma net income and earnings per share in Note 9 to our audited consolidated financial statements. We do not expect the adoption of Statement 123(R) to have a material impact on the consolidated financial statements.

The following table presents information about our critical accounting policies, as well as the material assumptions used to develop each estimate:

Nature of Critical Accounting Estimate

Allowance for Loan Losses

We maintain an allowance for loan losses in accordance with Statement of Financial Accounting Standards No. 114, Accounting by Creditors for Impairment of a Loan, as amended, and SEC Staff Accounting Bulletin No. 102, Selected Loan Loss Allowance Methodology and Documentation Issues. The allowance for loan losses is maintained at a level believed adequate to absorb potential losses in our loans receivable. The determination of the allowance is based on a quarterly evaluation of all outstanding loans. If this evaluation indicates that there is a greater risk of loan charge-offs, additional allowances or placement on non-accrual status may be required. A loan is impaired when, based on current information and events, it is probable that we will be unable to collect all amounts due as scheduled according to the contractual terms of the original loan agreement. Consistent with this definition, all loans on non-accrual are deemed impaired. To the extent circumstances improve and the risk of collectibility is diminished, we will return these loans to full accrual status.

Depreciation and Useful Lives

Substantially all of the properties owned by us are leased under operating leases and are recorded at cost. The cost of our real property is allocated to land, buildings, improvements and intangibles in accordance with Statement of Financial Accounting Standards No. 141, Business Combinations. The allocation of the acquisition costs of properties is based on appraisals commissioned from independent real estate appraisal firms.

Impairment of Long-Lived Assets

We review our long-lived assets for potential impairment in accordance with Statement of Financial Accounting Standards No. 144, Accounting for the Impairment and Disposal of Long-Lived Assets. An impairment charge must be recognized when the carrying value of a long-lived asset is not recoverable. The carrying value is not recoverable if it exceeds the sum of the undiscounted cash flows expected to result from the use and eventual disposition of the asset. If it is determined that a permanent impairment of a long-lived asset has occurred, the carrying value of the asset is

Assumptions/ Approach Used

The determination of the allowance is based on a quarterly evaluation of all outstanding loans, including general economic conditions and estimated collectibility of loan payments and principal. We evaluate the collectibility of our loans receivable based on a combination of factors, including, but not limited to, delinquency status, historical loan charge-offs, financial strength of the borrower and guarantors and value of the underlying property.

For the year ended December 31, 2004 we recorded \$1,200,000 as provision for loan losses, resulting in an allowance for loan losses of \$5,261,000 relating to loans with outstanding balances of \$41,277,000 at December 31, 2004. During the fourth quarter of 2004, we transitioned a portfolio of 11 properties from an underperforming operator to three new operators. Primarily as a result of the transition, we incurred a \$3,764,000 write-off relating to outstanding loans with the prior operator. Also at December 31, 2004, we had loans with outstanding balances of \$35,918,000 on non-accrual status.

We compute depreciation on our properties using the straight-line method based on their estimated useful lives which range from 15 to 40 years for buildings and five to 15 years for improvements.

For the year ended December 31, 2004, we recorded \$58,671,000 and \$15,344,000 as provision for depreciation relating to buildings and improvements, respectively. The average useful life of our buildings and improvements was 30.7 years and 9.2 years, respectively, at December 31, 2004.

The net book value of long-lived assets is reviewed quarterly on a property by property basis to determine if there are indicators of impairment. These indicators may include anticipated operating losses at the property level, the tenant's inability to make rent payments, a decision to dispose of an asset before the end of its estimated useful life and changes in the market that may permanently reduce the value of the property. If indicators of impairment exist, then the undiscounted future cash flows from the most likely use of the property are compared to the current net

Nature of Critical Accounting Estimate

reduced to its fair value and an impairment charge is recognized for the difference between the carrying value and the fair value.

Fair Value of Derivative Instruments

The valuation of derivative instruments is accounted for in accordance with Statement of Financial Accounting Standards No. 133, Accounting for Derivative Instruments and Hedging Activities ("SFAS133"), as amended by Statement of Financial Accounting Standards No. 138, Accounting for Certain Derivative Instruments and Certain Hedging Activities. SFAS133, as amended, requires companies to record derivatives at fair market value on the balance sheet as assets or liabilities.

Revenue Recognition

Revenue is recorded in accordance with Statement of Financial Accounting Standards No. 13, Accounting for Leases, and SEC Staff Accounting Bulletin No. 101, Revenue Recognition in Financial Statements, as amended ("SAB101"). SAB101 requires that revenue be recognized after four basic criteria are met. These four criteria include persuasive evidence of an arrangement, the rendering of service, fixed and determinable income and reasonably assured collectibility. If the collectibility of revenue is determined incorrectly, the amount and timing of our reported revenue could be significantly affected. Interest income on loans is recognized as earned based upon the principal amount outstanding subject to an evaluation of collectibility risk. Prior to June 2004, our standard lease structure contained fixed annual rental escalators, which were generally recognized on a straight-line basis over the initial lease period. Beginning in June 2004, our new standard lease structure contains annual rental escalators that are contingent upon changes in the Consumer Price Index and/or changes in the gross operating revenues of the property. These escalators are not fixed, so no straight-line rent is recorded; however, rental income is recorded based on the contractual cash rental payments due for the period.

Assumptions/ Approach Used

book value. This analysis requires us to determine if indicators of impairment exist and to estimate the most likely stream of cash flows to be generated from the property during the period the property is expected to be held.

During the year ended December 31, 2004, it was determined that the projected undiscounted cash flows from a property did not exceed its related net book value and an impairment charge of \$314,000 was recorded to reduce the property to its estimated fair market value. The estimated fair market value was determined by an offer to purchase received from a third party.

The valuation of derivative instruments requires us to make estimates and judgments that affect the fair value of the instruments. Fair values for our derivatives are estimated by a third party consultant, which utilizes pricing models that consider forward yield curves and discount rates. Such amounts and the recognition of such amounts are subject to significant estimates which may change in the future. At December 31, 2004, we participated in two interest rate swap agreements related to our long-term debt. At December 31, 2004, the swaps were reported at their fair value as a \$4,206,000 other asset. For the year ended December 31, 2004, we generated \$1,770,000 of savings related to our swaps that was recorded as a reduction in interest expense.

We evaluate the collectibility of our revenues and related receivables on an on-going basis. We evaluate collectibility based on assumptions and other considerations including, but not limited to, the certainty of payment, payment history, the financial strength of the investment's underlying operations as measured by cash flows and payment coverages, the value of the underlying collateral and guaranties and current economic conditions.

If our evaluation indicates that collectibility is not reasonably assured, we may place an investment on non-accrual or reserve against all or a portion of current income as an offset to revenue.

For the year ended December 31, 2004 we recognized \$22,818,000 of interest income and \$228,277,000 of rental income, including discontinued operations. Rental income includes \$13,792,000 of straight-line rental income. At December 31, 2004, our straight-line receivable balance was \$62,456,000. Also at December 31, 2004, we had loans with outstanding balances of \$35,918,000 on non-accrual status.

Impact of Inflation

During the past three years, inflation has not significantly affected our earnings because of the moderate inflation rate. Additionally, our earnings are primarily long-term investments with fixed rates of return. These investments are mainly financed with a combination of equity, senior unsecured notes and borrowings under our lines of credit arrangements. During inflationary periods, which generally are accompanied by rising interest rates, our ability to grow may be adversely affected because the yield on new investments may increase at a slower rate than new borrowing costs. Presuming the current inflation rate remains moderate and long-term interest rates do not increase significantly, we believe that inflation will not impact the availability of equity and debt financing.

Forward-Looking Statements and Risk Factors

This Annual Report on Form 10-K and the documents incorporated by reference contain statements that constitute "forward-looking statements" as that term is defined in the federal securities laws. These forward-looking statements include those regarding:

- the possible expansion of our portfolio;
- · the performance of our operators and properties;
- our ability to enter into agreements with new viable tenants for properties that we take back from financially troubled tenants, if any,
- · our ability to make distributions;
- our policies and plans regarding investments, financings and other matters;
- · our tax status as a real estate investment trust;
- · our ability to appropriately balance the use of debt and equity;
- · our ability to access capital markets or other sources of funds; and
- · our ability to meet our earnings guidance.

For example, when we use words such as "may," "will," "intend," "should," "believe," "expect," "anticipate," "estimate" or similar expressions, we are making forward-looking statements. Forward-looking statements are not guarantees of future performance and involve risks and uncertainties. Our expected results may not be achieved, and actual results may differ materially from our expectations. This may be a result of various factors, including, but not limited to:

- the status of the economy;
- the status of capital markets, including prevailing interest rates;
- serious issues facing the health care industry, including compliance with, and changes to, regulations
 and payment policies and operators' difficulty in obtaining and maintaining adequate liability and other
 insurance;
- · changes in financing terms;
- · competition within the health care and senior housing industries;
- negative developments in the operating results or financial condition of operators, including, but not limited to, their ability to pay rent and repay loans;
- the Company's ability to transition or sell facilities with a profitable result;
- · operator bankruptcies;
- government regulations affecting Medicare and Medicaid reimbursement rates;
- · liability claims and insurance costs for our operators;
- unanticipated difficulties and/or expenditures relating to future acquisitions;
- · environmental laws affecting our properties;
- · delays in reinvestment of sale proceeds;
- · changes in rules or practices governing the Company's financial reporting;
- structure related factors, including REIT qualification, anti-takeover provisions and key management personnel; and
- the risks described below:

Risk factors related to our operators' revenues and expenses

Our skilled nursing and specialty care facility operators' revenues are primarily driven by occupancy, Medicare and Medicaid reimbursement and private pay rates. Our assisted living facility operators' revenues are primarily driven by occupancy and private pay rates. Expenses for these three types of facilities are primarily driven by the costs of labor, food, utilities, taxes, insurance and rent or debt service. Revenues from government reimbursement have, and may continue, to come under pressure due to reimbursement cuts and state budget shortfalls. Liability insurance and staffing costs continue to increase for our operators. To the extent that any decrease in revenues and/or any increase in operating expenses result in a facility not generating enough cash to make payments to us, the credit of our operator and the value of other collateral would have to be relied upon.

Risk factors related to operator bankruptcies

We are exposed to the risk that our operators may not be able to meet the rent, principal and interest or other payments due us, which may result in an operator bankruptcy or insolvency, or that an operator might become subject to bankruptcy or insolvency proceedings for other reasons. Although our operating lease agreements provide us the right to evict an operator, demand immediate payment of rent and exercise other remedies, and our mortgage loans provide us the right to terminate any funding obligation, demand immediate repayment of principal and unpaid interest, foreclose on the collateral and exercise other remedies, the bankruptcy laws afford certain rights to a party that has filed for bankruptcy or reorganization. An operator in bankruptcy may be able to limit or delay our ability to collect unpaid rent in the case of a lease or to receive unpaid principal and interest in the case of a mortgage loan, and to exercise other rights and remedies.

We may be required to fund certain expenses (e.g., real estate taxes and maintenance) to preserve the value of a facility, avoid the imposition of liens on a facility and/or transition a facility to a new operator. In some instances, we have terminated our lease with an operator and relet the facility to another operator. In some of those situations, we provided working capital loans to and limited indemnification of the new operator. If we cannot transition a leased facility to a new operator, we may take possession of that facility, which may expose us to certain successor liabilities. Should such events occur, our revenue and operating cash flow may be adversely affected. See "Item 3 — Legal Proceedings" above.

Risk factors related to government regulations

Our operators' businesses are affected by government reimbursement and private payor rates. To the extent that any skilled nursing or specialty care facility receives a significant portion of its revenues from governmental payors, primarily Medicare and Medicaid, such revenues may be subject to statutory and regulatory changes, retroactive rate adjustments, recovery of program overpayments or set-offs, administrative rulings, policy interpretations, payment or other delays by fiscal intermediaries, government funding restrictions (at a program level or with respect to specific facilities) and interruption or delays in payments due to any ongoing governmental investigations and audits at such facility. In recent years, governmental payors have frozen or reduced payments to health care providers due to budgetary pressures. Changes in health care reimbursement will likely continue to be of paramount importance to federal and state authorities. We cannot make any assessment as to the ultimate timing or effect any future legislative reforms may have on the financial condition of the skilled nursing industry, the specialty care industry or the health care industry in general. There can be no assurance that adequate reimbursement levels will continue to be available for services provided by any facility operator, whether the facility receives reimbursement from Medicare, Medicaid or private payors. Significant limits on the scope of services reimbursed and on reimbursement rates and fees could have a material adverse effect on an operator's liquidity, financial condition and results of operations, which could adversely affect the ability of an operator to meet its obligations to us. In addition, the replacement of an operator that has defaulted on its lease or loan could be delayed by the approval process of any federal, state or local agency necessary for the transfer of the facility or the replacement of the operator licensed to manage the facility. See "Item 1 — Business — Certain Government Regulations — Reimbursement" above.

Risk factors related to liability claims and insurance costs

Long-term care facility operators (assisted living and skilled nursing facilities) have experienced substantial increases in both the number and size of patient care liability claims in recent years, particularly in the states of Texas and Florida. As a result, general and professional liability costs have increased and may continue to increase. Nationwide, long-term care liability insurance rates are increasing because of large jury awards in states like Texas and Florida. Over the past two years, both Texas and Florida have adopted skilled nursing facility liability laws that modify or limit tort damages. Despite some of these reforms, the long-term care industry overall continues to experience very high general and professional liability costs. Insurance companies have responded to this claims crisis by severely restricting their capacity to write long-term care general and professional liability policies. No assurances can be given that the climate for long-term care general and professional liability insurance will improve in any of the foregoing states or any other states where the facility operators conduct business. Insurance companies may continue to reduce or stop writing general and professional liability policies for assisted living and skilled nursing facilities. Thus, general professional liability insurance coverage may be restricted or very costly, which may adversely affect the facility operators' future operations, cash flows and financial condition, and may have a material adverse effect on the facility operators' ability to meet their obligations to us.

Risk factors related to acquisitions

We are exposed to the risk that our future acquisitions may not prove to be successful. We could encounter unanticipated difficulties and expenditures relating to any acquired properties, including contingent liabilities, and newly acquired properties might require significant management attention that would otherwise be devoted to our ongoing business. If we agree to provide construction funding to an operator and the project is not completed, we may need to take steps to ensure completion of the project or we could lose the property. Moreover, if we issue equity securities or incur additional debt, or both, to finance future acquisitions, it may reduce our per share financial results. These costs may negatively affect our results of operations.

Risk factors related to environmental laws

Under various federal and state laws, owners or operators of real estate may be required to respond to the release of hazardous substances on the property and may be held liable for property damage, personal injuries or penalties that result from environmental contamination. These laws also expose us to the possibility that we may become liable to reimburse the government for damages and costs it incurs in connection with the contamination. Generally, such liability attaches to a person based on the person's relationship to the property. Our tenants or borrowers are primarily responsible for the condition of the property and since we are a passive landlord, we do not "participate in the management" of any property in which we have an interest. Moreover, we review environmental site assessments of the properties that we own or encumber prior to taking an interest in them. Those assessments are designed to meet the "all appropriate inquiry" standard, which qualifies us for the innocent purchaser defense if environmental liabilities arise. Based upon such assessments, we do not believe that any of our properties are subject to material environmental contamination. However, environmental liabilities may be present in our properties and we may incur costs to remediate contamination, which could have a material adverse effect on our business or financial condition.

Risk factors related to reinvestment of sale proceeds

From time to time, we will have cash available from (1) the proceeds of sales of our securities, (2) principal payments on our loans receivable and (3) the sale of properties, including non-elective dispositions, under the terms of master leases or similar financial support arrangements. We must re-invest these proceeds, on a timely basis, in health care investments or in qualified short-term investments. We compete for real estate investments with a broad variety of potential investors. This competition for attractive investments may negatively affect our ability to make timely investments on terms acceptable to us. Delays in acquiring properties may negatively impact revenues and perhaps our ability to make distributions to stockholders.

Risk factors related to our structure

We are also subject to a number of risks on the corporate level. First, we might fail to qualify or remain qualified as a REIT. We intend to operate as a REIT under the Internal Revenue Code and believe we have and will continue to operate in such a manner. Since REIT qualification requires us to meet a number of complex requirements, it is possible that we may fail to fulfill them, and if we do, our earnings will be reduced by the amount of federal taxes owed. A reduction in our earnings would affect the amount we could distribute to our stockholders. Also, if we were not a REIT, we would not be required to make distributions to stockholders since a non-REIT is not required to pay dividends to stockholders amounting to at least 90% of its annual taxable income. See "Item 1 — Business — Taxation" for a discussion of the provisions of the Internal Revenue Code that apply to us and the effects of non-qualification.

Second, our Second Restated Certificate of Incorporation and Amended and Restated By-Laws contain anti-takeover provisions (staggered board provisions, restrictions on share ownership and transfer, and super majority stockholder approval requirements for business combinations) that could make it more difficult for or even prevent a third party from acquiring us without the approval of our incumbent Board of Directors. Provisions and agreements that inhibit or discourage takeover attempts could reduce the market value of our common stock.

Third, we are dependent on key personnel. Although we have entered into employment agreements with our executive officers, losing any one of them could, at least temporarily, have an adverse impact on our operations. We believe that losing more than one would have a material adverse impact on our business.

Item 7A. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to various market risks, including the potential loss arising from adverse changes in interest rates. We seek to mitigate the effects of fluctuations in interest rates by matching the terms of new investments with new long-term fixed rate borrowings to the extent possible. We may or may not elect to use financial derivative instruments to hedge interest rate exposure. These decisions are principally based on our policy to match our variable rate investments with comparable borrowings, but are also based on the general trend in interest rates at the applicable dates and our perception of the future volatility of interest rates. The following section is presented to provide a discussion of the risks associated with potential fluctuations in interest rates.

We historically borrow on our unsecured lines of credit arrangements to make acquisitions of, loans to, or to construct health care facilities. Then, as market conditions dictate, we will issue equity or long-term fixed rate debt to repay the borrowings under the unsecured lines of credit arrangements.

A change in interest rates will not affect the interest expense associated with our fixed rate debt. Interest rate changes, however, will affect the fair value of our fixed rate debt. A 1% increase in interest rates would result in a decrease in fair value of our senior unsecured notes by approximately \$28,025,000 at December 31, 2004 (\$31,473,000 at December 31, 2003). Changes in the interest rate environment upon maturity of this fixed rate debt could have an effect on our future cash flows and earnings, depending on whether the debt is replaced with other fixed rate debt, variable rate debt, or equity or repaid by the sale of assets.

On May 6, 2004, we entered into two interest rate swap agreements (the "Swaps") for a total notional amount of \$100,000,000 to hedge changes in fair value attributable to changes in the LIBOR swap rate of \$100,000,000 of fixed rate debt with a maturity date of November 15, 2013. The Swaps are treated as fair-value hedges for accounting purposes and we utilize the short-cut method in accordance with Statement of Financial Accounting Standards No. 133, Accounting for Derivative Instruments and Hedging Activities, as amended. The Swaps are with highly rated counterparties in which we receive a fixed rate of 6.0% and pay a variable rate based on six-month LIBOR plus a spread. At December 31, 2004, the Swaps were reported at their fair value as a \$4,206,000 other asset. A 1% increase in interest rates would result in a decrease in fair value of our Swaps by approximately \$7,382,000 at December 31, 2004. We had no interest rate swap agreements outstanding at December 31, 2003.

Our variable rate debt, including our unsecured lines of credit arrangements, is reflected at fair value. At December 31, 2004, we had \$151,000,000 outstanding related to our variable rate debt and assuming no changes in outstanding balances, a 1% increase in interest rates would result in increased annual interest expense of \$1,510,000. At December 31, 2003, we did not have any borrowings outstanding related to our variable rate debt and assuming no changes in outstanding balances, a 1% increase in interest rates would have had no effect on annual interest expense.

We are subject to risks associated with debt financing, including the risk that existing indebtedness may not be refinanced or that the terms of refinancing may not be as favorable as the terms of current indebtedness. The majority of our borrowings were completed under indentures or contractual agreements that limit the amount of indebtedness we may incur. Accordingly, in the event that we are unable to raise additional equity or borrow money because of these limitations, our ability to acquire additional properties may be limited.

Item 8. Financial Statements and Supplementary Data

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Stockholders and Directors Health Care REIT, Inc.

We have audited the accompanying consolidated balance sheets of Health Care REIT, Inc. as of December 31, 2004 and 2003, and the related consolidated statements of income, stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2004. Our audits also included the financial statement schedules listed in Item 15(a)(2) of this Form 10-K. These financial statements and schedules are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedules based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Health Care REIT, Inc. at December 31, 2004 and 2003, and the consolidated results of its operations and its cash flows for each of the three years in the period ended December 31, 2004, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedules, when considered in relation to the basic financial statements taken as a whole, present fairly in all material respects the information set forth therein.

As discussed in Note 9 to the consolidated financial statements, in 2003 the Company adopted the provisions of Financial Accounting Standards Board Statement No. 123, Accounting for Stock-Based Compensation.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of Health Care REIT, Inc.'s internal control over financial reporting as of December 31, 2004, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 11, 2005 expressed an unqualified opinion thereon.

/s/ ERNST & YOUNG LLP

Toledo, Ohio March 11, 2005

HEALTH CARE REIT, INC. CONSOLIDATED BALANCE SHEETS

| | December 31 | |
|---|----------------------|----------------------|
| | 2004 | 2003 |
| | (In thou | ısands) |
| ASSETS | | |
| Real estate investments: | | |
| Real property owned Land | \$ 208,173 | \$ 166,408 |
| Buildings & improvements | 2,176,327 | 1,712,868 |
| Construction in progress | 25,463 | 14,701 |
| 1 5 | 2,409,963 | 1,893,977 |
| Less accumulated depreciation | (219,536) | (152,440) |
| Total real property owned | 2,190,427 | 1,741,537 |
| Loans receivable | _,_, _, _, | -, -, -, -, - |
| Real property loans | 213,067 | 213,480 |
| Subdebt investments | 43,739 | 45,254 |
| | 256,806 | 258,734 |
| Less allowance for losses on loans receivable | (5,261) | (7,825) |
| | <u>251,545</u> | 250,909 |
| Net real estate investments | 2,441,972 | 1,992,446 |
| Other assets: | 2 200 | 2 200 |
| Equity investments | 3,298 | 3,299 |
| Deferred loan expenses | 6,958 19,763 | 10,331 124,496 |
| Receivables and other assets | 77,652 | 52,159 |
| | 107,671 | 190,285 |
| Total assets | \$2,549,643 | \$2,182,731 |
| 2000 | <u> </u> | <u> </u> |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| Liabilities: | | |
| Borrowings under unsecured lines of credit arrangements | \$ 151,000 | \$ 0 |
| Senior unsecured notes | 875,000 160,225 | 865,000 148,184 |
| Accrued expenses and other liabilities | 28,139 | 19,868 |
| Total liabilities | 1,214,364 | 1,033,052 |
| Stockholders' equity: | 1,214,304 | 1,033,032 |
| Preferred stock, \$1.00 par value: | 283,751 | 120,761 |
| Authorized — 25,000,000 shares | | |
| Issued and outstanding — 11,350,045 shares in 2004 and 4,830,444 shares | | |
| in 2003 at liquidation preference | 52,860 | 50,298 |
| Common stock, \$1.00 par value: | 32,000 | 30,296 |
| Issued — 52,960,317 shares in 2004 and 50,376,551 shares in 2003 | | |
| Outstanding — 52,924,601 shares in 2004 and 50,361,505 shares in 2003 | | |
| Capital in excess of par value | 1,139,723 | 1,069,887 |
| Treasury stock | (1,286) | (523) |
| Cumulative net income | 745,817 (884,890) | 660,446 (749,166) |
| Accumulated other comprehensive income | 1 | 1 |
| Other equity | (697) | (2,025) |
| Total stockholders' equity | 1,335,279 | 1,149,679 |
| Total liabilities and stockholders' equity | \$2,549,643 | \$2,182,731 |
| | | |

See accompanying notes

CONSOLIDATED STATEMENTS OF INCOME

| | Year Ended December 31 | | | |
|---|------------------------|-------------|-----------|--|
| | 2004 | 2003 | 2002 | |
| | (In thousan | share data) | | |
| Revenues: | | | | |
| Rental income | \$226,095 | \$172,212 | \$120,993 | |
| Interest income | 22,818 | 20,768 | 26,525 | |
| Transaction fees and other income | 2,432 | 3,759 | 2,802 | |
| Prepayment fees | 50 | | | |
| | 251,395 | 196,739 | 150,320 | |
| Expenses: | = | | *** | |
| Interest expense | 71,994 | 52,811 | 38,190 | |
| Provision for depreciation | 73,036 | 49,349 | 34,907 | |
| General and administrative | 16,585 | 11,483 | 9,665 | |
| Loan expense | 3,393 | 2,921 | 2,373 | |
| Impairment of assets | 314 | 2,792 | 2,298 | |
| Loss on extinguishment of debt | 1 200 | 2.070 | 403 | |
| Provision for loan losses | 1,200 | 2,870 | 1,000 | |
| | 166,522 | 122,226 | 88,836 | |
| Income from continuing operations | 84,873 | 74,513 | 61,484 | |
| Discontinued operations: | | | | |
| Net gain (loss) on sales of properties | (143) | 4,139 | (1,032) | |
| Income from discontinued operations, net | 641 | 4,088 | 7,207 | |
| | 498 | 8,227 | 6,175 | |
| Net income | 85,371 | 82,740 | 67,659 | |
| Preferred stock dividends | 12,737 | 9,218 | 12,468 | |
| Preferred stock redemption charge | | 2,790 | | |
| Net income available to common stockholders | \$ 72,634 | \$ 70,732 | \$ 55,191 | |
| Average number of common shares outstanding: | | | | |
| Basic | 51,544 | 43,572 | 36,702 | |
| Diluted | 52,082 | 44,201 | 37,301 | |
| Earnings per share: | | | | |
| Basic: | | | | |
| Income from continuing operations available to common | | | | |
| stockholders | \$ 1.40 | \$ 1.43 | \$ 1.33 | |
| Discontinued operations, net | <u> </u> | 0.19 | 0.17 | |
| Net income available to common stockholders | \$ 1.41 | \$ 1.62 | \$ 1.50 | |
| Diluted: | | | | |
| Income from continuing operations and after preferred stock | | | | |
| dividends | \$ 1.38 | \$ 1.41 | \$ 1.31 | |
| Discontinued operations, net | 0.01 | 0.19 | 0.17 | |
| Net income available to common stockholders | \$ 1.39 | \$ 1.60 | \$ 1.48 | |

$\label{eq:care_reit} \textbf{HEALTH CARE REIT, INC.}$ CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

| | Preferred Stock | Common Stock | Capital in Excess of Par Value | Treasury Stock | Cumulative Net Income | Cumulative Dividends | Accumulated Other Comprehensive Income | Other Equity | Total |
|---|---------------------------------|-------------------------|---|-------------------|-----------------------------|---|---|--------------------|---|
| | | | 1 11 1 11 11 | | | per share data) | | 2242117 | |
| Balances at January 1, 2002 | \$150,000 | \$32,740 | \$ 608,942 | \$ 0 | \$512,837 67,659 | \$(540,946) | \$(923) (66) | \$(4,780) | \$ 757,870 67,659 (66) |
| Foreign currency translation adjustment | | | | | | | 819 | | 819 |
| Total comprehensive income | | | | | | | | | 68,412 |
| dividend reinvestment and stock incentive plans, net of forfeitures | (22,500) | 1,182 5,286 878 | 25,373 134,901 21,622 | | | | | (208) 1,555 | 26,347 1,555 140,187 0 |
| Common stock-\$2.34 per share | | | | | | (84,671) (6,656) (5,812) | | | (84,671) (6,656) (5,812) |
| Balances at December 31, 2002 | 127,500 | 40,086 | 790,838 | 0 | 580,496 | (638,085) | (170) | (3,433) | 897,232 |
| Net income | | | | | 82,740 | | | | 82,740 |
| Other comprehensive income: Unrealized loss on equity investments Foreign currency translation adjustment | | | | | | | (11) 182 | | (11) 182 |
| Total comprehensive income | | | | | | | | | 82,911 |
| Proceeds from issuance of common stock from dividend reinvestment and stock incentive plans, net of forfeitures Restricted stock amortization Option compensation expense Proceeds from issuance of preferred stock Redemption of preferred stock Proceeds from sale of common stock Conversion of preferred stock Cash dividends: | 126,500 (75,000) (58,239) | 2,725 5,263 2,224 | 75,649 (3,150) 2,790 147,745 56,015 | (523) | (2,790) | | | 53 1,182 173 | 77,904 1,182 173 123,350 (75,000) 153,008 0 |
| Common stock-\$2.34 per share Preferred stock, Series B-\$2.22 per share Preferred stock, Series C-\$2.25 per share Preferred stock, Series D-\$1.97 per share Preferred stock, Series E-\$1.50 per share | | | | | | (101,863) (3,605) (1,439) (3,784) (390) | | | (101,863) (3,605) (1,439) (3,784) (390) |
| Balances at December 31, 2003 | 120,761 | 50,298 | 1,069,887 | (523) | 660,446 | (749,166) | 1 | (2,025) | 1,149,679 |
| Net income | | | | | 85,371 | | | | 85,371 0 |
| Total comprehensive income | | | | | | | | | 85,371 |
| Proceeds from issuance of common stock from dividend reinvestment and stock incentive plans, net of forfeitures | | 2,194 | 64,087 | (763) | | | | 949 379 | 65,518 949 379 |
| Proceeds from issuance of preferred stock Conversion of preferred stock Cash dividends: | 175,000 (12,010) | 368 | (5,893) 11,642 | | | | | 317 | 169,107 0 |
| Common stock-\$2.385 per share | | | | | | (122,987) (7,875) (933) (3,929) | | | (122,987) (7,875) (933) (3,929) |
| Balances at December 31, 2004 | \$283,751 | \$52,860 | \$1,139,723 | \$(1,286) | \$745,817 | \$(884,890) | \$ 1 | \$ (697) | \$1,335,279 |

See accompanying notes

CONSOLIDATED STATEMENTS OF CASH FLOWS

| | Year Ended December 31 | | |
|---|------------------------|---------------------------------------|-----------|
| | 2004 | 2003 | 2002 |
| | | (In thousands) | |
| Operating activities | | | |
| Net income | \$ 85,371 | \$ 82,740 | \$ 67,659 |
| Adjustments to reconcile net income to net cash provided from | | | |
| operating activities: | 54015 | 52.050 | 40.250 |
| Provision for depreciation | 74,015 | 52,870 | 40,350 |
| Amortization | 4,247 | 3,957 | 3,928 |
| Provision for loan losses | 1,200 | 2,870 | 1,000 |
| Impairment of assets | 314 | 2,792 | 2,298 |
| Transaction fees earned greater than cash received | (12 502) | (14.000) | (1,530) |
| Rental income in excess of cash received | (13,792) | | (9,256) |
| Equity in losses (earnings) of affiliated companies | - 40 | (270) | (15) |
| Loss (gain) on sales of properties | 143 | (4,139) | 1,032 |
| Increase (decrease) in accrued expenses and other liabilities | 4,063 | (679) | 1,320 |
| Decrease (increase) in receivables and other assets | (11,536) | 4,308 | (1,419) |
| Net cash provided from (used in) operating activities | 144,025 | 129,521 | 105,367 |
| Investing activities | | | |
| Investment in real property | (542,547) | (410,413) | (409,706) |
| Investment in loans receivable and subdebt investments | (61,888) | (105,655) | (88,516) |
| Other investments, net of payments | (,, | 4,637 | (228) |
| Principal collected on loans receivable and subdebt investments | 55,473 | 57,081 | 92,970 |
| Proceeds from sales of properties | 37,567 | 65,455 | 52,279 |
| Other | 4,033 | 149 | (229) |
| Net cash provided from (used in) investing activities | (507,362) | (388,746) | (353,430) |
| | (507,502) | (300,740) | (333,430) |
| Financing activities Net increase (decrease) under unsecured lines of credit | | | |
| arrangements | 151,000 | (109,500) | 109,500 |
| Proceeds from issuance of senior unsecured notes and secured debt | 50,708 | 350,000 | 150,000 |
| Principal payments on senior unsecured notes | (40,000) | 330,000 | (47,250) |
| Principal payments on secured debt | (2,514) | (4,891) | (29,383) |
| Net proceeds from the issuance of common stock | 66,281 | 231,435 | 166,534 |
| Net proceeds from the issuance of preferred stock | 169,107 | 96,850 | 100,551 |
| Redemption of preferred stock | 105,107 | (75,000) | |
| Decrease (increase) in deferred loan expense | (254) | (3,642) | (4,475) |
| Cash distributions to stockholders | (135,724) | (111,081) | (97,139) |
| | | · · · · · · · · · · · · · · · · · · · | |
| Net cash provided from (used in) financing activities | 258,604 | 374,171 | 247,787 |
| Increase (decrease) in cash and cash equivalents | (104,733) | 114,946 | (276) |
| Cash and cash equivalents at beginning of year | <u>124,496</u> | 9,550 | 9,826 |
| Cash and cash equivalents at end of year | \$ 19,763 | <u>\$ 124,496</u> | \$ 9,550 |
| Supplemental cash flow information-interest paid | \$ 73,308 | \$ 50,698 | \$ 39,466 |

See accompanying notes

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Accounting Policies and Related Matters

Industry

We are a self-administered, equity real estate investment trust that invests primarily in long-term care facilities, which include skilled nursing and assisted living facilities. We also invest in specialty care facilities.

Principles of Consolidation

The consolidated financial statements include the accounts of the Company and our wholly owned subsidiaries after the elimination of all significant intercompany accounts and transactions.

Use of Estimates

The preparation of the financial statements in conformity with U.S. generally accepted accounting principles requires us to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Cash and Cash Equivalents

Cash and cash equivalents consist of all highly liquid investments with an original maturity of three months or less.

Loans Receivable

Loans receivable consist of mortgage loans, construction loans, working capital loans and subdebt investments. Interest income on loans is recognized as earned based upon the principal amount outstanding subject to an evaluation of collectibility risks. The mortgage loans are primarily collateralized by a first or second mortgage lien or leasehold mortgage on or assignment of partnership interest in the related facilities. Working capital loans are loans made to operators of facilities and are typically either secured and/or guaranteed. Subdebt investments represent debt instruments to operators of facilities that have been financed by us. These obligations are generally secured by the operator's leasehold rights and corporate guaranties.

Real Property Owned

The cost of our real property is allocated to land, buildings, improvements and intangibles in accordance with Statement of Financial Accounting Standards No. 141, Business Combinations. The allocation of the acquisition costs of properties is based on appraisals commissioned from independent real estate appraisal firms. Substantially all of the properties owned by us are leased under operating leases and are recorded at cost. These properties are depreciated on a straight-line basis over their estimated useful lives which range from 15 to 40 years for buildings and five to 15 years for improvements. The net book value of long-lived assets is reviewed quarterly on a property by property basis to determine if facts and circumstances suggest that the assets may be impaired or that the depreciable life may need to be changed. We consider external factors relating to each asset. If these external factors and the projected undiscounted cash flows of the asset over the remaining depreciation period indicate that the asset will not be recoverable, the carrying value will be adjusted to the estimated fair market value. The leases generally extend for a minimum seven-year period and provide for payment of all taxes, insurance and maintenance by the tenants. Prior to June 2004, our standard lease structure contained fixed annual rental escalators, which are generally recognized on a straight-line basis over the minimum lease period subject to an evaluation of collectibility risks. This income is greater than the amount of cash received during the first half of the lease term. Beginning in June 2004, our new standard lease structure contains annual rental escalators that are contingent upon changes in the Consumer Price Index and/or changes in the gross operating revenues of the property. These escalators are not fixed, so no straightline rent is recorded; however, rental income is recorded based on the contractual cash rental payments due for

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

the period. We recognized \$922,500 of contingent rental income for the year ended December 31, 2004. We did not recognize any contingent rental income for the years ended December 31, 2002 or 2003.

Capitalization of Construction Period Interest

We capitalize interest costs associated with funds used to finance the construction of properties owned directly by us. The amount capitalized is based upon the balance outstanding during the construction period using the rate of interest which approximates our cost of financing.

We capitalized interest costs of \$875,000, \$1,535,000, and \$170,000, during 2004, 2003 and 2002, respectively, related to construction of real property owned by us. Our interest expense reflected in the consolidated statements of income has been reduced by the amounts capitalized.

Deferred Loan Expenses

Deferred loan expenses are costs incurred by us in connection with the issuance and amendments of short-term and long-term debt. We amortize these costs over the term of the debt using the straight-line method, which approximates the interest yield method.

Allowance for Loan Losses

The allowance for loan losses is maintained at a level believed adequate to absorb potential losses in our loans receivable. The determination of the allowance is based on a quarterly evaluation of these loans, including general economic conditions and estimated collectibility of loan payments. We evaluate the collectibility of our loans receivable based on a combination of factors, including, but not limited to, delinquency status, historical loan charge-offs, financial strength of the borrower and guarantors and value of the underlying property. If such factors indicate that there is greater risk of loan charge-offs, additional allowances or placement on non-accrual status may be required. A loan is impaired when, based on current information and events, it is probable that we will be unable to collect all amounts due as scheduled according to the contractual terms of the original loan agreement. Consistent with this definition, all loans on non-accrual are deemed impaired. At December 31, 2004, we had loans with outstanding balances of \$35,918,000 on non-accrual status (\$30,523,000 at December 31, 2003). To the extent circumstances improve and the risk of collectibility is diminished, we will return these loans to full accrual status. While a loan is on non-accrual status, any cash receipts are applied against the outstanding balance.

Equity Investments

We had an investment in Atlantic Healthcare Finance L.P., a property group that specializes in the financing, through sale and leaseback transactions, of nursing and care homes located in the United Kingdom. This investment was accounted for using the equity method of accounting because we had the ability to exercise significant influence, but not control, over the investee due to our 31% ownership interest. In October 2003, we sold our investment in Atlantic Healthcare Finance L.P. generating a net gain of \$902,000.

Other equity investments, which consist of investments in private and public companies for which we do not have the ability to exercise influence, are accounted for under the cost method. Under the cost method of accounting, investments in private companies are carried at cost and are adjusted only for other-than-temporary declines in fair value, distributions of earnings and additional investments. For investments in public companies that have readily determinable fair market values, we classify our equity investments as available-for-sale and, accordingly, record these investments at their fair market values with unrealized gains and losses included in accumulated other comprehensive income, a separate component of stockholders' equity. These investments represent a minimal ownership interest in these companies.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Foreign Currency Translation

For fiscal years 2002 and 2003, the functional currency of our investment in Atlantic Healthcare Finance L.P. was the local currency. The income and expenses of the entity were translated into U.S. dollars using the average exchange rates for the reporting period to derive our equity earnings. Translation adjustments were recorded in accumulated other comprehensive income, a separate component of stockholders' equity. As noted above, we sold this investment in October 2003.

Transaction Fees

Transaction fees are earned by us for our agreement to provide direct and standby financing to, and credit enhancement for, owners and operators of health care facilities. We amortize transaction fees over the initial fixed term of the lease, the loan or the construction period related to such investments.

Accumulated Other Comprehensive Income

Accumulated other comprehensive income includes unrealized gains or losses on our equity investments and foreign currency translation adjustments. Accumulated unrealized gains and losses totaled \$1,000, \$1,000 and \$12,000 at December 31, 2004, 2003 and 2002, respectively. Due to the sale of our investment in Atlantic Healthcare Finance L.P. in October 2003, accumulated foreign currency translation adjustments totaled \$0, \$0 and (\$182,000) at December 31, 2004, 2003 and 2002, respectively. These items are included as components of stockholders' equity.

Fair Value of Derivative Instruments

We are exposed to various market risks, including the potential loss arising from adverse changes in interest rates. We may or may not elect to use financial derivative instruments to hedge interest rate exposure. These decisions are principally based on our policy to match our variable rate investments with comparable borrowings, but are also based on the general trend in interest rates at the applicable dates and our perception of the future volatility of interest rates.

In June 2000, the FASB issued Statement No. 138, Accounting for Certain Derivative Instruments and Certain Hedging Activities, which amends Statement No. 133, Accounting for Derivative Instruments and Hedging Activities. Statement No. 133, as amended, requires companies to record derivatives at fair market value on the balance sheet as assets or liabilities.

On May 6, 2004, we entered into two interest rate swap agreements (the "Swaps") for a total notional amount of \$100,000,000 to hedge changes in fair value attributable to changes in the LIBOR swap rate of \$100,000,000 of fixed rate debt with a maturity date of November 15, 2013. The Swaps are treated as fair-value hedges for accounting purposes and we utilize the short-cut method in accordance with Statement No. 133, as amended. The Swaps are with highly rated counterparties in which we receive a fixed rate of 6.0% and pay a variable rate based on six-month LIBOR plus a spread. At December 31, 2004, the Swaps were reported at their fair value as a \$4,206,000 other asset. For the year ended December 31, 2004, we generated \$1,770,000 of savings related to the Swaps that was recorded as a reduction in interest expense. We had no interest rate swap agreements outstanding at December 31, 2003 or 2002.

The valuation of derivative instruments requires us to make estimates and judgments that affect the fair value of the instruments. Fair values for our derivatives are estimated by a third party consultant, which utilizes pricing models that consider forward yield curves and discount rates. Such amounts and the recognition of such amounts are subject to significant estimates which may change in the future.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Net Income Per Share

Basic earnings per share is computed by dividing net income available to common stockholders by the weighted-average number of shares outstanding for the period adjusted for non-vested shares of restricted stock. The computation of diluted earnings per share is similar to basic earnings per share, except that the number of shares is increased to include the number of additional common shares that would have been outstanding if the potentially dilutive common shares had been issued.

Federal Income Tax

No provision has been made for federal income taxes since we have elected to be treated as a real estate investment trust under the applicable provisions of the Internal Revenue Code, and we believe that we have met the requirements for qualification as such for each taxable year. See Note 11.

New Accounting Standards

In January 2003, the FASB issued Interpretation No. 46, Consolidation of Variable Interest Entities, an interpretation of Accounting Research Bulletin No. 51 (the "Interpretation"). The Interpretation requires the consolidation of variable interest entities in which an enterprise absorbs a majority of the entity's expected losses, receives a majority of the entity's expected residual returns, or both, as a result of ownership, contractual or other financial interests in the entity. Previously, entities were generally consolidated by an enterprise that had a controlling financial interest through ownership of a majority voting interest in the entity. We have performed a quantitative analysis for certain variable interests in our operators and determined that none of the operators' businesses are variable interest entities because the fair value of the equity of these businesses exceeds the expected losses as calculated. In addition to our quantitative analysis, our evaluation also included an analysis of aspects of our operators' businesses, such as involvement in the day to day decision making of the operators' businesses, ownership or voting rights in any of these businesses and participation in the profits or losses of such businesses, to further determine the absence of a controlling financial interest in the context of the Interpretation.

We adopted the fair value-based method of accounting for share-based payments effective January 1, 2003 using the prospective method described in FASB Statement No. 148, Accounting for Stock-Based Compensation — Transition and Disclosure. Currently, we use the Black-Scholes-Merton option pricing model to estimate the value of stock option grants and expect to continue to use this acceptable option valuation model upon the required adoption of Statement 123(R) on July 1, 2005. Because Statement 123(R) must be applied not only to new awards but to previously granted awards that are not fully vested on the effective date of Statement 123(R), and because we adopted Statement 123 using the prospective transition method (which applied only to awards granted, modified or settled after the adoption date of Statement 123), compensation cost for some previously granted awards that were not recognized under Statement 123 will be recognized under Statement 123(R). However, had we adopted Statement 123(R) in prior periods, the impact of that standard would have approximated the impact of Statement 123 as described in the disclosure of pro forma net income and earnings per share in Note 9. We do not expect the adoption of Statement 123(R) to have a material impact on the consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

2. Loans Receivable

The following is a summary of loans receivable (in thousands):

| | December 31 | |
|-----------------------------------|------------------|-----------|
| | 2004 | 2003 |
| Mortgage loans | \$155,266 | \$163,869 |
| Mortgage loans to related parties | | 270 |
| Construction loans | 720 | 164 |
| Working capital loans | 57,081 | 49,177 |
| Subdebt investments | 43,739 | 45,254 |
| Totals | <u>\$256,806</u> | \$258,734 |

Loans to related parties (an entity whose ownership includes one Company director) included above are at rates comparable to other third-party borrowers equal to or greater than our net interest cost on borrowings to support such loans. The amount of interest income and commitment fees from related parties amounted to \$682,000, \$36,000, and \$59,000 for 2004, 2003 and 2002, respectively.

The following is a summary of mortgage loans at December 31, 2004:

| Final Payment Due | Number of Loans | Payment Terms | Principal Amount at Inception | Carrying Amount |
|-------------------------|-----------------------|--|-------------------------------------|--------------------|
| | | | (In tho | usan d s) |
| 2005 | 5 | Monthly payments from \$1,268 to \$212,425, including interest from 10.50% to 15.21% | \$ 8,508 | \$ 7,583 |
| 2006 | 9 | Monthly payments from \$406 to \$209,479, including interest from 1.98% to 15.21% | 27,195 | 31,563 |
| 2007 | 5 | Monthly payments from \$6,058 to \$80,100, including interest from 7.27% to 14.06% | 29,336 | 22,930 |
| 2008 | 3 | Monthly payments from \$4,282 to \$111,233, including interest from 7.10% to 13.00% | 26,010 | 26,340 |
| 2009 | 8 | Monthly payments from \$15,672 to \$40,536, including interest from 6.97% to 11.15% | 23,851 | 25,137 |
| 2012 | 1 | Monthly payments of \$124,934, including interest of 11.05% | 12,700 | 12,668 |
| 2013 | 1 | Monthly payments of \$30,793, including interest of 12.42% | 185 | 2,975 |
| 2015 | 1 | Monthly payments of \$2,824, including interest of 12.17% | 154 | 278 |
| 2016 | 2 | Monthly payments from \$7,180 to \$28,630, including interest of 10.25% | 4,045 | 4,192 |
| 2017 | 1 | Monthly payments of \$31,622, including interest of 8.11% | 907 | 4,679 |
| 2018 | 2 | Monthly payments of \$52,700 to \$56,182, including interest from 5.75% to 10.90% | 18,000 | 16,921 |
| | | Totals | \$150,891 | <u>\$155,266</u> |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

'3. Real Property Owned

The following table summarizes certain information about our real property owned as of December 31, 2004 (dollars in thousands):

| , | Number of Facilities | Land | Building & Improvements | Total Investment | Accumulated Depreciation |
|-----------------------------|----------------------|----------|-------------------------|---------------------|--------------------------|
| Assisted Living Facilities: | | | | | |
| Arizona | 6 | \$ 3,685 | \$ 43,409 | \$ 47,094 | \$ 4,393 |
| California | 9 | 8,950 | 56,323 | 65,273 | 4,702 |
| Colorado | 1 | 940 | 3,721 | 4,661 | 290 |
| Connecticut | 6 | 8,690 | 46,565 | 55,255 | 5,302 |
| Delaware | 1 | 560 | 21,220 | 21,780 | 138 |
| Florida | 21 | 11,173 | 113,542 | 124,715 | 18,083 |
| Georgia | 5 | 4,336 | 28,446 | 32,782 | 6,302 |
| Idaho | 4 | 1,675 | 29,615 | 31,290 | 1,361 |
| Illinois | 1 | 670 | 6,780 | 7,450 | 551 |
| Indiana | 14 | 3,101 | 67,805 | 70,906 | 12,455 |
| Kansas | 1 | 600 | 10,590 | 11,190 | 70 |
| Kentucky | 1 | 490 | 7,610 | 8,100 | 307 |
| Louisiana | 1 | 1,100 | 10,161 | 11,261 | 2,496 |
| Maryland | 7 | 5,330 | 62,438 | 67,768 | 10,698 |
| Massachusetts | 7 | 8,320 | 73,361 | 81,681 | 2,935 |
| Mississippi | 2 | 1,080 | 13,470 | 14,550 | 736 |
| Montana | 2 | 910 | 7,282 | 8,192 | 1,003 |
| Nevada | 4 | 2,964 | 35,957 | 38,921 | 5,048 |
| New Jersey | 3 | 2,040 | 16,841 | 18,881 | 2,842 |
| New York | 3 | 2,390 | 22,482 | 24,872 | 1,309 |
| North Carolina | 42 | 18,133 | 193,081 | 211,214 | 14,178 |
| Ohio | 9 | 4,504 | 40,349 | 44,853 | 5,182 |
| Oklahoma | 16 | 1,928 | 24,346 | 26,274 | 5,755 |
| Oregon | 4 | 1,767 | 16,249 | 18,016 | 1,883 |
| Pennsylvania | 1 | 484 | 4,663 | 5,147 | 769 |
| South Carolina | 9 | 5,282 | 42,699 | 47,981 | 3,354 |
| Tennessee | 6 | 2,376 | 17,397 | 19,773 | 2,485 |
| Texas | 23 | 11,586 | 98,866 | 110,452 | 12,046 |
| Utah | 2 | 1,420 | 12,842 | 14,262 | 710 |
| Virginia | 5 | 2,624 | 28,035 | 30,659 | 1,869 |
| Washington | 7 | 5,770 | 29,066 | 34,836 | 1,620 |
| Wisconsin | 1 | 420 | 4,006 | 4,426 | 315 |
| Construction in progress | 2 | | - | 25,463 | |
| | 226 | 125,298 | 1,189,217 | 1,339,978 | 131,187 |

HEALTH CARE REIT, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

| | Number of Facilities | Land | Building & Improvements | Total Investment | Accumulated Depreciation |
|-----------------------------|----------------------|-----------|-------------------------|---------------------|--------------------------|
| Skilled Nursing Facilities: | | | | • | |
| Alabama | 8 | \$ 3,000 | \$ 41,419 | \$ 44,419 | \$ 1,857 |
| Arizona | 1 | 180 | 3,988 | 4,168 | 877 |
| California | 1 | 1,460 | 3,943 | 5,403 | 1,290 |
| Colorado | 1 | 370 | 6,051 | 6,421 | 1,302 |
| Connecticut | 4 | 2,170 | 6,440 | 8,610 | 18 |
| Florida | 34 | 14,422 | 221,692 | 236,114 | 14,880 |
| Georgia | 2 | 2,190 | 9,392 | 11,582 | 467 |
| Idaho | 3 | 2,010 | 20,662 | 22,672 | 4,116 |
| Illinois | 4 | 1,110 | 24,700 | 25,810 | 3,949 |
| Indiana | 2 | 251 | 4,449 | 4,700 | 15 |
| Kentucky | 3 | 1,160 | 15,787 | 16,947 | 1,199 |
| Maryland | 1 | 390 | 4,010 | 4,400 | 252 |
| Massachusetts | 22 | 19,318 | 178,264 | 197,582 | 15,626 |
| Mississippi | 11 | 1,625 | 52,651 | 54,276 | 2,530 |
| Missouri | 3 | 1,247 | 23,827 | 25,074 | 2,464 |
| Nevada | 1 | 182 | 1,718 | 1,900 | 477 |
| New Jersey | 1 | 1,850 | 3,050 | 4,900 | 1.0 |
| Ohio | 7 | 5,086 | 85,692 | 90,778 | 6,839 |
| Oklahoma | 1 | 470 | 5,673 | 6,143 | 1,173 |
| Oregon | 1 | 300 | 5,316 | 5,616 | 1,104 |
| Pennsylvania | 3 | 869 | 15,224 | 16,093 | 3,904 |
| Tennessee | 21 | 8,250 | 117,584 | 125,834 | 8,181 |
| Texas | 4 | 2,000 | 26,125 | 28,125 | 1,729 |
| Virginia | 2 | 1,891 | 7,312 | 9,203 | 515 |
| | 141 | 71,801 | 884,969 | 956,770 | 74,774 |
| Specialty Care Facilities: | | | | | |
| Florida | 1 | 979 | | 979 | |
| Illinois | 1 | 3,650 | 14,496 | 18,146 | 1,138 |
| Massachusetts | 3 | 3,425 | 60,200 | 63,625 | 10,841 |
| Ohio | _1 | 3,020 | 27,445 | 30,465 | 1,596 |
| | 6 | 11,074 | 102,141 | 113,215 | 13,575 |
| Total Real Property Owned | <u>373</u> | \$208,173 | \$2,176,327 | \$2,409,963 | <u>\$219,536</u> |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

At December 31, 2004, future minimum lease payments receivable under operating leases are as follows (in thousands):

| 2005 | \$ 237,182 |
|------------|-------------|
| 2006 | 245,618 |
| 2007 | 252,440 |
| 2008 | 258,788 |
| 2009 | 257,484 |
| Thereafter | 2,138,683 |
| Totals | \$3,390,195 |

We purchased \$8,500,000, \$12,433,000 and \$33,972,000 of real property that had previously been financed by the Company with loans in 2004, 2003 and 2002, respectively. We converted \$36,794,000 of completed construction projects into operating lease properties in 2003. We acquired properties which included the assumption of mortgages totaling \$14,555,000, \$101,243,000 and \$2,248,000 in 2004, 2003 and 2002, respectively. These non-cash activities are appropriately not reflected in the accompanying statements of cash flows.

During the year ended December 31, 2004, it was determined that the projected undiscounted cash flows from a property did not exceed its related net book value and an impairment charge of \$314,000 was recorded to reduce the property to its estimated fair market value. The estimated fair market value was determined by an offer to purchase received from a third party. During the year ended December 31, 2003, it was determined that the projected undiscounted cash flows from a property did not exceed its related net book value and an impairment charge of \$2,792,000 was recorded to reduce the property to its estimated fair market value. The estimated fair market value of the property was determined by an independent appraisal. During the year ended December 31, 2002, it was determined that the projected undiscounted cash flows from three properties did not exceed their related net book values and impairment charges of \$2,298,000 were recorded to reduce the properties to their estimated fair market values. The estimated fair market values of the properties were determined by offers to purchase received from third parties or estimated net sales proceeds.

4. Concentration of Risk

As of December 31, 2004, long-term care facilities, which include skilled nursing and assisted living facilities, comprised 93% (92% at December 31, 2003) of our real estate investments and were located in 35 states. Investments in assisted living facilities comprised 54% (60% at December 31, 2003) of our real estate investments. The following table summarizes certain information about our operator concentration as of December 31, 2004 (dollars in thousands):

| | Number of Facilities | Total Investment (1) | Percent of Investment(2) |
|--------------------------------|-------------------------|-------------------------|--------------------------|
| Concentration by investment: | | | |
| Emeritus Corporation | 48 | \$ 361,367 | 15% |
| Southern Assisted Living, Inc. | 43 | 200,750 | 8% |
| Commonwealth Communities L.L.C | 13 | 196,560 | 8% |
| Delta Health Group, Inc. | 25 | 178,221 | 7% |
| Home Quality Management, Inc | 32 | 176,081 | 7% |
| Remaining operators (45) | <u>233</u> | 1,339,899 | 55% |
| Totals | <u>394</u> | \$2,452,878 | _100% |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

| | Number of Facilities | Total Revenues (3) | Percent of Revenue (4) |
|------------------------------------|-------------------------|-----------------------|------------------------|
| Concentration by revenue: | | | |
| Commonwealth Communities L.L.C. | 13 | \$ 26,910 | 11% |
| Emeritus Corporation | 48 | 26,904 | 11% |
| Southern Assisted Living, Inc. | 43 | 26,087 | 10% |
| Home Quality Management, Inc. | 32 | 21,165 | 8% |
| Life Care Centers of America, Inc. | 16 | 14,927 | 6% |
| Remaining operators (45) | 242 | 137,584 | _54% |
| Totals | <u>394</u> | <u>\$253,577</u> | 100% |

⁽¹⁾ Investments include real estate investments and credit enhancements which amounted to \$2,447,233,000 and \$5,645,000, respectively.

5. Allowance for Loan Losses

The following is a summary of the allowance for loan losses (in thousands):

| | Уеаг Е | iber 31 | |
|------------------------------|-----------------|----------------|----------|
| | 2004 | 2003 | 2002 |
| Balance at beginning of year | \$ 7,825 | \$4,955 | \$ 6,861 |
| Provision for loan losses | 1,200 | 2,870 | 1,000 |
| Charge-offs | (3,764) | | (2,906) |
| Balance at end of year | <u>\$ 5,261</u> | <u>\$7,825</u> | \$ 4,955 |

The following is a summary of our loan impairments (in thousands):

| | Year Ended December 31 | | | |
|--|------------------------|----------|----------|--|
| | 2004 | 2003 | 2002 | |
| Balance of impaired loans at year end | \$35,918 | \$30,523 | \$15,311 | |
| Allowance for loan losses | 5,261 | 7,825 | 4,955 | |
| Balance of impaired loans not reserved | 30,657 | 22,698 | 10,356 | |
| Average impaired loans for the year | 33,221 | 22,917 | 16,950 | |

6. Borrowings Under Lines of Credit Arrangements and Related Items

We have an unsecured credit arrangement with a consortium of eight banks providing for a revolving line of credit ("revolving credit") in the amount of \$310,000,000, which expires on May 15, 2006. The agreement specifies that borrowings under the revolving credit are subject to interest payable in periods no longer than three months at either the agent bank's prime rate of interest or 1.3% over LIBOR interest rate, at our option (3.7375% at December 31, 2004). In addition, we pay a commitment fee based on an annual rate of 0.325% and an annual agent's fee of \$50,000. Principal is due upon expiration of the agreement. We have another

⁽²⁾ Investments with top five operators comprised 46% of total investments at December 31, 2003.

⁽³⁾ Revenues include gross revenues and revenues from discontinued operations for the year ended December 31, 2004.

⁽⁴⁾ Revenues from top five operators were 41% and 43% for the years ended December 31, 2003 and 2002, respectively.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

unsecured line of credit arrangement with a consortium of three banks for a total of \$30,000,000, which expires May 31, 2005. Borrowings under this line of credit are subject to interest at either the lead bank's prime rate of interest or 2.00% over LIBOR interest rate, at our option (5.25% at December 31, 2004) and are due on demand.

The following information relates to aggregate borrowings under the unsecured lines of credit arrangements (in thousands, except percentages):

| | Year Ended December 31 | | | | |
|--|------------------------|---------|-----------|--|--|
| | 2004 | 2003 | 2002 | | |
| Balance outstanding at December 31 | \$151,000 | \$ 0 | \$109,500 | | |
| Maximum amount outstanding at any month end | 159,000 | 156,900 | 130,000 | | |
| Average amount outstanding (total of daily principal balances divided by days in year) | 54,770 | 61,677 | 69,180 | | |
| Weighted average interest rate (actual interest expense divided by average borrowings outstanding) | 5.32% | 4.65% | 4.58% | | |

7. Senior Unsecured Notes and Secured Debt

We have \$875,000,000 of senior unsecured notes with annual interest rates ranging from 6.00% to 8.17%.

We have 32 mortgage loans totaling \$160,225,000, collateralized by health care facilities with annual interest rates ranging from 5.50% to 12.00%. The carrying values of the health care properties securing the mortgage loans totaled \$233,591,000 at December 31, 2004.

Our debt agreements contain various covenants, restrictions and events of default. Among other things, these provisions require us to maintain certain financial ratios and minimum net worth and impose certain limits on our ability to incur indebtedness, create liens and make investments or acquisitions.

At December 31, 2004, the annual principal payments on these long-term obligations are as follows (in thousands):

| | Senior Unsecured Notes | Mortgage Loans | Totals |
|------------|---------------------------|-------------------|-------------|
| 2005 | \$ 0 | \$ 6,276 | \$ 6,276 |
| 2006 | 50,000 | 2,977 | 52,977 |
| 2007 | 175,000 | 15,004 | 190,004 |
| 2008 | 100,000 | 10,194 | 110,194 |
| 2009 | | 13,278 | 13,278 |
| 2010 | | 9,313 | 9,313 |
| 2011 | | 21,149 | 21,149 |
| Thereafter | 550,000 | 82,034 | 632,034 |
| Totals | \$875,000 | <u>\$160,225</u> | \$1,035,225 |

8. Stock Incentive Plans

Our 1995 Stock Incentive Plan authorizes up to 3,768,000 shares of common stock to be issued at the discretion of the Board of Directors. The 1995 Plan replaced the 1985 Incentive Stock Option Plan. The options granted under the 1985 Plan continue to vest through 2005 and expire ten years from the date of grant. Our officers and key salaried employees are eligible to participate in the 1995 Plan. The 1995 Plan allows for the issuance of, among other things, stock options, restricted stock grants and dividend equivalent rights.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

There were no dividend equivalent rights outstanding under the 1995 Plan for 2003 or 2002. In addition, we have a Stock Plan for Non-Employee Directors, which authorizes up to 480,000 shares to be issued.

The following summarizes the activity in the plans for the years ended December 31 (shares in thousands):

| | Year Ended December 31 | | | | | |
|--|------------------------|------------------------------|------------------------|------------------------------|------------------|------------------------------|
| | 20 | 04 | 20 | 03 | 2002 | |
| Stock Options | Number of Shares | Average Exercise Price | Number of Shares | Average Exercise Price | Number of Shares | Average Exercise Price |
| Options at beginning of year | 1,503 | \$23.15 | 1,606 | \$21.99 | 2,387 | \$21.23 |
| Options granted | 112 | 36.92 | 340 | 25.82 | 40 | 27.17 |
| Options exercised | (600) | 22.83 | (420) | 20.95 | (821) | 20.54 |
| Options terminated | | | (23) | 22.35 | | |
| Options at end of year | <u>1,015</u> | \$24.86 | 1,503 | \$23.15 | 1,606 | <u>\$21.99</u> |
| Options exercisable at end of year | 639 | \$23.54 | 817 | \$22.69 | 838 | \$21.98 |
| Weighted average fair value of options granted during the year | | \$12.09 | | \$ 1.74 | | \$ 2.10 |

Vesting periods for options and restricted shares range from six months for directors to five years for officers and key salaried employees. Options expire ten years from the date of grant. We granted 112,000, 110,000, and 8,000 restricted shares during 2004, 2003 and 2002, respectively, including 10,000, 12,000, and 8,000 shares for directors in 2004, 2003 and 2002, respectively. Expense, which is recognized as the shares vest based on the market value at the date of the award, totaled \$2,887,000, \$2,157,000 and \$1,555,000, in 2004, 2003 and 2002, respectively.

The following table summarizes information about stock options outstanding at December 31, 2004 (shares in thousands):

| | Options Outstanding | | | Options Ex | kercisable |
|--|-----------------------|---------------------------------------|---|-----------------------|--|
| Range of Per Share Exercise Prices | Number Outstanding | Weighted Average Exercise Price | Weighted Average Remaining Contract Life | Number Exercisable | Weighted Average Exercise Price |
| \$16-\$20 | 226 | \$17.70 | 5.8 | 197 | \$17.84 |
| \$20-\$25 | 324 | 24.39 | 6.7 | 206 | 24.38 |
| \$25-\$30 | 353 | 26.04 | 8.3 | 206 | 26.19 |
| \$30-\$40 | 112 | 36.92 | <u>10.0</u> | 30 | 36.71 |
| Totals | 1,015 | <u>\$24.86</u> | 7.4 | <u>639</u> | \$23.54 |

9. Other Equity

Other equity consists of the following (in thousands):

| | December 31 | | | | | |
|---|-------------|------------------|------------|--------|--------------|------|
| | | 2004 2003 | | | 2002 | |
| Accumulated compensation expense related to stock options | \$ | 552 | \$ | 173 | \$ | 0 |
| Unamortized restricted stock | (1,249) | | (2,198) | | (3,433) | |
| Totals | <u>\$</u> | <u>(697</u>) | <u>\$(</u> | 2,025) | <u>\$(3,</u> | 433) |

D. 21

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Unamortized restricted stock represents the unamortized value of restricted stock granted to employees and directors prior to January 1, 2003. Expense related to these grants, which is recognized as the shares vest based on the market value at the date of the award, totaled \$949,000, \$1,182,000 and \$1,555,000 for the years ended December 31, 2004, 2003 and 2002, respectively.

In December 2002, the Financial Accounting Standards Board issued Statement No. 148, Accounting for Stock-Based Compensation — Transition and Disclosure, which we are required to adopt for fiscal years beginning after December 15, 2002, with transition provisions for certain matters. Statement 148 amends FASB Statement No. 123, Accounting for Stock-Based Compensation, to provide alternative methods of transition for a voluntary change to the fair value-based method of accounting for stock-based employee compensation. In addition, Statement 148 amends the disclosure requirements of Statement 123 to require prominent disclosures in both annual and interim financial statements about the method of accounting for stock-based employee compensation and the effect of the method used on reported results. Effective January 1, 2003, we commenced recognizing compensation expense in accordance with Statement 123 on a prospective basis. Accumulated compensation expense related to stock options represents the amount of amortized compensation costs related to stock options awarded to employees and directors subsequent to January 1, 2003.

The following table illustrates the effect on net income available to common stockholders if we had applied the fair value recognition provisions of Statement 123 to stock-based compensation for options granted since 1995 but prior to adoption at January 1, 2003 (in thousands, except per share data):

| | Year Ended December 31 | | | | 1 | |
|--|------------------------|-------|---------------------|-------|------------|-------|
| | | 2004 | | 2003 | | 2002 |
| Numerator: | | | | | | |
| Net income available to common stockholders — as reported | \$7 | 2,634 | \$7 | 0,732 | \$5 | 5,191 |
| Deduct: Additional stock-based employee compensation expense determined under fair value based method for all awards | | 274 | | 405 | | 539 |
| Net income available to common stockholders — pro forma | \$7 | 2,360 | \$7 | 0,327 | <u>\$5</u> | 4,652 |
| Denominator: | | | | | | |
| Basic weighted average shares — as reported and pro forma | 5 | 1,544 | 4 | 3,572 | 3 | 6,702 |
| Effect of dilutive securities: | | | | | | |
| Employee stock options — pro forma | | 365 | | 388 | | 394 |
| Non-vested restricted shares | | 161 | | 202 | | 162 |
| Dilutive potential common shares | | 526 | | 590 | | 556 |
| Diluted weighted average shares — pro forma | 52,070 | | 52,070 44,16 | | 37,258 | |
| Net income available to common stockholders per share — as reported | | | | | | |
| Basic | \$ | 1.41 | \$ | 1.62 | \$ | 1.50 |
| Diluted | | 1.39 | | 1.60 | | 1.48 |
| Net income available to common stockholders per share — pro forma | | | | | | |
| Basic | \$ | 1.40 | \$ | 1.61 | \$ | 1.49 |
| Diluted | | 1.39 | | 1.59 | | 1.47 |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The fair value of each option grant is estimated on the date of grant using a Black-Scholes-Merton option pricing model with the following weighted-average assumptions:

| | 2004 | 2003 | 2002 |
|--------------------------------|---------|--------|--------|
| Dividend yield(1) | 0.6% | 9.1% | 8.0% |
| Expected volatility | 22.4% | 25.2% | 24.3% |
| Risk-free interest rate | 4.11% | 3.73% | 3.44% |
| Expected life (in years) | 7 | 7 | 7 |
| Weighted-average fair value(1) | \$12.09 | \$1.74 | \$2.10 |

⁽¹⁾ Options granted to employees in 2004 include dividend equivalent rights. These options are assumed to have a dividend yield of 0% for purposes of the Black-Scholes-Merton option pricing model and result in higher fair values than options without dividend equivalent rights.

10. Preferred Stock

In July 2003, we closed a public offering of 4,000,000 shares of 7.875% Series D Cumulative Redeemable Preferred Stock. These shares have a liquidation value of \$25.00 per share. Dividends are payable quarterly in arrears. The preferred stock, which has no stated maturity, may be redeemed by us at a redemption price of \$25.00 per share, plus accrued and unpaid dividends thereon to the redemption date, on or after July 9, 2008. A portion of the proceeds from this offering were used to redeem all 3,000,000 shares of our 8.875% Series B Cumulative Redeemable Preferred Stock on July 15, 2003, at a redemption price of \$25.00 per share plus accrued and unpaid dividends. In accordance with Emerging Issues Task Force Topic D-42, the costs to issue the Series B Preferred Stock were recorded as a non-cash, non-recurring charge of \$2,790,000, or \$0.06 per diluted share, in the third quarter of 2003 to reduce net income available to common stockholders.

In September 2003, we issued 1,060,000 shares of 6% Series E Cumulative Convertible and Redeemable Preferred Stock as partial consideration for an acquisition of assets by the Company, with the shares valued at \$26,500,000 for such purposes. The shares were issued to Southern Assisted Living, Inc. and certain of its stockholders without registration in reliance upon the federal statutory exemption of Section 4(2) of the Securities Act of 1933, as amended. The shares have a liquidation value of \$25.00 per share. Dividends are payable quarterly in arrears. The preferred stock, which has no stated maturity, may be redeemed by us at a redemption price of \$25.00 per share, plus accrued and unpaid dividends thereon to the redemption date, on or after August 15, 2008. The preferred shares are convertible into common stock at a conversion price of \$32.66 per share at any time. During the year ended December 31, 2004, certain holders of our Series E Preferred Stock converted 480,399 shares into 367,724 shares of our common stock, leaving 350,045 of such shares outstanding at December 31, 2004.

In September 2004, we closed a public offering of 7,000,000 shares of 7.625% Series F Cumulative Redeemable Preferred Stock. These shares have a liquidation value of \$25.00 per share. Dividends are payable quarterly in arrears. The preferred stock, which has no stated maturity, may be redeemed by us at a redemption price of \$25.00 per share, plus accrued and unpaid dividends thereon to the redemption date, on or after September 14, 2009.

11. Income Taxes and Distributions

To qualify as a real estate investment trust for federal income tax purposes, 90% of taxable income (including 100% of capital gains) must be distributed to stockholders. Real estate investment trusts that do not distribute a certain amount of current year taxable income in the current year are also subject to a 4% federal excise tax. The principal reasons for the difference between undistributed net income for federal income tax purposes and financial statement purposes are the recognition of straight-line rent for reporting

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

purposes, different useful lives and depreciation methods for real property and the provision for loan losses for reporting purposes versus bad debt expense for tax purposes. Cash distributions paid to common stockholders, for federal income tax purposes, are as follows:

| | Year Ended December 31 | | | |
|-------------------|------------------------|---------|---------|--|
| | 2004 | 2003 | 2002 | |
| Per Share: | | | | |
| Ordinary income | \$1.189 | \$1.365 | \$1.655 | |
| Return of capital | 1.196 | 0.896 | 0.671 | |
| Capital gains | 0.000 | _0.079 | 0.014 | |
| Totals | \$2.385 | \$2.340 | \$2.340 | |

12. Commitments and Contingencies

We have guaranteed the payment of industrial revenue bonds for one assisted living facility, in the event that the present owner defaults upon its obligations. In consideration for this guaranty, we receive and recognize fees annually related to this arrangement. This guaranty expires upon the repayment of the industrial revenue bonds which currently mature in 2009. At December 31, 2004, we were contingently liable for \$3,195,000 under this guaranty.

We have an outstanding letter of credit issued for the benefit of certain insurance companies that provide workers' compensation insurance to one of our tenants. Our obligation under the letter of credit matures in 2009. At December 31, 2004, our obligation under the letter of credit was \$2,450,000.

At December 31, 2004, we had outstanding construction financings of \$26,183,000 (\$25,463,000 for leased properties and \$720,000 for construction loans) and were committed to providing additional financing of approximately \$3,833,000 to complete construction. At December 31, 2004, we had contingent purchase obligations totaling \$82,815,000. These contingent purchase obligations primarily relate to deferred acquisition fundings. Deferred acquisition fundings are contingent upon an operator satisfying certain conditions such as payment coverage and value tests. Amounts due from the tenant are increased to reflect the additional investment in the property.

At December 31, 2004, we had operating lease obligations of \$16,036,000 relating to Company office space, six assisted living facilities and three skilled nursing facilities. We incurred rental expense relating to our Company office space of \$292,000, \$348,000 and \$213,000 for the years ended December 31, 2004, 2003 and 2002, respectively. Regarding the facility leases, we have sublease agreements with certain of our operators that require the operators to reimburse us for our monthly operating lease obligations. At December 31, 2004, aggregate future minimum rentals to be received under these noncancelable subleases totaled \$14,509,000. At December 31, 2004, future minimum lease payments due under operating leases are as follows (in thousands):

| 2005 | \$ 1,778 |
|------------|-----------------|
| 2006 | 1,275 |
| 2007 | 1,066 |
| 2008 | 928 |
| 2009 | 929 |
| Thereafter | _10,060 |
| Totals | <u>\$16,036</u> |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

13. Earnings Per Share

The following table sets forth the computation of basic and diluted earnings per share (in thousands, except per share data):

| | Year Ended December 31 | | | |
|--|------------------------|-----------------|-----------------|--|
| | 2004 | 2003 | 2002 | |
| Numerator for basic and diluted earnings per share — net income available to common stockholders | <u>\$72,634</u> | <u>\$70,732</u> | <u>\$55,191</u> | |
| Denominator for basic earnings per share — weighted average shares | 51,544 | 43,572 | 36,702 | |
| Employee stock options | 377 | 427 | 437 | |
| Non-vested restricted shares | 161 | 202 | 162 | |
| Dilutive potential common shares | 538 | 629 | 599 | |
| Denominator for diluted earnings per share — adjusted weighted average shares | 52,082 | 44,201 | 37,301 | |
| Basic earnings per share | \$ 1.41 | <u>\$ 1.62</u> | \$ 1.50 | |
| Diluted earnings per share | \$ 1.39 | \$ 1.60 | \$ 1.48 | |

The diluted earnings per share calculation excludes the dilutive effect of 112,000, 0 and 10,000 options for 2004, 2003 and 2002, respectively, because the exercise price was greater than the average market price. The Series C Cumulative Convertible Preferred Stock was not included in the calculations for 2002 and 2003 as the effect of the conversions was anti-dilutive. The Series E Cumulative Convertible and Redeemable Preferred Stock was not included in the calculations for 2003 and 2004 as the effect of the conversions was anti-dilutive.

14. Disclosure about Fair Value of Financial Instruments

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value.

Mortgage Loans Receivable — The fair value of all mortgage loans receivable is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.

Working Capital Loans, Construction Loans and Subdebt Investments — The carrying amount is a reasonable estimate of fair value based on the interest rates received, which approximates current market rates.

Cash and Cash Equivalents — The carrying amount approximates fair value.

Equity Investments — Equity investments are recorded at their fair market value.

Borrowings Under Lines of Credit Arrangements — The carrying amount of the lines of credit arrangements approximates fair value because the borrowings are interest rate adjustable.

Senior Unsecured Notes — The fair value of the senior unsecured notes payable was estimated by discounting the future cash flows using the current borrowing rate available to the Company for similar debt.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Mortgage Loans Payable — Mortgage loans payable is a reasonable estimate of fair value based on the interest rates paid, which approximates current market rates.

Interest Rate Swap Agreements — Our interest rate swap agreements are recorded as assets or liabilities on the balance sheet at fair market value. Fair market value is estimated by a third party consultant, which utilizes pricing models that consider forward yield curves and discount rates.

The carrying amounts and estimated fair values of our financial instruments are as follows (in thousands):

| | Decemb | er 31, 2004 | December 31, 2003 | | |
|---|--------------------|----------------------------|-------------------|------------|--|
| | Carrying Amount | Fair Value Carrying Amount | | Fair Value | |
| Financial Assets: | | | | | |
| Mortgage loans receivable | \$155,266 | \$ 165,551 | \$164,139 | \$ 167,610 | |
| Working capital loans | 57,08 1 | 57,081 | 49,177 | 49,177 | |
| Construction loans | 720 | 720 | 164 | 164 | |
| Subdebt investments | 43,739 | 43,739 | 45,254 | 45,254 | |
| Cash and cash equivalents | 19,763 | 19,763 | 124,496 | 124,496 | |
| Interest rate swap agreements | 4,206 | 4,206 | | | |
| Equity investments | 1 | 1 | 1 | 1 | |
| Financial Liabilities: | | | | | |
| Borrowings under lines of credit arrangements | \$151,000 | \$ 151,000 | \$ 0 | \$ 0 | |
| Senior unsecured notes | 875,000 | 1,068,132 | 865,000 | 1,111,712 | |
| Mortgage loans payable | 160,225 | 160,225 | 148,184 | 148,184 | |

15. Discontinued Operations

In August 2001, the Financial Accounting Standards Board issued Statement No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, which is effective for fiscal years beginning after December 15, 2001. We adopted the standard effective January 1, 2002.

During the years ended December 31, 2002, 2003 and 2004, we sold properties with carrying values of \$53,311,000, \$61,316,000 and \$37,710,000 for net losses of \$1,032,000, net gains of \$4,139,000 and net losses of \$143,000, respectively. In accordance with Statement No. 144, we have reclassified the income and expenses attributable to these properties to discontinued operations. Expenses include an allocation of interest expense based on property carrying values and our weighted average cost of debt. The following illustrates the reclassification impact of Statement No. 144 as a result of classifying the properties as discontinued operations (in thousands):

| | Year Ended December 31 | | |
|--|------------------------|-----------------|----------|
| | 2004 | 2003 | 2002 |
| Revenues: | | | |
| Operating lease rents | \$2,182 | \$10,175 | \$16,561 |
| Expenses: | | | |
| Interest expense | 562 | 2,566 | 3,911 |
| Provision for depreciation | 979 | 3,521 | 5,443 |
| Income from discontinued operations, net | <u>\$ 641</u> | <u>\$ 4,088</u> | \$ 7,207 |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

16. Retirement Arrangements

We have a Retirement Plan and Trust (the "401(k) Plan") covering all eligible employees. Under the 401(k) Plan, eligible employees may make contributions, and we may make matching contributions and a profit sharing contribution. Our contributions to this 401(k) Plan totaled \$289,000, \$206,000 and \$184,000 in 2004, 2003 and 2002, respectively.

We have a Supplemental Executive Retirement Plan ("SERP"), a non-qualified defined benefit pension plan, which provides certain executive officers with supplemental deferred retirement benefits. The SERP provides an opportunity for participants to receive retirement benefits that cannot be paid under our tax-qualified Plan because of the restrictions imposed by ERISA and the Internal Revenue Code of 1986, as amended. Benefits are based on compensation and length of service and the SERP is unfunded. No company contributions are anticipated for the 2005 fiscal year. No benefit payments are expected to occur during the next five fiscal years and total \$470,000 during the succeeding five fiscal years. We use a December 31 measurement date for the SERP. The accrued liability on our balance sheet for the SERP was \$703,000 at December 31, 2004 (\$412,000 at December 31, 2003).

The following tables provide a reconciliation of the changes in the SERP's benefit obligations and fair value, and a statement of the funded status for the periods indicated (in thousands):

| | Year Ended December 31 | |
|---------------------------------------|---------------------------|-----------------|
| | 2004 | 2003 |
| Reconciliation of benefit obligation: | | |
| Obligation at January 1 | \$454 | \$231 |
| Service cost | 262 | 191 |
| Interest cost | 28 | 15 |
| Actuarial (gain)/loss | <u>(15</u>) | 17 |
| Obligation at December 31 | <u>\$729</u> | <u>\$454</u> |
| | December 31 | |
| | 2004 | 2003 |
| Funded status: | | |
| Funded status at December 31 | \$(729) | \$(454) |
| Unrecognized (gain)/loss | <u> 26</u> | 42 |
| Prepaid/(accrued) benefit cost | <u>\$(703)</u> | <u>\$(412</u>) |

The following table shows the components of net periodic benefit costs for the periods indicated (in thousands):

Vers Daded

| | December 31 | |
|---------------------------|--------------|-------|
| | 2004 | 2003 |
| Service cost | \$262 | \$191 |
| Interest cost | <u>28</u> | 15 |
| Net periodic benefit cost | <u>\$290</u> | \$206 |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The following table provides information for the SERP which has an accumulated benefit in excess of plan assets (in thousands):

| | December 31 | |
|--------------------------------|-------------|-------|
| | 2004 | 2003 |
| Projected benefit obligation | \$729 | \$454 |
| Accumulated benefit obligation | 529 | 288 |
| Fair value of assets | n/a | n/a |

The following table reflects the weighted-average assumptions used to determine the benefit obligations and net periodic benefit cost for the SERP:

| | Benefit Obligations December 31 | | Net Periodic Benefit Cost Year Ended December 31 | |
|--|---------------------------------|-------|--|-------|
| | | | | |
| | 2004 | 2003 | 2004 | 2003 |
| Discount rate | 6.00% | 6.25% | 6.25% | 6.75% |
| Rate of compensation increase | 4.25% | 4.50% | 4.50% | 5.00% |
| Expected long-term return on plan assets | n/a | n/a | n/a | n/a |

17. Quarterly Results of Operations (Unaudited)

The following is a summary of our unaudited quarterly results of operations for the years ended December 31, 2004 and 2003 (in thousands, except per share data):

| | Year Ended December 31, 2004 | | | |
|--|------------------------------|----------------|----------------|--------------------|
| | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter (2) |
| Revenues — as reported | \$60,961 | \$59,334 | \$63,629 | \$68,794 |
| Discontinued operations | <u>(1,025</u>) | <u>(149</u>) | <u>(149</u>) | |
| Revenues — as adjusted(1) | 59,936 | 59,185 | 63,480 | 68,794 |
| Net income available to common stockholders | 18,655 | 19,207 | 19,004 | 15,767 |
| Net income available to common stockholders per share: | | | | |
| Basic | 0.37 | 0.37 | 0.37 | 0.30 |
| Diluted | 0.36 | 0.37 | 0.37 | 0.30 |
| | Year Ended December 31, 2003 | | | |
| | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter(3) |
| Revenues — as reported | \$46,292 | \$47,856 | \$49,975 | \$61,240 |
| Discontinued operations | (3,281) | (3,280) | (1,038) | (1,025) |
| Revenues — as adjusted(1) | 43,011 | 44,576 | 48,937 | 60,215 |
| Net income available to common stockholders | 16,451 | 16,744 | 20,601 | 16,935 |
| Net income available to common stockholders per share: | | | | |
| Basic | 0.41 | 0.41 | 0.47 | 0.34 |
| Diluted | 0.41 | 0.41 | 0.46 | 0.34 |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

- (1) In accordance with FASB Statement No. 144, we have reclassified the income attributable to the properties sold subsequent to January 1, 2002 to discontinued operations. See Note 15.
- (2) The decrease in net income and amounts per share is primarily attributable to losses on sale in fourth quarter 2004 and increased preferred stock dividends in fourth quarter 2004 resulting from the September 2004 issuance of Series F preferred stock.
- (3) The decrease in net income and amounts per share is primarily attributable to impairment of assets recorded in fourth quarter 2003 and a common stock issuance completed in third quarter 2003.

Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

Not applicable.

Item 9A. Controls and Procedures

Disclosure Controls and Procedures

An evaluation was carried out under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the disclosure controls and procedures (as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934, as amended) as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the disclosure controls and procedures were effective as of the end of the period covered by this report.

Management's Report on Internal Control over Financial Reporting

Management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rule 13a-15(f) of the Securities Exchange Act of 1934, as amended). The Company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with U.S. generally accepted accounting principles. The Company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with U.S. generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management has assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2004 based on the criteria established by the Committee of Sponsoring Organizations of the Treadway Commission in a report entitled Internal Control — Integrated Framework. Based on that assessment, management believes that the Company's internal control over financial reporting is effective as of December 31, 2004.

The registered independent public accounting firm of Ernst & Young LLP, as auditors of the Company's consolidated financial statements, has issued an attestation report on management's assessment of the Company's internal control over financial reporting.

Changes in Internal Control over Financial Reporting

No change in our internal control over financial reporting (as defined in Rule 13a-15(f) of the Securities Exchange Act of 1934, as amended) occurred during the fourth quarter of the one-year period covered by this report that materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Report of Independent Registered Public Accounting Firm on Internal Control over Financial Reporting

Stockholders and Directors Health Care REIT, Inc.

We have audited management's assessment, included in Management's Report on Internal Control over Financial Reporting, that Health Care REIT, Inc. maintained effective internal control over financial reporting as of December 31, 2004, based on criteria established in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). Health Care REIT Inc.'s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management's assessment that Health Care REIT, Inc. maintained effective internal control over financial reporting as of December 31, 2004, is fairly stated, in all material respects, based on the COSO criteria. Also, in our opinion, Health Care REIT, Inc. maintained, in all material respects, effective internal control over financial reporting as of December 31, 2004, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Health Care REIT, Inc. as of December 31, 2004 and 2003, and the related consolidated statements of income, stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2004 of Health Care REIT, Inc. and our report dated March 11, 2005 expressed an unqualified opinion thereon.

/s/ ERNST & YOUNG LLP

Toledo, Ohio March 11, 2005

Item 9B. Other Information

None.

PART III

Item 10. Directors and Executive Officers of the Registrant

The information required by this Item is incorporated herein by reference to the information under the headings "Election of Three Directors," "Executive Officers," "Board and Committees" and "Security Ownership of Directors and Management and Certain Beneficial Owners — Section 16(a) Compliance" in our definitive proxy statement, which will be filed with the Commission prior to April 30, 2005.

We have adopted a Code of Business Conduct & Ethics that applies to our directors, officers and employees. The code is posted on our Internet Web site at www.hcreit.com and is available from the Company upon written request to the Vice President and Corporate Secretary, Health Care REIT, Inc. One SeaGate, Suite 1500, P.O. Box 1475, Toledo, Ohio 43603-1475. Any amendment to, or waivers from, the code that relate to any officer or director of the Company will be promptly disclosed on our Internet Web site at www.hcreit.com.

Item 11. Executive Compensation

The information required by this Item is incorporated herein by reference to the information under the heading "Remuneration" in our definitive proxy statement, which will be filed with the Commission prior to April 30, 2005.

Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The information required by this Item is incorporated herein by reference to the information under the headings "Security Ownership of Directors and Management and Certain Beneficial Owners" and "Remuneration — Equity Compensation Plan Information" in our definitive proxy statement, which will be filed with the Commission prior to April 30, 2005.

Item 13. Certain Relationships and Related Transactions

The information required by this Item is incorporated herein by reference to the information under the heading "Certain Relationships and Related Transactions" in our definitive proxy statement, which will be filed with the Commission prior to April 30, 2005.

Item 14. Principal Accountant Fees and Services

The information required by this Item is incorporated herein by reference to the information under the heading "Ratification of the Appointment of the Independent Registered Public Accounting Firm" and "Pre-Approval Policies and Procedures" in our definitive proxy statement, which will be filed with the Commission prior to April 30, 2005.

PART IV

Item 15. Exhibits and Financial Statement Schedules

(a)1. Our Consolidated Financial Statements are included in Part II, Item 8:

| Report of Independent Registered Public Accounting Firm | 62 |
|--|----|
| Consolidated Balance Sheets — December 31, 2004 and 2003 | 63 |
| Consolidated Statements of Income — Years ended December 31, 2004, 2003 and 2002 | 64 |
| Consolidated Statements of Stockholders' Equity — Years ended December 31, 2004, 2003 and 2002 | 65 |
| Consolidated Statements of Cash Flows — Years ended December 31, 2004, 2003 and 2002 | 66 |
| Notes to Consolidated Financial Statements | 67 |

- 2. The following Financial Statement Schedules are included in Item 15(c):
- III Real Estate and Accumulated Depreciation
- IV Mortgage Loans on Real Estate

All other schedules for which provision is made in the applicable accounting regulation of the Securities and Exchange Commission are not required under the related instructions or are inapplicable and therefore have been omitted.

3. Exhibit Index:

- 3.1 Second Restated Certificate of Incorporation of the Company (filed with the Commission as Exhibit 3.1 to the Company's Form 10-K filed March 20, 2000, and incorporated herein by reference thereto).
- 3.2 Certificate of Designation, Preferences and Rights of Junior Participating Preferred Stock, Series A, of the Company (filed with the Commission as Exhibit 3.1 to the Company's Form 10-K filed March 20, 2000, and incorporated herein by reference thereto).
- 3.3 Certificate of Designations, Preferences and Rights of Series C Cumulative Convertible Preferred Stock of the Company (filed with the Commission as Exhibit 3.1 to the Company's Form 10-K filed March 20, 2000, and incorporated herein by reference thereto).
- 3.4 Certificate of Amendment of Second Restated Certificate of Incorporation of the Company (filed with the Commission as Exhibit 3.1 to the Company's Form 10-K filed March 20, 2000, and incorporated herein by reference thereto).
- 3.5 Certificate of Amendment of Second Restated Certificate of Incorporation of the Company (filed with the Commission as Exhibit 3.1 to the Company's Form 8-K filed June 13, 2003, and incorporated herein by reference thereto).
- 3.6 Certificate of Designation of 71/8% Series D Cumulative Redeemable Preferred Stock of the Company (filed with the Commission as Exhibit 2.5 to the Company's Form 8-A/A filed July 8, 2003, and incorporated herein by reference thereto).
- 3.7 Certificate of Designation of 6% Series E Cumulative Convertible and Redeemable Preferred Stock of the Company (filed with the Commission as Exhibit 3.1 to the Company's Form 8-K filed October 1, 2003, and incorporated herein by reference thereto).
- 3.8 Certificate of Designation of 75/8% Series F Cumulative Redeemable Preferred Stock of the Company (filed with the Commission as Exhibit 2.5 to the Company's Form 8-A filed September 10, 2004, and incorporated herein by reference thereto).
- 3.9 Amended and Restated By-Laws of the Company (filed with the Commission as Exhibit 3.1 to the Company's Form 8-K filed September 8, 2004, and incorporated herein by reference thereto).

- 4.1 The Company, by signing this Report, agrees to furnish the Securities and Exchange Commission upon its request a copy of any instrument that defines the rights of holders of long-term debt of the Company and authorizes a total amount of securities not in excess of 10% of the total assets of the Company.
- 4.2 Indenture dated as of April 17, 1997 between the Company and Fifth Third Bank (filed with the Commission as Exhibit 4.1 to the Company's Form 8-K filed April 21, 1997, and incorporated herein by reference thereto).
- 4.3 First Supplemental Indenture, dated as of April 17, 1997, to Indenture dated as of April 17, 1997, between the Company and Fifth Third Bank (filed with the Commission as Exhibit 4.2 to the Company's Form 8-K filed April 21, 1997, and incorporated herein by reference thereto).
- 4.4 Second Supplemental Indenture, dated as of March 13, 1998, to Indenture dated as of April 17, 1997, between the Company and Fifth Third Bank (filed with the Commission as Exhibit 4.2 to the Company's Form 8-K filed March 11, 1998, and incorporated herein by reference thereto).
- 4.5 Third Supplemental Indenture, dated as of March 18, 1999, to Indenture dated as of April 17, 1997, between the Company and Fifth Third Bank (filed with the Commission as Exhibit 4.2 to the Company's Form 8-K filed March 17, 1999, and incorporated herein by reference thereto).
- 4.6 Fourth Supplemental Indenture, dated as of August 10, 2001, to Indenture dated as of April 17, 1997, between the Company and Fifth Third Bank (filed with the Commission as Exhibit 4.2 to the Company's Form 8-K filed August 9, 2001, and incorporated herein by reference thereto).
- 4.7 Supplemental Indenture No. 5, dated September 10, 2003, to Indenture dated as of April 17, 1997, between the Company and Fifth Third Bank (filed with the Commission as Exhibit 4.1 to the Company's Form 8-K filed September 24, 2003, and incorporated herein by reference thereto).
- 4.8 Amendment No. 1, dated September 16, 2003, to Supplemental Indenture No. 5, dated September 10, 2003, to Indenture dated as of April 17, 1997, between the Company and Fifth Third Bank (filed with the Commission as Exhibit 4.3 to the Company's Form 8-K filed September 24, 2003, and incorporated herein by reference thereto).
- 4.9 Indenture for Senior Debt Securities, dated as of September 6, 2002, between the Company and Fifth Third Bank (filed with the Commission as Exhibit 4.1 to the Company's Form 8-K filed September 9, 2002, and incorporated herein by reference thereto).
- 4.10 Supplemental Indenture No. 1, dated as of September 6, 2002, to Indenture for Senior Debt Securities, dated as of September 6, 2002, between the Company and Fifth Third Bank (filed with the Commission as Exhibit 4.2 to the Company's Form 8-K filed September 9, 2002, and incorporated herein by reference thereto).
- 4.11 Amendment No. 1, dated March 12, 2003, to Supplemental Indenture No. 1, dated as of September 6, 2002, to Indenture for Senior Debt Securities, dated as of September 6, 2002, between the Company and Fifth Third Bank (filed with the Commission as Exhibit 4.1 to the Company's Form 8-K filed March 14, 2003, and incorporated herein by reference thereto).
- 4.12 Supplemental Indenture No. 2, dated as of September 10, 2003, to Indenture for Senior Debt Securities, dated as of September 6, 2002, between the Company and Fifth Third Bank (filed with the Commission as Exhibit 4.2 to the Company's Form 8-K filed September 24, 2003, and incorporated herein by reference thereto).
- 4.13 Amendment No. 1, dated September 16, 2003, to Supplemental Indenture No. 2, dated as of September 10, 2003, to Indenture for Senior Debt Securities, dated as of September 6, 2002, between the Company and Fifth Third Bank (filed with the Commission as Exhibit 4.4 to the Company's Form 8-K filed September 24, 2003, and incorporated herein by reference thereto).

- 4.14 Supplemental Indenture No. 3, dated as of October 29, 2003, to Indenture for Senior Debt Securities, dated as of September 6, 2002, between the Company and Fifth Third Bank (filed with the Commission as Exhibit 4.1 to the Company's Form 8-K filed October 30, 2003, and incorporated herein by reference thereto).
- 4.15 Amendment No. 1, dated September 13, 2004, to Supplemental Indenture No. 3, dated as of October 29, 2003, to Indenture for Senior Debt Securities, dated as of September 6, 2002, between the Company and The Bank of New York Trust Company, N.A., as successor to Fifth Third Bank (filed with the Commission as Exhibit 4.1 to the Company's Form 8-K filed September 13, 2004, and incorporated herein by reference thereto).
- 4.16 Form of Indenture for Senior Subordinated Debt Securities (filed with the Commission as Exhibit 4.9 to the Company's Form S-3 (File No. 333-73936) filed November 21, 2001, and incorporated herein by reference thereto).
- 4.17 Form of Indenture for Junior Subordinated Debt Securities (filed with the Commission as Exhibit 4.10 to the Company's Form S-3 (File No. 333-73936) filed November 21, 2001, and incorporated herein by reference thereto).
- Amended and Restated Loan Agreement, dated August 23, 2002, by and among Health Care REIT, Inc. and its subsidiaries, the banks signatory thereto, KeyBank National Association, as administrative agent, Deutsche Bank Securities Inc., as syndication agent, and UBS Warburg LLC, as documentation agent (filed with the Commission as Exhibit 10.1 to the Company's Form 8-K filed August 30, 2002, and incorporated herein by reference thereto).
- Amendment No. 1, dated May 15, 2003, to Amended and Restated Loan Agreement, dated August 23, 2002, by and among Health Care REIT, Inc. and certain of its subsidiaries, the banks signatory thereto, KeyBank National Association, as administrative agent, Deutsche Bank Securities Inc., as syndication agent, and UBS Warburg LLC, as documentation agent (filed with the Commission as Exhibit 10.1 to the Company's Form 8-K filed June 13, 2003, and incorporated herein by reference thereto).
- 10.3 Amendment No. 2, dated August 26, 2003, to Amended and Restated Loan Agreement, dated August 23, 2002, by and among Health Care REIT, Inc. and certain of its subsidiaries, the banks signatory thereto, KeyBank National Association, as administrative agent, Deutsche Bank Securities Inc., as syndication agent, and UBS Securities LLC, as documentation agent (filed with the Commission as Exhibit 10.1 to the Company's Form 8-K filed September 24, 2003, and incorporated herein by reference thereto).
- 10.4 Amendment No. 3, dated December 19, 2003, to Amended and Restated Loan Agreement, dated August 23, 2002, by and among Health Care REIT, Inc. and certain of its subsidiaries, the banks signatory thereto, KeyBank National Association, as administrative agent, Deutsche Bank Securities Inc., as syndication agent, and UBS Securities LLC, as documentation agent (filed with the Commission as Exhibit 10.4 to the Company's Form 10-K filed March 12, 2004, and incorporated herein by reference thereto).
- Supplement, dated January 30, 2004, to Amended and Restated Loan Agreement, dated August 23, 2002, by and among Health Care REIT, Inc. and certain of its subsidiaries, the banks signatory thereto, KeyBank National Association, as administrative agent, Deutsche Bank Securities Inc., as syndication agent, and UBS Securities LLC, as documentation agent (filed with the Commission as Exhibit 10.5 to the Company's Form 10-K filed March 12, 2004, and incorporated herein by reference thereto).
- 10.6 Credit Agreement by and among Health Care REIT, Inc. and certain of its subsidiaries, First Federal Bank of the Midwest, Mercantile-Safe Deposit and Trust Company and Fifth Third Bank, dated as of May 28, 2004 (filed with the Commission as Exhibit 10.1 to the Company's Form 10-Q filed July 23, 2004, and incorporated herein by reference thereto).
- 10.7 ISDA Master Agreement and Schedule dated as of May 6, 2004 by and between Bank of America, N.A. and Health Care REIT, Inc. (filed with the Commission as Exhibit 10.3 to the Company's Form 10-Q filed July 23, 2004, and incorporated herein by reference thereto).

- Interest Rate Swap Confirmation dated May 10, 2004 between Health Care REIT, Inc. and Bank of America, N.A. (filed with the Commission as Exhibit 10.4 to the Company's Form 10-Q filed July 23, 2004, and incorporated herein by reference thereto).
- 10.9 Interest Rate Swap Confirmation dated May 6, 2004 between Health Care REIT, Inc. and Deutsche Bank AG (filed with the Commission as Exhibit 10.5 to the Company's Form 10-Q filed July 23, 2004, and incorporated herein by reference thereto).
- 10.10 Health Care REIT, Inc. Interest Rate & Currency Risk Management Policy adopted on May 6, 2004 (filed with the Commission as Exhibit 10.6 to the Company's Form 10-Q filed July 23, 2004, and incorporated herein by reference thereto).
- 10.11 The 1995 Stock Incentive Plan of Health Care REIT, Inc. (filed with the Commission as Appendix II to the Company's Proxy Statement for the 1995 Annual Meeting of Stockholders, filed September 29, 1995, and incorporated herein by reference thereto).*
- 10.12 First Amendment to the 1995 Stock Incentive Plan of Health Care REIT, Inc. (filed with the Commission as Exhibit 4.2 to the Company's Form S-8 (File No. 333-40771) filed November 21, 1997, and incorporated herein by reference thereto).*
- 10.13 Second Amendment to the 1995 Stock Incentive Plan of Health Care REIT, Inc. (filed with the Commission as Exhibit 4.3 to the Company's Form S-8 (File No. 333-73916) filed November 21, 2001, and incorporated herein by reference thereto).*
- 10.14 Third Amendment to the 1995 Stock Incentive Plan of Health Care REIT, Inc. (filed with the Commission as Exhibit 10.15 to the Company's Form 10-K filed March 12, 2004, and incorporated herein by reference thereto).*
- 10.15 Stock Plan for Non-Employee Directors of Health Care REIT, Inc. (filed with the Commission as Exhibit 10.1 to the Company's Form 10-Q filed May 10, 2004, and incorporated herein by reference thereto).*
- 10.16 First Amendment to the Stock Plan for Non-Employee Directors of Health Care REIT, Inc. effective April 21, 1998 (filed with the Commission as Exhibit 10.2 to the Company's Form 10-Q filed May 10, 2004, and incorporated herein by reference thereto).*
- 10.17 Form of Stock Option Agreement for Executive Officers under the 1995 Stock Incentive Plan.*
- 10.18 Form of Restricted Stock Agreement for Executive Officers under the 1995 Stock Incentive Plan.*
- 10.19 Form of Stock Option Agreement under the Stock Plan for Non-Employee Directors (filed with the Commission as Exhibit 10.3 to the Company's Form 10-Q/A filed October 27, 2004, and incorporated herein by reference thereto).*
- 10.20 Form of Restricted Stock Agreement under the Stock Plan for Non-Employee Directors.*
- 10.21 Second Amended and Restated Employment Agreement, effective January 1, 2004, by and between Health Care REIT, Inc. and George L. Chapman (filed with the Commission as Exhibit 10.17 to the Company's Form 10-K filed March 12, 2004, and incorporated herein by reference thereto).*
- 10.22 Second Amended and Restated Employment Agreement, effective January 1, 2004, by and between Health Care REIT, Inc. and Raymond W. Braun (filed with the Commission as Exhibit 10.18 to the Company's Form 10-K filed March 12, 2004, and incorporated herein by reference thereto).*
- 10.23 Amended and Restated Employment Agreement, effective January 1, 2004, by and between Health Care REIT, Inc. and Charles J. Herman, Jr. (filed with the Commission as Exhibit 10.20 to the Company's Form 10-K filed March 12, 2004, and incorporated herein by reference thereto).*
- Employment Agreement, effective January 1, 2004, by and between Health Care REIT, Inc. and Scott A. Estes (filed with the Commission as Exhibit 10.21 to the Company's Form 10-K filed March 12, 2004, and incorporated herein by reference thereto).*

- 10.25 Second Amended and Restated Employment Agreement, effective January 1, 2004, by and between Health Care REIT, Inc. and Erin C. Ibele (filed with the Commission as Exhibit 10.19 to the Company's Form 10-K filed March 12, 2004, and incorporated herein by reference thereto).*
- Employment Agreement, effective July 1, 2004, by and between Health Care REIT, Inc. and Jeffrey H. Miller (filed with the Commission as Exhibit 10.2 to the Company's Form 10-Q filed July 23, 2004, and incorporated herein by reference thereto).*
- 10.27 Health Care REIT, Inc. Supplemental Executive Retirement Plan, effective as of January 1, 2001 (filed with the Commission as Exhibit 10.19 to the Company's Form 10-K filed March 10, 2003, and incorporated herein by reference thereto).*
- 10.28 Health Care REIT, Inc. Executive Loan Program, effective as of August 1999 (filed with the Commission as Exhibit 10.20 to the Company's Form 10-K filed March 10, 2003, and incorporated herein by reference thereto).*
- 10.29 Form of Indemnification Agreement between the Company and each director, executive officer and officer of the Company (filed with the Commission as Exhibit 10.1 to the Company's Form 8-K filed February 18, 2005, and incorporated herein by reference thereto).*
- Statement Regarding Computation of Ratio of Earnings to Fixed Charges and Ratio of Earnings to Combined Fixed Charges and Preferred Stock Dividends.
- 14 Code of Business Conduct and Ethics (filed with the Commission as Exhibit 14 to the Company's Form 10-K filed March 12, 2004, and incorporated herein by reference thereto).
- 21 Subsidiaries of the Company.
- 23 Consent of Ernst & Young LLP, independent registered public accounting firm.
- 24 Powers of Attorney.
- 31.1 Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer.
- Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer.
- 32.1 Certification pursuant to 18 U.S.C. Section 1350 by Chief Executive Officer.
- 32.2 Certification pursuant to 18 U.S.C. Section 1350 by Chief Financial Officer.

(b) Exhibits:

The exhibits listed in Item 15(a)(3) above are either filed with this Form 10-K or incorporated by reference in accordance with Rule 12b-32 of the Securities Exchange Act of 1934.

(c) Financial Statement Schedules:

Financial statement schedules are included in pages 95 through 104.

^{*} Management Contract or Compensatory Plan or Arrangement.

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

| HEALTH | CARE | REIT, | INC. |
|--------|------|-------|------|
|--------|------|-------|------|

| By: | /s/ | George L. Chapman | |
|-----|-----------|------------------------------------|-----|
| | Chairman, | Chief Executive Officer and Direct | tor |

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below on March 16, 2005, by the following person on behalf of the Company and in the capacities indicated.

| /s/ William C. Ballard, Jr.* | /s/ Bruce G. Thompson* |
|-----------------------------------|---|
| William C. Ballard, Jr., Director | Bruce G. Thompson, Director |
| /s/ Pier C. Borra* | /s/ R. Scott Trumbull* |
| Pier C. Borra, Director | R. Scott Trumbull, Director |
| /s/ Thomas J. DeRosa* | /s/ George L. Chapman |
| Thomas J. DeRosa, Director | George L. Chapman, Chairman, Chief Executive Officer and Director (Principal Executive Officer) |
| /s/ Jeffrey H. Donahue* | /s/ Raymond W. Braun* |
| Jeffrey H. Donahue, Director | Raymond W. Braun, President and Chief Financial Officer (Principal Financial Officer) |
| /s/ Peter J. Grua* | /s/ Paul D. Nungester, Jr.* |
| Peter J. Grua, Director | Paul D. Nungester, Jr., Controller (Principal Accounting Officer) |
| /s/ Sharon M. Oster* | *By: /s/ George L. Chapman |
| Sharon M. Oster, Director | George L. Chapman, Attorney-in-Fact |

SCHEDULE III REAL ESTATE AND ACCUMULATED DEPRECIATION December 31, 2004

| (Dollars in thousands) | | Initial Co | st to Company | Cost Capitalized | Gross Amount at Which Carried at Close of Period | | | | | |
|--------------------------------------|--------------|--------------|--------------------------|------------------------------|--|--------------|-----------------------------|-----------------------------|------------------|---------------|
| Description | Encumbrances | Land | Buildings & Improvements | Subsequent to Acquisition | | Land | Buildings & Improvements | Accumulated Depreciation | Year Acquired | Year Built |
| Assisted Living Facilities: | | | | | | | | | | |
| Alhambra, CA | | \$ 420 | \$ 2,534 | \$ 0 | \$ | 420 | \$ 2,534 | \$ 267 | 1999 | 1999 |
| Amarillo, TX | | 390 | , | | | 390 | 5,100 | 34 | 2004 | 1996 |
| Anderson, SC | | 710 | , | | | 710 | 6,290 | 226 | 2003 | 1986 |
| Asheboro, NC(3) | | 290 | , | 18 | | 290 | 5,050 | 178 | 2003 | 1998 |
| Asheville, NC | | 204 | , | | | 204 | 3,489 | 589 | 1999 | 1999 |
| Asheville, NC | | 280 | , | 345 | | 280 | 2,300 | 90 | 2003 | 1992 |
| Atlanta, GA | | 2,059 | | 1 055 | | 2,059 | 14,914 | 3,319 | 1997 | 1999 |
| Auburn, IN | | 145 1,050 | , | 1,855 | | 145 1,050 | 5,366 7,950 | 1,132 320 | 1998 2003 | 1999 1997 |
| Austin, TX | | 880 | | | | 880 | 9,520 | 1,603 | 1999 | 1998 |
| Avon, IN | | 170 | , | 2,961 | | 170 | 6,465 | 1,218 | 1998 | 1999 |
| Azusa, CA | | 570 | | 2,701 | | 570 | 3,141 | 347 | 1998 | 1988 |
| Baltimore, MD | | 510 | , | | | 510 | 4,515 | 226 | 2003 | 1999 |
| Bartlesville, OK | | 100 | | | | 100 | 1,380 | 353 | 1996 | 1995 |
| Beaumont, TX | | 520 | 6,050 | | | 520 | 6,050 | 42 | 2004 | 1997 |
| Bellingham, WA | | 300 | | | | 300 | 3,200 | 109 | 2003 | 1994 |
| Bluffton, SC | | 700 | , | 3,072 | | 700 | 8,670 | 756 | 1999 | 2000 |
| Boonville, IN | | 190 | | | | 190 | 5,510 | 414 | 2002 | 2000 |
| Bradenton, FL | | 252 | , | | | 252 | 3,298 | 859 | 1996 | 1995 |
| Bradenton, FL | | 100 | , | 801 | | 100 | 2,501 | 522 | 1999 | 1996 |
| Brandon, FL | | 860 | , | | | 860 | 7,140 | 234 | 2003 | 1990 |
| Brick, NJ | | 1,300 | * . | 697 | | 1,300 | 9,394 | 2,251 | 1999 | 2000 |
| Burlington, NC | | 280 460 | | 5 | | 280 460 | 4,994 5,506 | 171 194 | 2003 2003 | 2000 1997 |
| Butte, MT | | 550 | | 43 | | 550 | 4,000 | 445 | 1998 | 1999 |
| Canton, OH | | 300 | , | 45 | | 300 | 2,098 | 364 | 1998 | 1998 |
| Cape Coral, FL | | 530 | , | | | 530 | 3,281 | 253 | 2002 | 2000 |
| Cary, NC | | 1,500 | | 897 | | 1,500 | 5,247 | 812 | 1998 | 1996 |
| Cedar Hill, TX | | 171 | | | | 171 | 1,490 | 347 | 1997 | 1996 |
| Chapel Hill, NC | | 354 | 2,646 | 773 | | 354 | 3,419 | 197 | 2002 | 1997 |
| Chelmsford, MA(2) | . 9,475 | 1,040 | 10,960 | | | 1,040 | 10,960 | 363 | 2003 | 1997 |
| Chickasha, OK | • | 85 | 1,395 | | | 85 | 1,395 | 349 | 1996 | 1996 |
| Chubbuck, ID | | 125 | | | | 125 | 5,375 | 188 | 2003 | 1996 |
| Claremore, OK | | 155 | | | | 155 | 1,428 | 333 | 1996 | 1996 |
| Clarksville, TN | | 330 | | | | 330 | 2,292 | 394 | 1998 | 1998 |
| Clermont, FL | | 350 | | 449 | | 350 | 5,681 | 1,226 | 1996 | 1997 |
| Coeur D' Alene, ID | | 530 | | | | 530 | 7,570 | 262 | 2003 | 1997 |
| Columbia, SC | | 2,120 | | | | 2,120 | 4,860 | 255 385 | 2003 1999 | 2000 |
| Columbia, TN | | 341 530 | | 90 | | 341 530 | 2,295 5,260 | 392 | 2002 | 1999 2001 |
| Concord, NC(3) | . 4,897 | 550 | | 36 | | 550 | 3,957 | 155 | 2002 | 1997 |
| Corpus Christi, TX | | 155 | | 15 | | 155 | 2,950 | 794 | 1997 | 1996 |
| Corpus Christi, TX | | 420 | , | 139 | | 420 | 4,935 | 1,850 | 1996 | 1997 |
| Danville, VA | | 410 | | 664 | | 410 | 4,618 | 165 | 2003 | 1998 |
| Dayton, OH | | 690 | | 1,179 | | 690 | 4,149 | 224 | 2003 | 1994 |
| Desoto, TX | | 205 | | | | 205 | 1,383 | 314 | 1996 | 1996 |
| Douglasville, GA | | 90 | | | | 90 | 217 | 11 | 2003 | 1985 |
| Duncan, OK | | 103 | | | | 103 | 1,347 | 330 | 1995 | 1996 |
| Durham, NC | | 1,476 | | 2,173 | | 1,476 | 12,832 | 3,149 | 1997 | 1999 |
| Easley, SC | | 250 | | _ | | 250 | 3,266 | 164 | 2003 | 1999 |
| Eden, NC(3) | . 3,182 | 390 | • | 2 | | 390 | 5,041 | 177 | 2003 | 1998 |
| Edmond, OK | | 175 | , | 1 000 | | 175 | 1,564 | 376 541 | 1995 | 1996 |
| Elizabeth City, NC Ellicott City, MD | | 200 1,320 | | 1,998 1,669 | | 200 1,320 | 4,758 15,310 | 541 3,931 | 1998 1997 | 1999 1999 |
| Encinitas, CA | | 1,320 | | 1,009 | | 1,460 | 7,721 | 3,931 957 | 2000 | 2000 |
| Enid, OK | | 90 | | | | 90 | 1,390 | 355 | 1995 | 1995 |
| Eugene, OR | | 600 | | | | 600 | 5,150 | 396 | 2002 | 2000 |
| | • | 500 | 2,230 | | | 000 | 2,120 | 2,0 | | |

| (Dollars in thousands) | | Initial Cos | st to Company | Gross Amount at Which Carried at Close of Period | | | | | |
|------------------------|--------------|----------------|-----------------------------|--|----------------|-----------------------------|-----------------------------|------------------|---------------|
| Description | Encumbrances | Land | Buildings & Improvements | Subsequent to | Land | Buildings & Improvements | Accumulated Depreciation | Year Acquired | Year Built |
| Everett, WA | \$ O | \$ 1,400 | \$ 5,476 | \$ 0 | \$ 1,400 | \$ 5,476 | \$ 855 | 1999 | 1999 |
| Fairfield, CA | • | 1,460 | 14,040 | • | 1,460 | | 1,103 | 2002 | 1998 |
| Fairhaven, MA | | 770 | 6,230 | | 770 | | 124 | 2004 | 1999 |
| Fayetteville, NY | | 410 | 3,962 | 500 | 410 | | 336 | 2001 | 1997 |
| Federal Way, WA | | 540 | 3,960 | | 540 | 3,960 | 135 | 2003 | 1978 |
| Findlay, OH | | 200 | 1,800 | | 200 | 1,800 | 388 | 1997 | 1997 |
| Flagstaff, AZ | | 540 | 4,460 | | 540 | 4,460 | 156 | 2003 | 1999 |
| Florence, NJ | | 300 | 2,978 | | 300 | 2,978 | 228 | 2002 | 1999 |
| Forest City, NC(3) | 3,254 | 320 | 4,576 | 40 | 320 | 4,616 | 165 | 2003 | 1999 |
| Fort Myers, FL | | 440 | 2,560 | | 440 | 2,560 | 92 | 2003 | 1980 |
| Fort Worth, TX | | 210 | 3,790 | (55) | 64 | 3,881 | 1,119 | 1996 | 1984 |
| Gaffney, SC | | 200 | 1,892 | | 200 | , | 106 | 2003 | 1999 |
| Gardnerville, NV | | 1,144 | 10,831 | | 1,144 | 10,831 | 3,009 | 1998 | 1999 |
| Gastonia, NC(3) | 4,329 | 470 | 6,129 | • | 470 | , | 215 | 2003 | 1998 |
| Gastonia, NC(3) | 2,008 | 310 | 3,096 | 36 | 310 | , | 117 | 2003 | 1994 |
| Gastonia, NC(3) | 3,998 | 400 | 5,029 | | 400 | | 180 | 2003 | 1996 |
| Georgetown, TX | | 200 | 2,100 | | 200 | , | 441 | 1997 | 1997 |
| Grand Terrace, CA | | 530 | 2,770 | 500 | 530 | • | 22 | 2004 | 1982 |
| Greensboro, NC | | 330 | 2,970 | 502 920 | 330 | , | 128 | 2003 | 1996 |
| Greensboro, NC | 3,777 | 560 290 | 5,507 4,393 | 16 | 560 290 | 6,427 4,409 | 234 156 | 2003 2003 | 1997 1998 |
| Greenville, SC | 3,777 | 310 | 4,750 | 10 | 310 | | 35 | 2003 | 1997 |
| Hagerstown, MD | | 360 | 4,640 | | 360 | 4,640 | 171 | 2004 | 1999 |
| Haines City, FL | | 80 | 1,937 | 167 | 80 | 2,104 | 501 | 1999 | 1999 |
| Hamden, CT | | 1,470 | 4,530 | 107 | 1,470 | 4,530 | 388 | 2002 | 1998 |
| Hamilton, NJ | | 440 | 4,469 | | 440 | 4,469 | 363 | 2001 | 1998 |
| Hanover, IN | | 210 | 4,430 | | 210 | 4,430 | 65 | 2004 | 2000 |
| Hanover, MD | | 730 | 2,270 | 4,802 | 730 | | 1,102 | 2001 | 1998 |
| Harlingen, TX | | 92 | 2,057 | 127 | 92 | 2,184 | 553 | 1997 | 1989 |
| Hattiesburg, MS | | 560 | 5,790 | | 560 | | 477 | 2002 | 1998 |
| Henderson, NV | | 380 | 9,220 | 65 | 380 | 9,285 | 1,479 | 1998 | 1998 |
| Henderson, NV | | 380 | 4,360 | 41 | 380 | 4,401 | 482 | 1999 | 2000 |
| Hendersonville, NC | | 2,270 | 11,771 | 279 | 2,270 | 12,050 | 2,084 | 1998 | 1998 |
| Hickory, NC | | 290 | 987 | 199 | 290 | 1,186 | 59 | 2003 | 1994 |
| High Point, NC | | 560 | 4,443 | 758 | 560 | 5,201 | 187 | 2003 | 2000 |
| High Point, NC | | 370 | 2,185 | 389 | 370 | | 99 | 2003 | 1999 |
| High Point, NC(3) | 2,768 | 330 | 3,395 | 33 | 330 | 3,428 | 124 | 2003 | 1994 |
| High Point, NC(3) | 3,123 | 430 | 4,147 | 3 | 430 | 4,150 | 149 | 2003 | 1998 |
| Highlands Ranch, CO | | 940 | 3,721 | | 940 | 3,721 | 290 | 2002 | 1999 |
| Hilton Head Island, SC | | 510 | 6,037 | 2,351 | 510 | 8,388 | 977 | 1998 | 1999 |
| Houston, TX | | 550 | 10,751 | | 550 | 10,751 | 2,884 | 1999 | 1999 |
| Houston, TX | | 360 | 2,640 | | 360 | 2,640 | 160 | 2002 | 1999 |
| Houston, TX | | 360 | 2,640 | | 360 | 2,640 | 158 | 2002 | 1999 |
| Houston, TX | | 4,790 | 7,100 | | 4,790 | | 370 | 2003 | 1974 |
| Hutchinson, KS | | 600 | 10,590 | 7.5 | 600 | 10,590 | 70 | 2004 | 1997 |
| Jackson, TN | | 540 | 1,633 | 75 | 540 | 1,708 | 93 | 2003 | 1998 |
| Jonesboro, GA | | 460 | 1,304 | | 460 | 1,304 | 56 550 | 2003 | 1992 |
| Kalispell, MT | | 360 | 3,282 | 125 | 360 | 3,282 | 559 2.406 | 1998 | 1998 |
| Kenner, LA | 5,186 | 1,100 1,880 | 10,036 4,320 | 125 | 1,100 1,880 | 10,161 4,320 | 2,496 152 | 1998 2003 | 2000 1996 |
| Knoxville, TN | 3,100 | 314 | 2,756 | 163 | 315 | 2,918 | 161 | 2003 | 1998 |
| Kokomo, IN | | 195 | 3,709 | 1,251 | 195 | 4,960 | 1,115 | 1997 | 1999 |
| Lake Havasu City, AZ | | 450 | 4,223 | 1 0-2 | 450 | 4,223 | 640 | 1998 | 1999 |
| Lake Havasu City, AZ | | 110 | 2,244 | 136 | 110 | 2,380 | 397 | 1998 | 1994 |
| Lake Wales, FL | | 80 | 1,939 | 169 | 80 | 2,108 | 502 | 1999 | 1999 |
| Lakeland, FL | | 520 | 4,580 | | 520 | 4,580 | 158 | 2003 | 1991 |
| Lakewood, NY | | 470 | 8,530 | | 470 | 8,530 | 285 | 2003 | 1999 |
| LaPorte, IN | | 165 | 3,674 | 1,244 | 165 | 4,918 | 1,106 | 1998 | 1999 |
| Laurel, MD | | 1,060 | 8,045 | 14 | 1,060 | 8,059 | 1,402 | 2002 | 1996 |
| Lawton, OK | | 144 | 1,456 | | 144 | 1,456 | 353 | 1995 | 1996 |
| Lecanto, FL | | 200 | 6,900 | | 200 | 6,900 | 49 | 2004 | 1986 |

| (Dollars in thousands) | | Initial Co | st to Company | Cost Capitalized | Gross Ai | | | | |
|--|--------------|--------------|-----------------------------|------------------------------|--------------|-----------------|-----------------------------|------------------|---------------|
| <u>Description</u> | Encumbrances | Land | Buildings & Improvements | Subsequent to Acquisition | Land | | Accumulated Depreciation | Year Acquired | Year Built |
| Lee, MA | \$ 0 | \$ 290 | \$ 18,135 | \$ 906 | \$ 290 | \$ 19,041 | \$ 1,393 | 2002 | 1998 |
| Leesburg, FL | • | 70 | 1,170 | (88) | 70 | 1,082 | 380 | 1999 | 1954 |
| Leesburg, VA | | 950 | 7,553 | 54 | 950 | 7,607 | 1,159 | 2002 | 1993 |
| Lenoir, NC | | 190 | 3,748 | 598 | 190 | 4,346 | 156 | 2003 | 1998 |
| Lexington, NC | | 200 | 3,900 | 962 | 200 | 4,862 | 276 | 2002 | 1997 |
| Litchfield, CT | | 660 | 9,652 | 113 | 660 | 9,765 | 3,072 | 1997 | 1998 |
| Longview, TX | | 320 | 4,440 | | 320 | 4,440 | 31 | 2004 | 1997 |
| Louisville, KY(1) | 3,572 | 490 | 7,610 | | 490 | 7,610 | 307 | 2003 | 1997 |
| Lubbock, TX | | 280 | 6,220 | | 280 | 6,220 | 210 | 2003 | 1996 |
| Manassas, VA(2) | 3,947 | 750 | , | 2.450 | 750 | 7,450 | 251 | 2003 | 1996 |
| Margate, FL | | 500 175 | 7,303 3,504 | 2,459 898 | 500 175 | 9,762 | 2,945 | 1998 1999 | 1972 1999 |
| Marion, IN | | 349 | 3,304 | 070 | 349 | 4,402 | 1,181 | 2003 | 1999 |
| Marysville, CA | | 450 | 4,172 | 44 | 450 | 4,216 | 470 | 1998 | 1999 |
| Marysville, WA | | 620 | , | • • | 620 | 4,780 | 150 | 2003 | 1998 |
| Matthews, NC(3) | 3,978 | 560 | 4,869 | 149 | 560 | 5,018 | 179 | 2003 | 1998 |
| Merrillville, IN | | 643 | 7,084 | 476 | 643 | 7,560 | 2,081 | 1997 | 1999 |
| Mesa, AZ | | 950 | 9,087 | | 950 | 9,087 | 1,063 | 1999 | 2000 |
| Middleburg Heights, OH | | 960 | 7,780 | | 960 | 7,780 | 53 | 2004 | 1998 |
| Middleton, WI | | 420 | , | | 420 | 4,006 | 315 | 2001 | 1991 |
| Middletown, OH | | 800 | 3,700 | | 800 | 3,700 | 53 | 2004 | 2000 |
| Midland, TX | | 400 | | | 400 | 4,930 | 34 | 2004 | 1997 |
| Midwest City, OK | | 95 | 1,385 | (21 | 95 | 1,385 | 354 | 1996 | 1995 |
| Monroe, NC | | 470 | , | 631 | 470 | 4,312 | 158 | 2003 | 2001 |
| Monroe, NC | 3,427 | 310 450 | | 775 11 | 310 450 | 5,574 4,032 | 193 149 | 2003 2003 | 2000 1997 |
| Morehead City, NC | 3,427 | 200 | | 1,640 | 200 | 4,744 | 527 | 1999 | 1999 |
| Morristown, TN | | 400 | , | 155 | 400 | 3,963 | 706 | 1998 | 1999 |
| Moses Lake, WA | | 260 | , | | 260 | 5,940 | 206 | 2003 | 1986 |
| Naples, FL | | 1,716 | • | | 1,716 | 17,306 | 5,810 | 1997 | 1999 |
| Newark, DE | | 560 | 21,220 | | 560 | 21,220 | 138 | 2004 | 1998 |
| Newark, OH | | 410 | , | 300 | 410 | 6,011 | 1,336 | 1998 | 1987 |
| Newburyport, MA | | 960 | * . | | 960 | 8,290 | 556 | 2002 | 1999 |
| Norman, OK | | 55 | | | 55 | 1,484 | 431 | 1995 | 1995 |
| North Augusta, SC | | 332 | | 2.006 | 332 | 2,558 | 422 | 1999 | 1998 |
| North Miami Beach, FL North Oklahoma City, OK | | 300 87 | 5,709 1,508 | 2,006 | 300 87 | 7,715 1,508 | 2,149 346 | 1998 1996 | 1987 1996 |
| Oak Ridge, TN | | 450 | | 155 | 450 | 4,221 | 746 | 1998 | 1999 |
| Ocean Shores, WA | | 770 | , | 155 | 770 | 1,390 | 11 | 2004 | 1996 |
| Ogden, UT | | 360 | | | 360 | 6,700 | 46 | 2004 | 1998 |
| Oklahoma City, OK | | 130 | | | 130 | 1,350 | 335 | 1995 | 1996 |
| Oklahoma City, OK | | 220 | 2,943 | | 220 | 2,943 | 413 | 1999 | 1999 |
| Ontario, OR | | 90 | | | 90 | 2,110 | 72 | 2003 | 1985 |
| Orange City, FL | | 80 | | 269 | 80 | 2,508 | 638 | 1999 | 1998 |
| Orlando, FL | | 1,390 | | | 1,390 | | 38 | 2004 | 1973 |
| Ossining, NY | | 1,510 | | | 1,510 | 9,490 | 688 | 2002 | 1967 |
| Owasso, OK | | 215 | | | 215 | 1,380 | 320 330 | 1996 | 1996 |
| Parkville, MD | | 173 730 | 8,770 | 2,873 | 173 730 | 1,410 11,643 | 1,980 | 1996 1997 | 1996 1999 |
| Paso Robles, CA | | 1,770 | | 2,07, | 1,770 | 8,630 | 674 | 2002 | 1998 |
| Phoenix, AZ | | 1,000 | | | 1,000 | 6,500 | 230 | 2003 | 1999 |
| Pinehurst, NC | | 290 | | 464 | 290 | 3,154 | 119 | 2003 | 1998 |
| Piqua, OH | | 204 | | | 204 | 1,885 | 356 | 1997 | 1997 |
| Pocatello, ID | | 470 | - | | 470 | 1,930 | 74 | 2003 | 1991 |
| Ponca City, OK | | 114 | | | 114 | 1,536 | 395 | 1995 | 1995 |
| Portland, OR | | 628 | | 232 | 628 | 3,817 | 573 | 1998 | 1999 |
| Quincy, MA | | 2,690 | | 025 | 2,690 | | 2.0 | 2004 | 1999 |
| Reidsville, NC | | 170 | | 835 | 170 | , | 269 | 2002 | 1998 |
| Reno, NV | | 1,060 520 | | | 1,060 520 | | 77 259 | 2004 2003 | 1998 1997 |
| Rocky Hill, CT | | 1,460 | | | 1,460 | | 546 | 2003 | 1997 |
| | | 1,400 | 1,040 | | 1,700 | 7,070 | 270 | 2002 | .,,, |

| (Dollars in thousands) | | Initial Cos | st to Company | Cost Capitalized | Gross Amount at Which Carried at Close of Period | | | | |
|-----------------------------------|---|-------------|-----------------------------|------------------------------|--|-----------------|-----------------------------|------------------|---------------|
| Description | Encumbrances | Land | Buildings & Improvements | Subsequent to Acquisition | Land | | Accumulated Depreciation | Year Acquired | Year Built |
| Rocky Hill, CT(1) | \$ 4,927 | \$ 1,090 | \$ 6,710 | \$ 0 | \$ 1,090 | \$ 6,710 | \$ 273 | 2003 | 1996 |
| Roswell, GA | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 1,107 | 9,627 | | 1,107 | 9,627 | 2,742 | 1997 | 1999 |
| Roswell, GA | | 620 | 2,200 | 184 | 620 | 2,384 | 175 | 2002 | 1997 |
| Salem, OR | | 449 | 5,172 | | 449 | 5,172 | 842 | 1999 | 1998 |
| Salisbury, NC(3) | 3,713 | 370 | 5,697 | 49 | 370 | 5,746 | 203 | 2003 | 1997 |
| Salt Lake City, UT | | 1,060 | 6,142 | | 1,060 | 6,142 | 664 | 1999 | 1986 |
| San Angelo, TX | | 260 | 8,800 | | 260 | 8,800 | 58 | 2004 | 1997 |
| San Juan Capistrano, CA | | 1,390 | 6,942 | | 1,390 | 6,942 | 613 | 2000 | 2001 |
| Sarasota, FL | | 475 | 3,175 | | 475 | 3,175 | 827 | 1996 | 1995 |
| Sarasota, FL | | 1,190 | 4,810 | | 1,190 | 4,810 | 175 | 2003 | 1988 |
| Seven Fields, PA | | 484 | 4,663 | | 484 | 4,663 | 769 | 1999 | 1999 |
| Shawnee, OK | | 80 | 1,400 | | 80 | 1,400 | 355 | 1996 | 1995 |
| Shelbyville, IN | 2 705 | 165 | 3,497 | 1,139 | 165 | 4,636 | 1,276 | 1998 | 1999 |
| Smithfield, NC(3) | 3,705 | 290 | 5,777 | 42 | 290 | 5,819 | 203 | 2003 | 1998 |
| Statesville, NC | 2.001 | 150 | 1,447 | 247 | 150 | 1,694 | 64 | 2003 | 1990 |
| Statesville, NC(3) | 2,991 | 310 | 6,183 | 28 | 310 | 6,211 | 212 | 2003 | 1996 |
| Statesville, NC(3) | 2,603 | 140 | 3,798 | 20 | 140 | 3,818 | 131 | 2003 | 1999 |
| Staunton, VA | | 140 80 | 8,360 1,400 | | 140 80 | 8,360 | 293 357 | 2003 1995 | 1999 1995 |
| Sunrise, FL | | 1,480 | 15,950 | | | 1,400 15,950 | 112 | 2004 | 1993 |
| Terre Haute, IN | | 1,480 | 3,499 | 1,712 | 1,480 175 | 5,211 | 1,121 | 1999 | 1999 |
| Tewksbury, MA | | 1,520 | 5,480 | 1,/12 | 1,520 | 5,480 | 1,121 | 2003 | 1989 |
| Texarkana, TX | | 192 | 1,403 | | 1,520 | 1,403 | 325 | 1996 | 1996 |
| Troy, OH | | 200 | 2,000 | | 200 | 2,000 | 422 | 1997 | 1997 |
| Tucson, AZ | 3,500 | 200 | 1,373 | 16,021 | 635 | 16,759 | 1,907 | 2002 | 1771 |
| Twin Falls, ID | 5,500 | 550 | 14,740 | 10,021 | 550 | 14,740 | 837 | 2002 | 1991 |
| Urbana, IL | | 670 | 6,780 | | 670 | 6,780 | 551 | 2002 | 1998 |
| Vacaville, CA | | 900 | 6,329 | | 900 | 6,329 | 249 | 2002 | 2003 |
| Valparaiso, IN | | 112 | 2,558 | | 112 | 2,558 | 248 | 2001 | 1998 |
| Valparaiso, IN | | 108 | 2,962 | | 108 | 2,962 | 281 | 2001 | 1999 |
| Vero Beach, FL | | 263 | 3,187 | | 263 | 3,187 | 300 | 2001 | 1999 |
| Vero Beach, FL | | 297 | 3,263 | | 297 | 3,263 | 310 | 2001 | 1996 |
| Vincennes, IN | | 118 | 2,893 | 673 | 118 | 3,566 | 826 | 1998 | 1985 |
| W. Hartford, CT | | 2,650 | 5,980 | | 2,650 | 5,980 | 127 | 2004 | 1905 |
| Waco, TX | | 180 | 4,500 | | 180 | 4,500 | 33 | 2004 | 1997 |
| Wake Forest, NC | | 200 | 3,003 | 1,737 | 200 | 4,740 | 603 | 1998 | 1999 |
| Waldorf, MD | | 620 | 8,380 | 2,819 | 620 | 11,199 | 1,886 | 1997 | 1998 |
| Walterboro, SC | | 150 | 1,838 | 187 | 150 | 2,025 | 413 | 1999 | 1992 |
| Waterford, CT | | 1,360 | 12,540 | | 1,360 | 12,540 | 895 | 2002 | 2000 |
| Waxahachie, TX | | 154 | 1,429 | | 154 | 1,429 | 333 | 1996 | 1996 |
| Westerville, OH | | 740 | 8,287 | 2,638 | 740 | 10,925 | 1,986 | 1998 | 2001 |
| Wichita Falls, TX | | 470 | 3,010 | | 470 | 3,010 | 23 | 2004 | 1997 |
| Williamsburg, VA | | 374 | 3.001 | | 374 | 2 001 | 400 | 2003 | 1000 |
| Wilmington, NC | | 210 | 2,991 | 440 | 210 | 2,991 | 482 | 1999 | 1999 |
| Winston-Salem, NC | | 360 | 2,514 | 448 | 360 | 2,962 | 108 | 2003 | 1996 |
| Total Assisted Living Facilities: | 113,295 | 124,808 | 1,110,615 | 79,092 | 125,298 | 1,189,217 | 131,187 | | |
| | = 4.09m7.0 | A # 7,000 | 2,220,000 | 17,074 | 140,470 | 1,10/,41/ | 131,10/ | | |
| Skilled Nursing Facilities: | | 880 | 16 112 | 2 111 | 000 | 10 222 | 1.020 | 2002 | 1002 |
| Agawam, MA | | 450 | 16,112 6,150 | 2,111 | 880 450 | 18,223 6,150 | 1,030 | 2002 2002 | 1993 2000 |
| Beachwood, OH | 19,439 | 1,260 | 23,478 | | 1,260 | 23,478 | 413 | 2002 | 1990 |
| Birmingham, AL | 17,437 | 390 | 4,902 | | 390 | 4,902 | 1,959 232 | 2001 | 1977 |
| Birmingham, AL | | 340 | 5,734 | | 340 | 5,734 | 234 | 2003 | 1974 |
| Boise, ID | | 810 | 5,401 | | 810 | 5,401 | 1,181 | 1998 | 1966 |
| Boise, ID | | 600 | 7,383 | | 600 | 7,383 | 1,427 | 1998 | 1997 |
| Boynton Beach, FL | | 980 | 8,112 | | 980 | 8,112 | 116 | 2004 | 1999 |
| Braintree, MA | | 170 | 7,157 | 1,181 | 170 | 8,338 | 2,850 | 1997 | 1968 |
| Brandon, MS | | 115 | 9,549 | -, | 115 | 9,549 | 429 | 2003 | 1963 |
| Bridgewater, NJ | | 1,850 | 3,050 | | 1,850 | 3,050 | 10 | 2004 | 1970 |
| Broadview Heights, OH | 9,162 | 920 | 12,400 | | 920 | 12,400 | 1,037 | 2001 | 1984 |
| • | | | | | | | | | |

HEALTH CARE REIT, INC. SCHEDULE III — (Continued)

| (Dollars in thousands) | | Initial Cos | st to Company | Cost Capitalized | Gross Amount at Which Carried at Close of Period | | | | |
|------------------------|--------------|-------------|-----------------------------|------------------|--|-----------------------------|-----------------------------|------------------|---------------|
| Description | Encumbrances | Land | Buildings & Improvements | Subsequent to | Land | Buildings & Improvements | Accumulated Depreciation | Year Acquired | Year Built |
| Bunnell, FL | \$ 0 | \$ 260 | \$ 7,118 | \$ 0 | \$ 260 | \$ 7,118 | \$ 107 | 2004 | 1985 |
| Butler, AL | y 0 | 90 | 3,510 | • | 90 | 3,510 | 49 | 2004 | 1960 |
| Byrdstown, TN | | | 2,414 | | | 2,414 | 121 | 2004 | 1982 |
| Canton, MA | | 820 | 8,201 | 250 | 820 | 8,451 | 579 | 2002 | 1993 |
| Centerville, MA | | 1,490 | 9,650 | | 1,490 | 9,650 | 22 | 2004 | 1982 |
| Cheswick, PA | | 384 | 6,041 | 1,293 | 384 | 7,334 | 1,384 | 1998 | 1933 |
| Clearwater, FL | | 160 | 7,218 | | 160 | 7,218 | 99 | 2004 | 1961 |
| Cleveland, MS | | | 1,850 | | | 1,850 | 277 | 2003 | 1977 |
| Cleveland, TN | | 350 | 5,000 | 122 | 350 | 5,122 | 463 | 2001 | 1987 |
| Coeur d'Alene, ID | | 600 | 7,878 | | 600 | 7,878 | 1,508 | 1998 | 1996 |
| Columbia, TN | | 590 | , | | 590 | 3,787 | 166 | 2003 | 1974 |
| Dade City, FL | | 250 | 7,150 | | 250 | 7,150 | 85 | 2004 | 1975 |
| Daytona Beach, FL | | 470 490 | 5,930 | | 470 490 | 5,930 5,710 | 77 77 | 2004 2004 | 1986 1961 |
| Daytona Beach, FL | | 440 | 5,710 7,460 | | 440 | 7,460 | 89 | 2004 | 1965 |
| DeBary, FL Dedham, MA | | 1,790 | 12,936 | | 1,790 | 12,936 | 1,005 | 2004 | 1996 |
| DeLand, FL | | 220 | 7,080 | | 220 | 7,080 | 85 | 2004 | 1967 |
| Denton, MD | | 390 | | | 390 | 4,010 | 252 | 2003 | 1982 |
| Douglasville, GA | | 1,350 | 7,471 | | 1,350 | 7,471 | 356 | 2003 | 1975 |
| Easton, PA | | 285 | 6,315 | | 285 | 6,315 | 2,464 | 1993 | 1959 |
| Eight Mile, AL | | 410 | 6,110 | | 410 | 6,110 | 303 | 2003 | 1973 |
| Elizabethton, TN | | 310 | 4,604 | 336 | 310 | 4,940 | 506 | 2001 | 1980 |
| Erin, TN | | 440 | .,. | 134 | 440 | 8,194 | 713 | 2001 | 1981 |
| Eugene, OR | | 300 | | | 300 | 5,316 | 1,104 | 1998 | 1972 |
| Fairfield, AL | | 530 | | 4.045 | 530 | 9,134 | 412 | 2003 | 1965 |
| Fall River, MA | | 620 | , | 4,847 | 620 | 10,676 | 1,735 | 1996 | 1973 |
| Falmouth, MA | | 670 320 | | 97 | 670 320 | 3,242 3,975 | 832 212 | 1999 2003 | 1966 1972 |
| Florence, AL | | 636 | | | 636 | 6,026 | 1,574 | 1998 | 1984 |
| Gardnerville, NV | | 182 | | | 182 | 1,718 | 477 | 2004 | 2004 |
| Granite City, IL | | 610 | , | 842 | 610 | 7,985 | 1,629 | 1998 | 1973 |
| Granite City, IL | | 400 | , | 707 | 400 | 5,010 | 946 | 1999 | 1964 |
| Greeneville, TN | | 400 | , | | 400 | 8,290 | 181 | 2004 | 1979 |
| Hardin, IL | | 50 | | 135 | 50 | 5,485 | 669 | 2002 | 1996 |
| Harriman, TN | | 590 | 8,060 | 158 | 590 | 8,218 | 761 | 2001 | 1972 |
| Herculaneum, MO | | 127 | 10,373 | 393 | 127 | 10,766 | 1,258 | 2002 | 1984 |
| Hilliard, FL | | 150 | , | | 150 | | 1,236 | 1999 | 1990 |
| Houston, TX | | 630 | | 750 | 630 | , | 419 | 2002 | 1995 |
| Indianapolis, IN | | 75 | | | 75 | 925 | 4 | 2004 | 1942 |
| Jackson, MS | | 410 | , | | 410 | 1,814 | 100 | 2003 | 1968 |
| Jackson, MS | | | 4,400 2,150 | | | 4,400 2,150 | 660 323 | 2003 2003 | 1980 1970 |
| Jamestown, TN | | | 6,707 | | | 6,707 | 335 | 2003 | 1966 |
| Jefferson City, MO | | 370 | , | 301 | 370 | 7,031 | 814 | 2002 | 1982 |
| Jonesboro, GA | | 840 | | 301 | 840 | | 112 | 2003 | 1992 |
| Kent, OH | | 215 | | | 215 | 3,367 | 1,147 | 1989 | 1983 |
| Kissimmee, FL | | 230 | | | 230 | | 55 | 2004 | 1972 |
| LaBelle, FL | | 60 | | | 60 | 4,946 | 76 | 2004 | 1985 |
| Lake Placid, FL | | 150 | , | | 150 | | 157 | 2004 | 1984 |
| Lakeland, FL | | 696 | | | 696 | | 1,279 | 1998 | 1984 |
| Littleton, MA | | 1,240 | | | 1,240 | | 235 | 1996 | 1975 |
| Longwood, FL | | 480 | | 172 | 480 | | 91 | 2004 | 1980 |
| Louisville, KY | | 430 | , | 163 | 430 | | 632 | 2002 | 1974 |
| Louisville, KY | | 350 370 | | 109 | 350 370 | | 424 17 | 2002 2004 | 1975 1977 |
| Lowell, MA | | 370 120 | | | 370 120 | | 254 | 2004 | 1973 |
| Memphis, TN | | 970 | | | 970 | | 217 | 2003 | 1981 |
| Memphis, TN | | 480 | | | 480 | | 267 | 2003 | 1982 |
| Memphis, TN | | 940 | | | 940 | | 149 | 2003 | 1951 |
| Midwest City, OK | | 470 | , | | 470 | | 1,173 | 1998 | 1958 |
| Millbury, MA | | 930 | | | 930 | | 117 | 2004 | 1972 |
| • | | | , | | | • | | | |

| (Dollars in thousands) | | Initial Cos | st to Compa | ny Cost Capitalized | Gross A | | | | |
|------------------------|--------------|-------------|-----------------------------|------------------------|------------|-----------------------------|-----------------------------|------------------|---------------|
| Description | Encumbrances | Land | Buildings of Improvement | & Subsequent to | Land | Buildings & Improvements | Accumulated Depreciation | Year Acquired | Year Built |
| Mobile, AL | \$ 0 | \$ 440 | \$ 3,62 | 5 \$ 0 | \$ 440 | \$ 3,625 | \$ 187 | 2003 | 1982 |
| Monteagle, TN | | 310 | 3,31 | | 310 | 3,318 | 135 | 2003 | 1980 |
| Monterey, TN | | 010 | 4,19 | | 010 | 4,195 | 210 | 2004 | 1977 |
| Monticello, FL | | 140 | 4,47 | | 140 | 4,471 | 71 | 2004 | 1986 |
| Morgantown, KY | | 380 | 3,70 | | 380 | 3,705 | 143 | 2003 | 1965 |
| Moss Point, MS | | 120 | | | 120 | 7,280 | 90 | 2004 | 1933 |
| Mountain City, TN | | 220 | 5,89 | | 220 | 6,556 | 840 | 2001 | 1976 |
| Naples, FL | | 550 | | | 550 | 5,450 | 14 | 2004 | 1968 |
| Needham, MA | | 1,610 | 13,71 | | 1,610 | 14,057 | 1,100 | 2002 | 1994 |
| New Haven, IN | | 176 | 3,52 | | 176 | 3,524 | 11 | 2004 | 1981 |
| New Port Richey, FL | | 624 | 7,30 | 7 | 624 | 7,307 | 1,893 | 1998 | 1984 |
| North Easton, MA | | 1,600 | 1,90 | 0 | 1,600 | 1,900 | 4 | 2004 | 1970 |
| North Miami, FL | | 430 | 3,91 | 3 | 430 | 3,918 | 76 | 2004 | 1968 |
| North Miami, FL | | 440 | 4,83 |) | 440 | 4,830 | 76 | 2004 | 1963 |
| Norwalk, CT | | 410 | 2,11 | 3 | 410 | 2,118 | 6 | 2004 | 1971 |
| Ormond Beach, FL | | | 2,73 | 9 73 | | 2,812 | 370 | 2002 | 1983 |
| Panama City, FL | | 300 | 9,20 | | 300 | 9,200 | 113 | 2004 | 1992 |
| Payson, AZ | | 180 | 3,98 | | 180 | 3,988 | 877 | 1998 | 1985 |
| Pigeon Forge, TN | | 320 | 4,18 | | 320 | 4,297 | 415 | 2001 | 1986 |
| Pleasant Grove, AL | | 480 | 4,42 | | 480 | 4,429 | 227 | 2003 | 1964 |
| Plymouth, MA | | 440 | 6,22 | | 440 | 6,220 | 14 | 2004 | 1968 |
| Port St. Joe, FL | | 370 | , | | 370 | 2,055 | 74 | 2004 | 1982 |
| Prospect, CT | | 820 | 1,44 | | 820 | 1,441 | 4 | 2004 | 1970 |
| Pueblo, CO | | 370 | 6,05 | | 370 | 6,051 | 1,302 | 1998 | 1989 |
| Quincy, FL | | 200 | 5,33 | | 200 | 5,333 | 85 | 2004 | 1983 |
| Quitman, MS | | 60 | 10,34 | | 60 | 10,340 | 121 | 2004 | 1976 |
| Rheems, PA | | 200 | 1,57 | | 200 | 1,575 | 56 | 2003 | 1996 |
| Richmond, VA | | 1,211 | 2,88 | | 1,211 | 2,889 | 202 | 2003 | 1995 |
| Ridgely, TN | | 300 | 5,70 | | 300 | 5,797 | 517 | 2001 | 1990 |
| Rochdale, MA | | 675 360 | 11,84 | | 675 360 | 13,244 | 764 527 | 2002 2001 | 1995 1970 |
| Rockwood, TN | | 500 | 4,11° 7,11° | | 500 | 4,117 7,858 | 766 | 2001 | 1979 |
| Rogersville, TN | | 350 | 3,27 | | 350 | 3,278 | 134 | 2001 | 1979 |
| Royal Palm Beach, FL | | 980 | 8,32 | | 980 | 8,320 | 104 | 2004 | 1985 |
| Ruleville, MS | | 700 | 5,52 | | 700 | 50 | 7 | 2003 | 1978 |
| San Antonio, TX | | 560 | 7,31 | | 560 | 7,315 | 496 | 2002 | 2000 |
| Sandwich, MA | | 1,140 | 11,19 | | 1,140 | 11,190 | 25 | 2004 | 1987 |
| Santa Rosa, CA | | 1,460 | 3,88 | | 1,460 | 3,943 | 1,290 | 1998 | 1968 |
| Sarasota, FL | | 560 | 8,47 | | 560 | 8,474 | 1,177 | 1999 | 2000 |
| Sarasota, FL | | 600 | 3,40 | | 600 | 3,400 | 10 | 2004 | 1982 |
| Shelby, MS | | 60 | 5,34 |) | 60 | 5,340 | 64 | 2004 | 1979 |
| South Boston, MA | | 385 | 2,00 | | 385 | 7,213 | 1,237 | 1995 | 1961 |
| South Pittsburg, TN | | 430 | 5,62 | 3 | 430 | 5,628 | 133 | 2004 | 1979 |
| Southbridge, MA | | 890 | 8,11 | | 890 | 8,110 | 196 | 2004 | 1976 |
| Spring City, TN | | 420 | 6,08 | | 420 | 8,664 | 758 | 2001 | 1987 |
| St. Louis, MO | | 750 | 6,03 | | 750 | 6,030 | 392 | 1995 | 1994 |
| Starke, FL | | 120 | 10,180 | | 120 | 10,180 | 124 | 2004 | 1990 |
| Stuart, FL | | 390 | 8,110 | | 390 | 8,110 | 98 | 2004 | 1985 |
| Swanton, OH | | 330 | 6,37 | | 330 | 6,370 | 15 | 2004 | 1950 |
| Tampa, FL | | 830 | 6,370 | | 830 | 6,370 | 95 | 2004 | 1968 |
| Torrington, CT | | 360 | 1,26 | | 360 | 1,261 | 4 | 2004 | 1966 |
| Troy, OH | | 470 | 16,730 | | 470 | 16,730 | 39 | 2004 | 1971 |
| Tupelo, MS | | 740 | 4,092 | | 740 | 4,092 | 205 | 2003 | 1980 |
| Venice, FL | | 500 | 6,000 | | 500 | 6,000 | 2 541 | 2004 | 1987 |
| Vero Beach, FL | | 660 875 | 9,040 | | 660 875 | 10,501 | 2,541 | 1998 | 1984 |
| Wareham, MA | | 875 234 | 10,311 3,586 | | 875 500 | 12,008 | 717 95 4 | 2002 | 1989 |
| | | 336 | 5,92 | | 500 70 | 4,026 5,917 | | 1995 1995 | 1986 |
| Webster, MA | | 360 | 5,92. 5,940 | , , | 360 | 5,917 5,940 | 1,382 401 | 2002 | 1982 2000 |
| West Haven, CT | | 580 | 1,620 | | 580 | 1,620 | 401 | 2002 | 1971 |
| West Palm Beach, FL | | 696 | 8,03 | | 696 | 8,037 | 2,215 | 1998 | 1984 |
| zam zaum, I z | | 070 | 0,05 | | 0,0 | 0,057 | 2,213 | 1,,0 | 2254 |

HEALTH CARE REIT, INC. SCHEDULE III — (Continued)

| (Dollars in thousands) | | Initial Cos | t to Company | Cost Capitalized | Gross Amount at Which Carried at Close of Period | | | | |
|--|--------------|-------------|-----------------------------|------------------|--|-----------------------------|--------------------------|------------------|---------------|
| Description | Encumbrances | Land | Buildings & Improvements | Subsequent to | Land | Buildings & Improvements | Accumulated Depreciation | Year Acquired | Year Built |
| Westlake, OH | \$ 15,601 | \$ 1,320 | \$ 17,936 | \$ 0 | \$ 1,320 | \$ 17,936 | \$ 1,520 | 2001 | 1984 |
| Westlake, OH | | 571 | 5,411 | | 571 | 5,411 | 1,121 | 1998 | 1957 |
| Westmoreland, TN | 2,198 | 330 | 1,822 | 2,634 | 330 | 4,456 | 395 | 2001 | 1994 |
| White Hall, IL | | 50 | 5,550 | 670 | 50 | 6,220 | 705 | 2002 | 1971 |
| Woodbridge, VA | | 680 | 4,423 | | 680 | 4,423 | 313 | 2002 | 1977 |
| Worcester, MA | | 1,053 | 2,265 | 268 | 1,053 | 2,533 | 676 | 1997 | 1961 |
| Worcester, MA | | 1,100 | 5,400 | | 1,100 | 5,400 | 134 | 2004 | 1962 |
| Total Skilled Nursing | | | | | | | | | |
| Facilities: | 46,400 | 71,801 | 852,590 | 32,379 | 71,801 | 884,969 | 74,774 | | |
| Specialty Care Facilities: | | | | | | | | | |
| Braintree, MA | | 350 | 9,304 | 4,370 | 350 | 13,674 | 2,554 | 1998 | 1918 |
| Chicago, IL | | 3,650 | 7,505 | 6,991 | 3.650 | 14,496 | 1,138 | 2002 | 1979 |
| Clearwater, FL | | 950 | .,- | 29 | 979 | , | , | 1997 | 1975 |
| New Albany, OH | | 3,020 | 27,445 | | 3,020 | 27,445 | 1,596 | 2002 | 2003 |
| Springfield, MA | | 2,100 | 14,978 | 7,822 | 2,100 | 22,800 | 3,845 | 1996 | 1952 |
| Stoughton, MA | | 975 | 20,021 | 3,705 | 975 | 23,726 | 4,442 | 1996 | 1958 |
| Total Specialty Care | | | | | | | | | |
| Facilities | 0 | 11,045 | 79,253 | 22,917 | 11,074 | 102,141 | 13,575 | | |
| Construction in Progress | | | 25,463 | | | 25,463 | | | |
| Total Investment in Real Property Owned | \$159,695 | \$207,654 | \$2,067,921 | \$134,388 | \$208,173 | \$2,201,790 | \$219,536 | | |

- (1) In June 2003, three wholly-owned subsidiaries of the Company completed the acquisitions of three assisted living facilities from Emeritus Corporation. The properties were subject to existing mortgage debt of \$13,981,000. The three wholly-owned subsidiaries are included in the Company's consolidated financial statements. Notwithstanding consolidation for financial statement purposes, it is the Company's intention that the subsidiaries be separate legal entities wherein the assets and liabilities are not available to pay other debts or obligations of the consolidated Company.
- (2) In September 2003, four wholly-owned subsidiaries of the Company completed the acquisitions of four assisted living facilities from Emeritus Corporation. The properties were subject to existing mortgage debt of \$24,291,000. The four wholly-owned subsidiaries are included in the Company's consolidated financial statements. Notwithstanding consolidation for financial statement purposes, it is the Company's intention that the subsidiaries be separate legal entities wherein the assets and liabilities are not available to pay other debts or obligations of the consolidated Company.
- (3) In September 2003, 17 wholly-owned subsidiaries of the Company completed the acquisitions of 17 assisted living facilities from Southern Assisted Living, Inc. The properties were subject to existing mortgage debt of \$59,471,000. The 17 wholly-owned subsidiaries are included in the Company's consolidated financial statements. Notwithstanding consolidation for financial statement purposes, it is the Company's intention that the subsidiaries be separate legal entities wherein the assets and liabilities are not available to pay other debts or obligations of the consolidated Company.

| | Year Ended December 31 | | | | |
|-----------------------------------|------------------------|----------------------|-------------|--|--|
| | 2004 | 2003 | 2002 | | |
| | | (In thousands) | | | |
| Investment in real estate: | | | | | |
| Balance at beginning of year | \$1,893,977 | \$1,420,397 | \$1,037,395 | | |
| Additions: | | | | | |
| Acquisitions | 504,336 | 346,643 | 352,424 | | |
| Improvements | 33,538 | 64,878 | 57,282 | | |
| Conversions from loans receivable | 8,500 | 12,433 | 33,972 | | |
| Other(1) | 14,555 | 127,743 | 2,248 | | |
| Total additions | 560,929 | 551,697 | 445,926 | | |
| Deductions: | , | , | • | | |
| Cost of real estate sold | (44,629) | (75,325) | (60,626) | | |
| Impairment of assets | (314) | (2,792) | (2,298) | | |
| Total deductions | (44,943) | (78,117) | (62,924) | | |
| Balance at end of year(2) | \$2,409,963 | \$1,893,977 | \$1,420,397 | | |
| Accumulated depreciation: | | | | | |
| Balance at beginning of year | \$ 152,440 | \$ 113,579 | \$ 80,544 | | |
| Additions: | - , | Ψ 2.2., 2 .3 | | | |
| Depreciation expense | 74,015 | 52,870 | 40,350 | | |
| Deductions: | , | , | • | | |
| Sale of properties | (6,919) | (14,009) | (7,315) | | |
| Balance at end of year | \$ 219,536 | \$ 152,440 | \$ 113,579 | | |
| | 4 17,050 | + 152,170 | Ψ 113,377 | | |

⁽¹⁾ Represents assumed mortgages.

⁽²⁾ The aggregate cost for tax purposes for real property equals \$2,411,323,000 at December 31, 2004.

SCHEDULE IV — MORTGAGE LOANS ON REAL ESTATE December 31, 2004

| | | | | | (In thousands) | | | |
|--|----------------------------|---------------------------------|--|----------------|-----------------------------|------------------|---|--|
| Description | Interest Rate | Final Maturity Date | Periodic Payment Terms | Prior Liens | Face Amount of Mortgages | | Principal Amount of Loans Subject to Delinquent Principal or Interest | |
| Sun Valley, CA (Specialty care facility) | 7.10% | 05/01/08 | Monthly Payments \$111,233 | | \$ 18,800 | \$ 18,800 | None | |
| Lauderhill, FL (Skilled nursing facility) | 11.05% | 09/01/12 | Monthly Payments \$124,934 | | 12,700 | 12,668 | None | |
| Oklahoma City, OK (Skilled nursing facility) | 10.48% | 07/01/06 | Monthly Payments \$106,582 | | 12,204 | 12,204 | None | |
| Chicago, IL (Specialty care facility) | 15.21% | 12/31/06 | Monthly Payments \$209,479 | | 11,900 | 11,793 | None | |
| Six skilled nursing facilities in Illinois and Missouri | 5.75% | 06/30/18 | Monthly Payments \$52,700 | | 11,000 | 11,000 | None | |
| Eight skilled nursing facilities and three assisted living facilities in Florida, Tennessee and Kentucky | 12.93% | 02/01/07 | Monthly Payments \$80,100 | | 8,702 | 7,434 | None | |
| Bala, PA (Skilled nursing facility) | 10.50% | 07/01/08 | Monthly Payments \$62,516 | | 7,400 | 7,145 | None | |
| Five skilled nursing facilities in Texas | 14.06% | 03/31/07 | Monthly Payments \$68,500 | | 12,198 | 7,051 | None | |
| Owensboro, KY (Skilled nursing facility) | 10.90% | 08/01/18 | Monthly Payments \$56,182 | | 7,000 | 5,921 | None | |
| Six assisted living facilities in Maryland and Virginia | 11.41% | 07/01/07 | Monthly Payments \$53,865 | | 5,000 | 5,245 | None | |
| Carrollton, GA (Assisted living facility) | 9.00% | 09/01/09 | Monthly Payments \$37,487 | | 4,998 | 4,998 | None | |
| Nine assisted living facilities in Indiana | 8.11% | 01/01/17 | Monthly Payments \$31,622 | | 7,600 | 4,679 | None | |
| 25 mortgage loans relating to 31 skilled nursing facilities, 28 assisted living facilities and 5 specialty care facilities | From 1.98% to 15.21% | From 01/01/05 to 04/01/16 | Monthly Payments from \$406 to \$212,425 | | 59,543 | 46,328 | None | |
| Totals | | | | | \$179,045 | <u>\$155,266</u> | \$ 0 | |

| Year Ended December 31 | | |
|------------------------|---|---|
| 2004 | 2003 | 2002 |
| (In thousands) | | |
| | | |
| \$164,139 | \$179,761 | \$212,543 |
| | | |
| 30,057 | 48,117 | 85,006 |
| 194,196 | 227,878 | 297,549 |
| | | |
| 20,197 | 47,971 | 70,104 |
| 8,500 | 10,133 | 33,972 |
| | | 2,554 |
| 10,233 | 5,635 | 11,158 |
| \$155,266 | \$164,139 | \$179,761 |
| | \$164,139 \$30,057 194,196 20,197 8,500 10,233 | 2004 2003 (In thousands) \$164,139 \$179,761 30,057 48,117 194,196 227,878 20,197 47,971 8,500 10,133 10,233 5,635 |

⁽¹⁾ Includes collection of negative principal amortization.

⁽²⁾ Includes mortgage loans that were reclassified to working capital loans during the periods indicated.

EXHIBIT INDEX

- 3.1 Second Restated Certificate of Incorporation of the Company (filed with the Commission as Exhibit 3.1 to the Company's Form 10-K filed March 20, 2000, and incorporated herein by reference thereto).
- 3.2 Certificate of Designation, Preferences and Rights of Junior Participating Preferred Stock, Series A, of the Company (filed with the Commission as Exhibit 3.1 to the Company's Form 10-K filed March 20, 2000, and incorporated herein by reference thereto).
- 3.3 Certificate of Designations, Preferences and Rights of Series C Cumulative Convertible Preferred Stock of the Company (filed with the Commission as Exhibit 3.1 to the Company's Form 10-K filed March 20, 2000, and incorporated herein by reference thereto).
- 3.4 Certificate of Amendment of Second Restated Certificate of Incorporation of the Company (filed with the Commission as Exhibit 3.1 to the Company's Form 10-K filed March 20, 2000, and incorporated herein by reference thereto).
- 3.5 Certificate of Amendment of Second Restated Certificate of Incorporation of the Company (filed with the Commission as Exhibit 3.1 to the Company's Form 8-K filed June 13, 2003, and incorporated herein by reference thereto).
- 3.6 Certificate of Designation of 71/8% Series D Cumulative Redeemable Preferred Stock of the Company (filed with the Commission as Exhibit 2.5 to the Company's Form 8-A/A filed July 8, 2003, and incorporated herein by reference thereto).
- 3.7 Certificate of Designation of 6% Series E Cumulative Convertible and Redeemable Preferred Stock of the Company (filed with the Commission as Exhibit 3.1 to the Company's Form 8-K filed October 1, 2003, and incorporated herein by reference thereto).
- 3.8 Certificate of Designation of 75/8% Series F Cumulative Redeemable Preferred Stock of the Company (filed with the Commission as Exhibit 2.5 to the Company's Form 8-A filed September 10, 2004, and incorporated herein by reference thereto).
- 3.9 Amended and Restated By-Laws of the Company (filed with the Commission as Exhibit 3.1 to the Company's Form 8-K filed September 8, 2004, and incorporated herein by reference thereto).
- 4.1 The Company, by signing this Report, agrees to furnish the Securities and Exchange Commission upon its request a copy of any instrument that defines the rights of holders of long-term debt of the Company and authorizes a total amount of securities not in excess of 10% of the total assets of the Company.
- 4.2 Indenture dated as of April 17, 1997 between the Company and Fifth Third Bank (filed with the Commission as Exhibit 4.1 to the Company's Form 8-K filed April 21, 1997, and incorporated herein by reference thereto).
- 4.3 First Supplemental Indenture, dated as of April 17, 1997, to Indenture dated as of April 17, 1997, between the Company and Fifth Third Bank (filed with the Commission as Exhibit 4.2 to the Company's Form 8-K filed April 21, 1997, and incorporated herein by reference thereto).
- 4.4 Second Supplemental Indenture, dated as of March 13, 1998, to Indenture dated as of April 17, 1997, between the Company and Fifth Third Bank (filed with the Commission as Exhibit 4.2 to the Company's Form 8-K filed March 11, 1998, and incorporated herein by reference thereto).
- 4.5 Third Supplemental Indenture, dated as of March 18, 1999, to Indenture dated as of April 17, 1997, between the Company and Fifth Third Bank (filed with the Commission as Exhibit 4.2 to the Company's Form 8-K filed March 17, 1999, and incorporated herein by reference thereto).
- Fourth Supplemental Indenture, dated as of August 10, 2001, to Indenture dated as of April 17, 1997, between the Company and Fifth Third Bank (filed with the Commission as Exhibit 4.2 to the Company's Form 8-K filed August 9, 2001, and incorporated herein by reference thereto).
- 4.7 Supplemental Indenture No. 5, dated September 10, 2003, to Indenture dated as of April 17, 1997, between the Company and Fifth Third Bank (filed with the Commission as Exhibit 4.1 to the Company's Form 8-K filed September 24, 2003, and incorporated herein by reference thereto).

- 4.8 Amendment No. 1, dated September 16, 2003, to Supplemental Indenture No. 5, dated September 10, 2003, to Indenture dated as of April 17, 1997, between the Company and Fifth Third Bank (filed with the Commission as Exhibit 4.3 to the Company's Form 8-K filed September 24, 2003, and incorporated herein by reference thereto).
- 4.9 Indenture for Senior Debt Securities, dated as of September 6, 2002, between the Company and Fifth Third Bank (filed with the Commission as Exhibit 4.1 to the Company's Form 8-K filed September 9, 2002, and incorporated herein by reference thereto).
- 4.10 Supplemental Indenture No. 1, dated as of September 6, 2002, to Indenture for Senior Debt Securities, dated as of September 6, 2002, between the Company and Fifth Third Bank (filed with the Commission as Exhibit 4.2 to the Company's Form 8-K filed September 9, 2002, and incorporated herein by reference thereto).
- 4.11 Amendment No. 1, dated March 12, 2003, to Supplemental Indenture No. 1, dated as of September 6, 2002, to Indenture for Senior Debt Securities, dated as of September 6, 2002, between the Company and Fifth Third Bank (filed with the Commission as Exhibit 4.1 to the Company's Form 8-K filed March 14, 2003, and incorporated herein by reference thereto).
- 4.12 Supplemental Indenture No. 2, dated as of September 10, 2003, to Indenture for Senior Debt Securities, dated as of September 6, 2002, between the Company and Fifth Third Bank (filed with the Commission as Exhibit 4.2 to the Company's Form 8-K filed September 24, 2003, and incorporated herein by reference thereto).
- 4.13 Amendment No. 1, dated September 16, 2003, to Supplemental Indenture No. 2, dated as of September 10, 2003, to Indenture for Senior Debt Securities, dated as of September 6, 2002, between the Company and Fifth Third Bank (filed with the Commission as Exhibit 4.4 to the Company's Form 8-K filed September 24, 2003, and incorporated herein by reference thereto).
- 4.14 Supplemental Indenture No. 3, dated as of October 29, 2003, to Indenture for Senior Debt Securities, dated as of September 6, 2002, between the Company and Fifth Third Bank (filed with the Commission as Exhibit 4.1 to the Company's Form 8-K filed October 30, 2003, and incorporated herein by reference thereto).
- 4.15 Amendment No. 1, dated September 13, 2004, to Supplemental Indenture No. 3, dated as of October 29, 2003, to Indenture for Senior Debt Securities, dated as of September 6, 2002, between the Company and The Bank of New York Trust Company, N.A., as successor to Fifth Third Bank (filed with the Commission as Exhibit 4.1 to the Company's Form 8-K filed September 13, 2004, and incorporated herein by reference thereto).
- 4.16 Form of Indenture for Senior Subordinated Debt Securities (filed with the Commission as Exhibit 4.9 to the Company's Form S-3 (File No. 333-73936).filed November 21, 2001, and incorporated herein by reference thereto).
- 4.17 Form of Indenture for Junior Subordinated Debt Securities (filed with the Commission as Exhibit 4.10 to the Company's Form S-3 (File No. 333-73936).filed November 21, 2001, and incorporated herein by reference thereto).
- Amended and Restated Loan Agreement, dated August 23, 2002, by and among Health Care REIT, Inc. and its subsidiaries, the banks signatory thereto, KeyBank National Association, as administrative agent, Deutsche Bank Securities Inc., as syndication agent, and UBS Warburg LLC, as documentation agent (filed with the Commission as Exhibit 10.1 to the Company's Form 8-K filed August 30, 2002, and incorporated herein by reference thereto).
- Amendment No. 1, dated May 15, 2003, to Amended and Restated Loan Agreement, dated August 23, 2002, by and among Health Care REIT, Inc. and certain of its subsidiaries, the banks signatory thereto, KeyBank National Association, as administrative agent, Deutsche Bank Securities Inc., as syndication agent, and UBS Warburg LLC, as documentation agent (filed with the Commission as Exhibit 10.1 to the Company's Form 8-K filed June 13, 2003, and incorporated herein by reference thereto).

- Amendment No. 2, dated August 26, 2003, to Amended and Restated Loan Agreement, dated August 23, 2002, by and among Health Care REIT, Inc. and certain of its subsidiaries, the banks signatory thereto, KeyBank National Association, as administrative agent, Deutsche Bank Securities Inc., as syndication agent, and UBS Securities LLC, as documentation agent (filed with the Commission as Exhibit 10.1 to the Company's Form 8-K filed September 24, 2003, and incorporated herein by reference thereto).
- Amendment No. 3, dated December 19, 2003, to Amended and Restated Loan Agreement, dated August 23, 2002, by and among Health Care REIT, Inc. and certain of its subsidiaries, the banks signatory thereto, KeyBank National Association, as administrative agent, Deutsche Bank Securities Inc., as syndication agent, and UBS Securities LLC, as documentation agent (filed with the Commission as Exhibit 10.4 to the Company's Form 10-K filed March 12, 2004, and incorporated herein by reference thereto).
- Supplement, dated January 30, 2004, to Amended and Restated Loan Agreement, dated August 23, 2002, by and among Health Care REIT, Inc. and certain of its subsidiaries, the banks signatory thereto, KeyBank National Association, as administrative agent, Deutsche Bank Securities Inc., as syndication agent, and UBS Securities LLC, as documentation agent (filed with the Commission as Exhibit 10.5 to the Company's Form 10-K filed March 12, 2004, and incorporated herein by reference thereto).
- 10.6 Credit Agreement by and among Health Care REIT, Inc. and certain of its subsidiaries, First Federal Bank of the Midwest, Mercantile-Safe Deposit and Trust Company and Fifth Third Bank, dated as of May 28, 2004 (filed with the Commission as Exhibit 10.1 to the Company's Form 10-Q filed July 23, 2004, and incorporated herein by reference thereto).
- 10.7 ISDA Master Agreement and Schedule dated as of May 6, 2004 by and between Bank of America, N.A. and Health Care REIT, Inc. (filed with the Commission as Exhibit 10.3 to the Company's Form 10-Q filed July 23, 2004, and incorporated herein by reference thereto).
- 10.8 Interest Rate Swap Confirmation dated May 10, 2004 between Health Care REIT, Inc. and Bank of America, N.A. (filed with the Commission as Exhibit 10.4 to the Company's Form 10-Q filed July 23, 2004, and incorporated herein by reference thereto).
- 10.9 Interest Rate Swap Confirmation dated May 6, 2004 between Health Care REIT, Inc. and Deutsche Bank AG (filed with the Commission as Exhibit 10.5 to the Company's Form 10-Q filed July 23, 2004, and incorporated herein by reference thereto).
- 10.10 Health Care REIT, Inc. Interest Rate & Currency Risk Management Policy adopted on May 6, 2004 (filed with the Commission as Exhibit 10.6 to the Company's Form 10-Q filed July 23, 2004, and incorporated herein by reference thereto).
- 10.11 The 1995 Stock Incentive Plan of Health Care REIT, Inc. (filed with the Commission as Appendix II to the Company's Proxy Statement for the 1995 Annual Meeting of Stockholders, filed September 29, 1995, and incorporated herein by reference thereto).*
- 10.12 First Amendment to the 1995 Stock Incentive Plan of Health Care REIT, Inc. (filed with the Commission as Exhibit 4.2 to the Company's Form S-8 (File No. 333-40771).filed November 21, 1997, and incorporated herein by reference thereto).*
- 10.13 Second Amendment to the 1995 Stock Incentive Plan of Health Care REIT, Inc. (filed with the Commission as Exhibit 4.3 to the Company's Form S-8 (File No. 333-73916).filed November 21, 2001, and incorporated herein by reference thereto).*
- 10.14 Third Amendment to the 1995 Stock Incentive Plan of Health Care REIT, Inc. (filed with the Commission as Exhibit 10.15 to the Company's Form 10-K filed March 12, 2004, and incorporated herein by reference thereto).*
- 10.15 Stock Plan for Non-Employee Directors of Health Care REIT, Inc. (filed with the Commission as Exhibit 10.1 to the Company's Form 10-Q filed May 10, 2004, and incorporated herein by reference thereto).*
- 10.16 First Amendment to the Stock Plan for Non-Employee Directors of Health Care REIT, Inc. effective April 21, 1998 (filed with the Commission as Exhibit 10.2 to the Company's Form 10-Q filed May 10, 2004, and incorporated herein by reference thereto).*

- 10.17 Form of Stock Option Agreement for Executive Officers under the 1995 Stock Incentive Plan.*
- 10.18 Form of Restricted Stock Agreement for Executive Officers under the 1995 Stock Incentive Plan.*
- 10.19 Form of Stock Option Agreement under the Stock Plan for Non-Employee Directors (filed with the Commission as Exhibit 10.3 to the Company's Form 10-Q/A filed October 27, 2004, and incorporated herein by reference thereto).*
- 10.20 Form of Restricted Stock Agreement under the Stock Plan for Non-Employee Directors.*
- 10.21 Second Amended and Restated Employment Agreement, effective January 1, 2004, by and between Health Care REIT, Inc. and George L. Chapman (filed with the Commission as Exhibit 10.17 to the Company's Form 10-K filed March 12, 2004, and incorporated herein by reference thereto).*
- 10.22 Second Amended and Restated Employment Agreement, effective January 1, 2004, by and between Health Care REIT, Inc. and Raymond W. Braun (filed with the Commission as Exhibit 10.18 to the Company's Form 10-K filed March 12, 2004, and incorporated herein by reference thereto).*
- 10.23 Amended and Restated Employment Agreement, effective January 1, 2004, by and between Health Care REIT, Inc. and Charles J. Herman, Jr. (filed with the Commission as Exhibit 10.20 to the Company's Form 10-K filed March 12, 2004, and incorporated herein by reference thereto).*
- 10.24 Employment Agreement, effective January 1, 2004, by and between Health Care REIT, Inc. and Scott A. Estes (filed with the Commission as Exhibit 10.21 to the Company's Form 10-K filed March 12, 2004, and incorporated herein by reference thereto).*
- 10.25 Second Amended and Restated Employment Agreement, effective January 1, 2004, by and between Health Care REIT, Inc. and Erin C. Ibele (filed with the Commission as Exhibit 10.19 to the Company's Form 10-K filed March 12, 2004, and incorporated herein by reference thereto).*
- 10.26 Employment Agreement, effective July 1, 2004, by and between Health Care REIT, Inc. and Jeffrey H. Miller (filed with the Commission as Exhibit 10.2 to the Company's Form 10-Q filed July 23, 2004, and incorporated herein by reference thereto).*
- 10.27 Health Care REIT, Inc. Supplemental Executive Retirement Plan, effective as of January 1, 2001 (filed with the Commission as Exhibit 10.19 to the Company's Form 10-K filed March 10, 2003, and incorporated herein by reference thereto).*
- 10.28 Health Care REIT, Inc. Executive Loan Program, effective as of August 1999 (filed with the Commission as Exhibit 10.20 to the Company's Form 10-K filed March 10, 2003, and incorporated herein by reference thereto).*
- 10.29 Form of Indemnification Agreement between the Company and each director, executive officer and officer of the Company (filed with the Commission as Exhibit 10.1 to the Company's Form 8-K filed February 18, 2005, and incorporated herein by reference thereto).*
- Statement Regarding Computation of Ratio of Earnings to Fixed Charges and Ratio of Earnings to Combined Fixed Charges and Preferred Stock Dividends.
- 14 Code of Business Conduct and Ethics (filed with the Commission as Exhibit 14 to the Company's Form 10-K filed March 12, 2004, and incorporated herein by reference thereto).
- 21 Subsidiaries of the Company.
- 23 Consent of Ernst & Young LLP, independent registered public accounting firm.
- 24 Powers of Attorney.
- 31.1 Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer.
- 31.2 Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer.
- 32.1 Certification pursuant to 18 U.S.C. Section 1350 by Chief Executive Officer.
- 32.2 Certification pursuant to 18 U.S.C. Section 1350 by Chief Financial Officer.

^{*} Management Contract or Compensatory Plan or Arrangement.

CERTIFICATION OF CHIEF EXECUTIVE OFFICER

I, GEORGE L. CHAPMAN, certify that:

- 1. I have reviewed this annual report on Form 10-K of Health Care REIT, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles:
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 16, 2005

/s/ George L. Chapman George L. Chapman,

Chief Executive Officer

CERTIFICATION OF CHIEF FINANCIAL OFFICER

I, RAYMOND W. BRAUN, certify that:

- 1. I have reviewed this annual report on Form 10-K of Health Care REIT, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared:
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 16, 2005

/s/ RAYMOND W. BRAUN

Raymond W. Braun, Chief Financial Officer

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350

I, George L. Chapman, the Chief Executive Officer of Health Care REIT, Inc. (the "Company"), certify that (i) the Annual Report on Form 10-K for the Company for the year ended December 31, 2004 (the "Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ George L. Chapman

George L. Chapman Chief Executive Officer Dated: March 16, 2005

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350

I, Raymond W. Braun, the Chief Financial Officer of Health Care REIT, Inc. (the "Company"), certify that (i) the Annual Report on Form 10-K for the Company for the year ended December 31, 2004 (the "Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ RAYMOND W. BRAUN

Raymond W. Braun Chief Financial Officer Dated: March 16, 2005

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

Health Care REIT Inc.

One Sea Gaile

S**uite 15**00)

1800: Box 1475

Toledo. Ohio 43603 1475

4M9 247 2800

419.217.2826 Faix

annos. Dises all ansaria